

AB Vilniaus Degtinė

Financial statements for the
period ended
30 September 2008

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Company information

AB Vilniaus Degtinė

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Company code: 120057287
Registered at: Panerių str. 47/2, Vilnius, Lithuania

Management

Danas Kerbelis, Director General
Audra Jauniškienė, Finance and Administration Director

Board

Darius Žaromskis
Raimundas Čičirka
Danas Kerbelis
Audra Jauniškienė
Andrejus Galuška

Auditor

UAB Rimess

Banks

AB DnB NORD bankas

AS UniCredit Bank, Lithuanian branch
AB SEB bankas
AB bank Hansabankas

Balance sheet

September 30

| In LTL | Notes | 30/09/2008 | 31/12/2007 |
|-----------------------------------|-------|-------------------|-------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 13 | 22,956,546 | 19,956,913 |
| Intangible assets | 14 | 15,136,342 | 15,894,114 |
| Financial assets | 15 | 1,280,989 | 1,000 |
| Total non-current assets | | 39,373,877 | 35,852,027 |
| Current assets | | | |
| Inventories | 16 | 11,971,483 | 12,205,381 |
| Prepayments and deferred expenses | 17 | 675,335 | 1,165,961 |
| Trade receivables | 18 | 19,932,599 | 37,842,407 |
| Other receivables | 19 | 1,027,523 | 995,688 |
| Cash and cash equivalents | 20 | 216,079 | 72,174 |
| Total current assets | | 33,823,019 | 52,281,611 |
| TOTAL ASSETS | | 73,196,896 | 88,133,638 |

Notes on pages 9-44 are an integral part of these financial statements.

Balance sheet (cont'd)

September 30

| In LTL | Notes | 30/09/2008 | 31/12/2007 |
|---------------------------------------|-------|-------------------|-------------------|
| EQUITY AND LIABILITIES | | | |
| Capital and reserves | | | |
| Share capital | 21 | 24,408,431 | 24,408,431 |
| Legal reserve | | 2,440,843 | 2,440,843 |
| Retained earnings (loss) | | 10,407,097 | 10,398,154 |
| Total equity | | 37,256,371 | 37,247,428 |
| Non-current liabilities | | | |
| Interest bearing loans and borrowings | 23 | 16,673,961 | 7,660,037 |
| Deferred income tax liability | | 694,790 | 633,159 |
| Total non-current liabilities | | 17,368,751 | 8,293,196 |
| Current liabilities | | | |
| Interest bearing loans and borrowings | 23 | 3,117,489 | 12,097,671 |
| Trade payables | | 4,585,445 | 9,893,056 |
| Corporate income tax payable | | 0 | 0 |
| Other payables | 24 | 10,868,840 | 20,602,287 |
| Total current liabilities | | 18,571,774 | 42,593,014 |
| Total liabilities | | 35,940,525 | 50,886,210 |
| TOTAL EQUITY AND LIABILITIES | | 73,196,896 | 88,133,638 |

Notes on pages 9–44 are an integral part of these financial statements.

Income statement

September 30

| In LTL | Notes | Jan-Sep 2008 | Jan-Sep 2007 |
|---|-------|-------------------|-------------------|
| Sales revenue | 4 | 46,060,074 | 43,329,644 |
| Cost of sales | | (24,393,949) | (22,225,004) |
| Gross profit | 4 | 21,666,125 | 21,104,640 |
| Other income | 5 | 162,399 | 123,114 |
| Sales and distribution expenses | 6 | (11,699,095) | (11,341,833) |
| Administrative expenses | 7 | (9,075,844) | (8,865,017) |
| Other expenses | 5 | (22,400) | (26,894) |
| Result from operating activities | | 1,031,185 | 994,010 |
| Financial income | 9 | 53,666 | 15,027 |
| Financial expenses | 9 | (1,014,277) | (661,472) |
| Profit before tax | | 70,574 | 347,565 |
| Corporate income tax | 10 | (61,631) | (87,675) |
| Profit for the period | | 8,943 | 259,890 |
| | | | |
| Earnings per share | 22 | 0.00 | 0.01 |

Notes on pages 9–44 are an integral part of these financial statements.

Income statement

September 30

| In LTL | Notes | Jul-Sep 2008 | Jul-Sep 2007 |
|---|-------|-------------------|-------------------|
| | | | |
| Sales revenue | 4 | 15,992,934 | 16,977,559 |
| Cost of sales | | (8,294,519) | (8,468,325) |
| Gross profit | 4 | 7,698,415 | 8,509,234 |
| Other income | 5 | 41,776 | 39,097 |
| Sales and distribution expenses | 6 | (4,417,874) | (5,035,806) |
| Administrative expenses | 7 | (2,919,666) | (3,520,897) |
| Other expenses | 5 | (8,896) | (7,281) |
| Result from operating activities | | 393,755 | (15,653) |
| Financial income | 9 | 24,690 | 5,584 |
| Financial expenses | 9 | (386,161) | (254,811) |
| Profit before tax | | 32,284 | (264,880) |
| Corporate income tax | 10 | (24,049) | 23,265 |
| Profit for the period | | 8,235 | (241,615) |
| | | | |
| Earnings per share | 22 | 0.0 | 0.0 |

Notes on pages 9–44 are an integral part of these financial statements.

Statement of changes in shareholders' equity

| In LTL | Notes | Share capital | Legal reserve | Other reserves | Retained earnings (loss) | Total shareholders' equity |
|---|-------|-------------------|------------------|-------------------|-----------------------------|----------------------------------|
| Capital and reserves as of 1 January 2007 | | 24,408,431 | 2,440,843 | | 8,716,239 | 35,565,513 |
| Profit of 9 months 2007 | | | | | 259,890 | 259,890 |
| Capital and reserves as of 30 September 2007 | | 24,408,431 | 2,440,843 | | 8,976,129 | 35,825,403 |
| Profit for the reporting period | | | | | 1,422,025 | 1,422,025 |
| Capital and reserves as of 31 December 2007 | | 24,408,431 | 2,440,843 | 0 | 10,398,154 | 37,247,428 |
| Profit for the 9 months of 2008 | | | | | 8,943 | 8,943 |
| Capital and reserves as of 30 September 2008 | 21 | 24,408,431 | 2,440,843 | 0 | 10,407,097 | 37,256,371 |

Notes on pages 9–44 are an integral part of these financial statements.

Statement of cash flows

| In LTL | Jan-Sep 2008 | Jan-Sep 2007 |
|---|--------------------|--------------------|
| Profit (loss) for the period | 8,943 | 259,890 |
| Depreciation and amortisation | 2,691,490 | 2,497,752 |
| Impairment on construction in progress | 102,342 | (31,352) |
| Impairment of trade receivables and other receivables | (942) | (483) |
| Impairment of inventories | | (3) |
| Net financial expenses | 956,599 | 645,469 |
| Gain (loss) on disposal of non-current assets | (14,095) | (363) |
| Income tax expenses | 61,631 | 87,675 |
| Net cash flows from ordinary activities before changes in working capital | 3,805,968 | 3,458,585 |
| Change in inventories | 233,898 | (2,605,606) |
| Change in prepayments | 491,626 | 278,877 |
| Change in trade receivables and other receivables | 17,925,355 | 2,782,057 |
| Change in trade payables and other payables | (12,786,702) | (3,101,515) |
| Net cash flows from operating activities | 5,864,177 | (2,646,187) |
| Income tax paid | (211,221) | (101,666) |
| Net cash flows from operating activities | 9,458,924 | 710,732 |
| Interest received | 9,967 | 6,855 |
| Proceeds from disposal of non-current assets | 14,100 | 1,186 |
| Acquisition of property, plant and equipment | (5,025,423) | (2,452,857) |
| Acquisition of intangible non-current assets | (10,275) | (95,065) |
| Loans repaid | 208,480 | |
| Loans granted | (1,280,989) | (516,677) |
| Net cash flows from investing activities | (6,084,140) | (3,056,558) |
| Repayment of loans | (22,157,708) | (2,553,346) |
| Loans received | 19,973,064 | 5,611,653 |
| Financial lease payments | (3,367) | |
| Interest paid | (1,042,868) | (702,877) |
| Dividends paid | | |
| Net cash flows from financing activities | (3,230,879) | 2,355,430) |
| Net cash flows from operating, investing and financing activities | 143,905 | 9,604 |
| Cash and cash equivalents at the beginning of the period | 72,174 | 384,747 |
| Cash and cash equivalents at the end of the period | 216,079 | 394,351 |

Notes on pages 9–44 are an integral part of these financial statements.

Notes

1 Reporting entity

AB Vilniaus Degtinė (hereinafter referred to as the Company) was registered on 8 May 1995 and is domiciled in Vilnius, Lithuania. The Company has a subsidiary in Obeliai, Rokiškis district.

AB Vilniaus Degtinė is a Lithuanian public listed company with shares traded on Vilnius Stock Exchange. Its shares are held by the following shareholders:

| Shareholder | Number of shares | Nominal value in LTL | Total value in LTL |
|--------------------------|---------------------|-------------------------|-----------------------|
| Sobieski Sp.z.o.o. | 16,668,632 | 1 | 16,668,632 |
| Darius Žaromskis | 2,440,843 | 1 | 2,440,843 |
| Arūnas Tuma | 2,440,843 | 1 | 2,440,843 |
| Other minor shareholders | 2,858,113 | 1 | 2,858,113 |
| Total capital | 24,408,431 | 1 | 24,408,431 |

The Company is primarily involved in the production of alcoholic beverages: vodkas, bitters, liqueurs and other alcoholic beverages. The facilities for alcoholic beverage production are located in Vilnius; however, the spirit production facilities are located with the subsidiary of the Company.

The Company has major sales in the local market. Although sales to the European Union and foreign markets are increasing, their weight in the total sales volume is not significant.

AB Vilniaus Degtinė employed 220 staff members as of 30 September 2008 (228 staff members as of 30 September 2007).

2 Summary of significant accounting principles

Statement of compliance

Financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union.

The following Financial Statements for January-September 2008 are preliminary and non-audited.

Notes

2 Summary of significant accounting principles (cont'd)

Basis of preparation

The financial statements are presented in the national currency Litas, which is the functional currency of the Company. They are prepared on the historical basis.

The preparation of the financial statements in conformity with IFRS as adopted by the European Union requires the management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by the management in the application of IFRS as adopted by the European Union that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in Note 3.

The accounting policies of the Company as set forth below have been consistently applied and coincide with those applied last year.

Foreign currency

Translation of amounts in foreign currencies into the national currency

Transactions in foreign currencies are translated at foreign exchange rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to the functional currency at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement.

Notes

2 Summary of significant accounting principles (cont'd)

Non-derivative financial instruments

Non-derivative financial instruments include trade and other receivables, cash and cash equivalents, loans and borrowings and trade and other payables.

Cash and cash equivalents consist of remainder cash and deposits under request.

Non-derivative financial instruments are initially recognised at fair value plus (except for the instruments recognised in the income statement at fair value) any direct attributable transaction costs. Subsequent to initial recognition, non-derivative financial instruments are measured as described below.

Financial instruments are recognised on the day of the transaction. The company stops recognising financial assets upon expiry of contractual rights over cash flows from such assets, or when rights to receive agreed cash flows from such financial assets are transferred at the time of the transaction, i.e. all risks and benefits from ownership of financial assets are transferred. Recognition of financial liability expires, when such liability is covered, recalled or expires.

Receivables are non-derivative financial assets and are not quoted in an active market. They are included into current assets except for maturities greater than 12 months. Receivables are initially recognised at fair value. Subsequently, loans and receivables are measured at amortised cost using the effective interest method, less impairment, if any. Current receivables are not discounted.

Loans, borrowings and other financial liabilities are initially recognised at depreciated cost-price, applying effective interest rate method. Current liabilities are not discounted.

Derivative financial instruments

Within the period ended 30 September 2008, the Company did not use any derivative financial instruments and had none as of the balance sheet date.

Property, plant and equipment

Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

The cost of self-constructed assets includes the cost of materials, direct labour and an appropriate proportion of production overheads incurred at the time of producing the assets up to the beginning of its use, disassembling, disposal of the assets, as well as production place clearing-up costs.

Notes

2 Summary of significant accounting principles (cont'd)

Property, plant and equipment (cont'd)

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Subsequent costs

After the initial recognition of the asset, costs of replacing a part of non-current assets or related to major overhaul of the asset are capitalised only if it is probable that future economic benefits embodied with the item will flow to the Company and the cost of an item can be measured reliably. All other costs are recognised in the income statement as incurred.

Depreciation

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives are as follows:

- Buildings and structures 12–20 years
- Plant and machinery 5–20 years
- Vehicles 4–10 years
- Other assets 5–15 years

Depreciation methods, residual values and useful lives are reassessed as of each balance sheet date.

Notes

2 Summary of significant accounting principles (cont'd)

Inventories (cont'd)

The Company accounts for bottles inventory, since they are not expected to be reused following the initial sale. Bottles are booked to the cost of finished goods when used in production.

Circulating tare (plastic boxes for alcohol bottles) is expensed as operating expense right after starting to use it.

Impairment

Value of financial assets is impaired when there is unprejudiced evidence that some event(s) may have a negative impact on asset-related cash flows in the future. Impairment of significant financial assets is valued individually. Remaining financial assets are grouped by similar credit risk, and impairment for those groups is determined commonly. Assets, the impairment of which are valued individually and impairment loss of which is further recognised, is not included into commonly determines impairment.

The carrying amounts of the Company's assets other than inventories and deferred income tax asset are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

For the assets that have an indefinite useful life and intangible assets that are not yet available for use, the recoverable amount is estimated at each balance sheet date.

An impairment loss is recognised wherever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Cash generating unit is the least group of cash generating assets that generates cash flows independently from other assets or asset groups. Impairment losses are recognised in the income statement.

Calculation of recoverable amount

The recoverable amount of the Company's receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e., the effective interest rate computed at the initial recognition of these financial assets). Receivables with short duration are not discounted.

Notes

2 Summary of significant accounting principles (cont'd)

Impairment (cont'd)

Calculation of recoverable amount (cont'd)

The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Reversals of impairment

An impairment loss in respect of receivables carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

In case of certain events or circumstances, on the basis of which the recoverable value of non-financial assets, changes witnessing that non-accounted value of non-financial assets can be recovered, impairment losses are reversed. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Dividends

Dividends are recognised as a liability in the period in which they are declared.

Employee allowances

The Company has no determined allowances and promotion plans or payment schemes in shares of the Company. Obligations with regard to retired former employees of the Company are carried out by the State.

Provisions

Provisions are recognised in the balance sheet when it is probable that an outflow of economic benefits will be required to settle legal obligations or irrevocable undertakings arising from a past event.

Notes

2 Summary of significant accounting principles (cont'd)

Revenue

Sales of goods

Revenue from sales of good is recognised in the income statement when significant risk and ownership is transferred to the buyer, when it is probable that economic benefits associated with the transaction will flow to the Company and the amount of the revenue can be measured reliably. Sales are recognised net of VAT, excise tax and price discounts directly related to the sales.

Services rendered, assets disposed

Revenue from the services rendered is recognised in the income statement as the services are rendered, considering the level of rendering. The revenue recognised is net of discounts provided.

Revenue from lease is recognised in the income statement on a straight-line basis over the term of lease.

Revenue from disposal of assets is recognised in the income statement when the significant risks and rewards of ownership have been transferred to the buyer.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or associated costs, or return of assets disposed is possible or when the significant risks and rewards of ownership cannot be regarded as transferred to the buyer.

Expenses

Operating lease payments

Payments made under operating lease are recognised in the income statement on a straight-line basis over the term of lease.

Financial lease payments

Minimum lease payments are apportioned between the financial charge and the reduction of the outstanding liability using the effective interest rate method. Financial costs are distributed over the whole period of financial lease, so as to produce a constant periodic interest rate on the remaining balance of the liability.

Notes

2 Summary of significant accounting principles (cont'd)

Net financing costs

Net financing costs consist of interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested, foreign exchange gains and losses.

Interest income is recognised in the income statement as accrued, using the effective interest rate method. The interest expense component of financial lease payments is recognised in the income statement, using the effective interest rate method.

Income tax

Income tax consists of current and deferred tax. Income tax is recognised in the income statement except to the extent it relates to the items recognised directly in equity, in which case it is recognised in equity.

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of the assets and liabilities for the financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for initial recognition of assets or liabilities that affect neither accounting nor taxable profit. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

Deferred tax assets are recognised only to the extent it is likely that the future taxable profits will be available against which the assets can be utilised. Deferred tax asset is revised on each balance sheet date and reduced to the extent it is no longer probable that the related tax benefit will be realised.

Segment reporting

Segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

Notes

2 Summary of significant accounting principles (cont'd)

Earnings per share

The Company presents data of basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by weighted average number of ordinary registered shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects off all dilutive potential ordinary registered shares. During reporting periods there were no any dilutive potential ordinary registered shares issued by the Company.

Notes

3 Critical accounting estimates and judgements

Estimates and assumptions are continually reviewed and are based on historical experience and other factors, representing current situation and reasonable expected future events.

The Company makes estimates and assumptions concerning future events. Resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of the assets and liabilities within the next financial year are discussed below.

Impairment losses on receivables

The Company reviews its receivables to assess impairment at least on a quarterly basis. In determining whether impairment loss should be recorded in the income statement, the Company makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of receivables before the decrease can be identified with an individual receivable in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of debtors, or national or local economic conditions affecting the group of receivables.

Management schedules future cash flows from debtors based on historical loss experience for debtors with similar credit risk characteristics. Then methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Impairment losses for construction in progress

Construction in progress is related to the construction of premises for the production of soft drinks, which was suspended in 1994 because of the change of the Company's strategic plans. The related impairment loss is recognised on the basis of quarterly checks of the impairment and based on the management's estimates

Impairment losses for trademark

The Company uses 'Sobieski' trademark, amortisation of which is calculated under the straight-line method in 20-year period. Economic service life of the trademark may differ from the current estimates used in the accounting due to possible market-determined changes in the life cycle of products sold under the trademark. According to the management, considering the current situation, service life used in the accounting is justifiable.

Notes

4 Segment reporting

The Company is engaged in production and distribution of alcoholic beverages. Moreover, it produces rectified and denaturised alcohol, which generate other revenue. Considering the share of sales of the aforementioned products, the only segment – production of alcohol and related products – is accentuated in the Company.

Revenue and gross profit for January-September of 2008:

| In LTL | <u>Alcoholic beverages</u> | <u>Rectified alcohol</u> | <u>Denaturised alcohol</u> | <u>Not allocated</u> | <u>Total</u> |
|--------------|--------------------------------|------------------------------|--------------------------------|----------------------|--------------|
| Revenue | 42,417,656 | 1,679,096 | 77,749 | 1,885,573 | 46,060,074 |
| Gross profit | 20,776,953 | 219,789 | 35,906 | 633,477 | 21,666,125 |

Revenue and gross profit for January-September of 2007

| In LTL | <u>Alcoholic beverages</u> | <u>Rectified alcohol</u> | <u>Denaturised alcohol</u> | <u>Not allocated</u> | <u>Total</u> |
|--------------|--------------------------------|------------------------------|--------------------------------|----------------------|--------------|
| Revenue | 40,540,533 | 1,308,526 | 65,727 | 1,414,858 | 43,329,644 |
| Gross profit | 20,409,022 | 294,854 | 28,078 | 372,686 | 21,104,640 |

Revenue and gross profit for July-September of 2008:

| In LTL | <u>Alcoholic beverages</u> | <u>Rectified alcohol</u> | <u>Denaturised alcohol</u> | <u>Not allocated</u> | <u>Total</u> |
|--------------|--------------------------------|------------------------------|--------------------------------|----------------------|--------------|
| Revenue | 14,828,989 | 520,798 | 27,248 | 615,899 | 15,992,934 |
| Gross profit | 7,433,580 | 72,262 | 12,767 | 179,806 | 7,698,415 |

Notes

4 Segment reporting (cont'd)

Revenue and gross profit for July-September of 2007:

| In LTL | Alcoholic beverages | Rectified alcohol | Denaturised alcohol | Not allocated | Total |
|--------------|------------------------|----------------------|------------------------|---------------|------------|
| Revenue | 15,428,574 | 326,347 | 26,419 | 1,196,219 | 16,977,559 |
| Gross profit | 8,077,495 | 57,552 | 11,254 | 362,933 | 8,509,234 |

The Company's key activities are carried out in the Lithuanian market, yet a small part of the production is exported to EU countries and abroad. January-September 2008 sales to EU and foreign markets amounted to LTL 1,874,585 (compared to LTL 870,192 in January-September 2007). July-September 2008 sales amounted to LTL 506,419 (compared to LTL 198,169 in July-September 2007). Considering the share of sales in foreign markets in total revenue, no geographical segments are marked in the Company.

Notes

| LTL | Jan-Sep 2008 | Jan-Sep 2007 |
|--|-----------------------|----------------------|
| 5 Other revenue and expenditure | | |
| Lease of premises | 66,147 | 62,828 |
| Gain from sales of materials and spare parts | 59,592 | 33,681 |
| Gain from sales of non-current assets | 14,095 | 369 |
| Other revenue | 22,565 | 26,236 |
| Total other revenue | <u>162,399</u> | <u>123,114</u> |
| Other expenditure | 22,400 | 26,894 |
| Loss from sales of materials and spare parts | 0 | 0 |
| Loss from sales of non-current assets | 0 | 0 |
| Total other expenditure | <u>22,400</u> | <u>26,894</u> |
| Other net operating revenue and expenditure | <u>139,999</u> | <u>96,220</u> |
| | | |
| Litais | Jul-Sep 2008 | Jul-Sep 2007 |
| Other revenue and expenditure | | |
| Lease of premises | 22,935 | 19,087 |
| Gain from sales of materials and spare parts | 9,734 | 10,980 |
| Gain from sales of non-current assets | 0 | 0 |
| Other revenue | 9,107 | 9,030 |
| Total other revenue | <u>41,776</u> | <u>39,097</u> |
| Other expenditure | 8,896 | 7,281 |
| Loss from sales of materials and spare parts | 0 | 0 |
| Loss from sales of non-current assets | 0 | 0 |
| Total other expenditure | <u>8,896</u> | <u>7,281</u> |
| Other net operating revenue and expenditure | <u>32,880</u> | <u>31,816</u> |

Notes

| In LTL | <u>Jan-Sep 2008</u> | <u>Jan-Sep 2007</u> |
|--|--------------------------|--------------------------|
| 6 Sales and distribution expenses | | |
| Advertising expenses | 6,957,763 | 6,325,074 |
| Marketing expenses | 3,170,895 | 3,458,788 |
| Salaries and social security | 846,812 | 673,575 |
| Transportation expenses | 510,752 | 453,709 |
| Market research expenses | 71,897 | 288,965 |
| Packaging expenses | 63,246 | 75,585 |
| Other | 77,730 | 66,137 |
| Total sales and distribution expenses | <u>11,699,095</u> | <u>11,341,833</u> |
| | | |
| In LTL | <u>Jul-Sep 2008</u> | <u>Jul-Sep 2007</u> |
| Sales and distribution expenses | | |
| Advertising expenses | 2,661,461 | 3,244,033 |
| Marketing expenses | 1,243,032 | 1,166,778 |
| Salaries and social security | 279,970 | 253,253 |
| Transportation expenses | 175,929 | 168,214 |
| Market research expenses | 3,500 | 149,220 |
| Packaging expenses | 25,987 | 27,723 |
| Other | 27,995 | 26,585 |
| Total sales and distribution expenses | <u>4,417,874</u> | <u>5,035,806</u> |

Advertising expenses include advertising through media, advertising in the supermarkets, restaurants, cafes and bars, and other advertising expenses.

Notes

| In LTL | Jan-Sep 2008 | Jan-Sep 2007 |
|---|------------------|------------------|
| 7 Administrative expenses | | |
| Salaries and social security | 3,455,429 | 3,428,271 |
| Repairs and maintenance | 1,146,106 | 1,075,042 |
| Amortisation of intangible assets | 632,195 | 1,014,089 |
| Operating and other taxes | 768,047 | 782,949 |
| Depreciation of property, plant and equipment | 748,963 | 582,071 |
| Consulting and training expenses | 367,606 | 282,105 |
| Maintenance of cargo vehicles | 274,879 | 273,446 |
| Sponsorship and other | 252,258 | 218,018 |
| Security expenses | 119,132 | 194,315 |
| Impairment of construction in progress | 20,309 | 152,659 |
| Communications and IT maintenance expenses | 153,302 | 115,667 |
| Utilities | 88,441 | 130,429 |
| Representation expenses | 102,342 | (31,352) |
| Impairment of inventories | 0 | (3) |
| Other | 946,835 | 647,311 |
| Total administrative expenses | 9,075,844 | 8,865,017 |
| | | |
| In LTL | Jul-Sep 2008 | Jul-Sep 2007 |
| Administrative expenses | | |
| Salaries and social security | 1,075,307 | 1,185,889 |
| Repairs and maintenance | 405,448 | 417,447 |
| Amortisation of intangible assets | 222,807 | 619,555 |
| Operating and other taxes | 252,487 | 262,017 |
| Depreciation of property, plant and equipment | 249,934 | 229,633 |
| Consulting and training expenses | 112,018 | 130,997 |
| Maintenance of cargo vehicles | 107,634 | 70,109 |
| Sponsorship and other | 87,758 | 71,850 |
| Security expenses | 3,211 | 177,507 |
| Impairment of construction in progress | 7,780 | 71,958 |
| Communications and IT maintenance expenses | 52,528 | 36,247 |
| Utilities | 12,584 | 17,072 |
| Representation expenses | 34,114 | 34,114 |
| Impairment of inventories | 0 | 0 |
| Other | 296,056 | 196,502 |
| Total administrative expenses | 2,919,666 | 3,520,897 |

Notes

| In LTL | Jan-Sep 2008 | Jan-Sep 2007 |
|---------------------------------|------------------|------------------|
| 8 Personnel expenses | | |
| Wages and salaries | 4,878,717 | 4,538,561 |
| Social security contributions | 1,511,658 | 1,418,013 |
| Total personnel expenses | 6,390,375 | 5,956,574 |
| | | |
| In LTL | Jul-Sep 2008 | Jul-Sep 2007 |
| Personnel expenses | | |
| Wages and salaries | 1,605,036 | 1,561,406 |
| Social security contributions | 498,184 | 478,220 |
| Total personnel expenses | 2,103,220 | 2,039,626 |

Personnel expenses for January-September and July-September of 2008 and 2007 include change in accrued vacation compensations.

Personnel expenses for January-September of 2008 include wages and salaries for the management (including social security contributions) in the amount of LTL 441,329 (LTL 461,100 for January-September of 2007). Wages and salaries for the management for July-September of 2008 amounted to LTL 142,770 (LTL 219,770 for July-September of 2007).

As of 30 September 2008, 220 employees were working in the Company (as of 30 September 2007, 228 employees).

Average number of managers working for the Company in January-September 2008 was 4 (in January-September 2007 it was 4.8).

Notes

| In LTL | Jan-Sep 2008 | Jan-Sep 2007 |
|---|-------------------------|-------------------------|
| 9 Financial income and expenses | | |
| Interest income | 53,666 | 14,896 |
| Other income | 0 | 131 |
| Total financial income | <u>53,666</u> | <u>15,027</u> |
| Interest on loans and lease liabilities | 1,010,265 | 660,365 |
| Foreign exchange loss | 2,767 | 1,054 |
| Other | 1,245 | 53 |
| Total financial expenses | <u>1,014,277</u> | <u>661,472</u> |
| Financial income and expenses, net | <u>(960,611)</u> | <u>(646,445)</u> |
| | | |
| In LTL | Jul-Sep 2008 | Jul-Sep 2007 |
| Financial income and expenses | | |
| Interest income | 24,690 | 5,584 |
| Other income | 0 | 0 |
| Total financial income | <u>24,690</u> | <u>5,584</u> |
| Interest on loans and lease liabilities | 385,907 | 254,587 |
| Foreign exchange loss | 50 | 224 |
| Other | 204 | 0 |
| Total financial expenses | <u>386,161</u> | <u>254,811</u> |
| Financial income and expenses, net | <u>(361,471)</u> | <u>(249,227)</u> |
| | | |
| In LTL | Jan-Sep 2008 | Jan-Sep 2007 |
| 10 Corporate income tax expenses | | |
| Current tax | 0 | 10,428 |
| Change in deferred income tax | 61,631 | 77,247 |
| Total income tax expenses | <u>61,631</u> | <u>87,675</u> |

Notes

10 Corporate income tax expenses (cont'd)

The reconciliation of the effective tax rate is as follows:

| In LTL | <u>January-September 2008</u> | | <u>January-September 2007</u> | |
|---|-------------------------------|---------------|-------------------------------|---------------|
| Profit before tax | | 70,574 | | 347,565 |
| Income tax using the effective tax rate | 15.0% | 10,586 | 18.0% | 62,562 |
| Twice accounted charity expenses | 4.3% | 3,046 | 2.6% | 8,974 |
| Non-deductible representation expenses | 7.6% | 5,385 | 2.5% | 8,550 |
| Non-deductible value added tax | 4.8% | 3,407 | 1.6% | 5,735 |
| Written-off circulating tare | 0 | 0 | | |
| Other non-deductible expenses | 55.6% | 39,207 | 4.8% | 16,887 |
| Effect of change in tax rate | 0.0% | 0 | (4.3)% | (15,033) |
| | | <u>87.3%</u> | | <u>25.2%</u> |
| | | <u>61,631</u> | | <u>87,675</u> |

Notes

| 11 Deferred tax | January-September 2008 | | January-September 2007 | |
|--|------------------------|--------------------|------------------------|--------------------|
| | Temporary differences | Deferred tax (15%) | Temporary differences | Deferred Tax (15%) |
| In LTL | | | | |
| Reduction of other receivables | 885,209 | 132,781 | 885,209 | 132,781 |
| Reduction of trade debtors value | 730,840 | 109,626 | 1,051,915 | 157,787 |
| Reduction of construction in progress value | 648,164 | 97,225 | 511,708 | 76,756 |
| Reduction inventory value | 0 | 0 | 9,972 | 1,496 |
| Accrued expenses of holiday reserve social security | 140,342 | 21,051 | 162,550 | 24,383 |
| Total deferred tax assets | | 360,683 | | 393,203 |
| Difference in depreciation of property, plant and equipment | (3,251,761) | (487,764) | (3 423 489) | (513 523) |
| Difference in amortisation of intangible assets | (3,000,727) | (450,109) | (1 909 554) | (286 433) |
| Carrying value of non-current assets that are subject to investment relief | (783,997) | (117,600) | (1,070,411) | (160,562) |
| Total deferred tax liability | | (1,055,473) | | (960,518) |
| Net deferred tax | | (694,790) | | (567,315) |

The current profit tax rate for the period ended 30 September 2008 is 15%. According to the amended Lithuanian tax legislation, for the taxable periods starting 1 January 2006 to 31 December 2007 companies' profits subject to corporate income tax will be levied by additional social tax at a rate of 4% during 2006 and at a rate of 3% during 2007. The social tax is imposed in addition to the corporate income tax of 15%. The deferred taxes for 2007 and 2006 do not take into account the additional social tax imposed on taxable profits because it was considered to be immaterial.

The movement of deferred income tax is as follows:

| In LTL | Jan-Sep 2008 | Jan-Sep 2007 |
|---|------------------|------------------|
| Deferred income tax asset (liability) as of 1 January | (633,159) | (492,154) |
| Change in deferred income tax | (61,631) | (75,161) |
| Deferred income tax liability as of 30 September | (694,790) | (567,315) |

Notes

| In LTL | Jan-Sep 2008 | Jan-Sep 2007 |
|--|-----------------|------------------|
| 12 Current tax liabilities | | |
| Net income tax asset (liability) as of 1 January | 1,327 | (259,481) |
| Income tax for the period | 0 | (12,514) |
| Income tax paid | 211,221 | 101,666 |
| Net income tax liability as of 30 September | 212,548 | (170,329) |

Notes

13 Property, plant and equipment

| In LTL | Land and buildings | Machinery and equipment | Vehicles and other assets | Other equipment | Constructio n in progress | Other tangible assets | Total |
|---|-----------------------|-------------------------------|---------------------------------|--------------------|---------------------------------|-----------------------------|-------------------|
| Cost as of 1 January 2007 | 14,837,599 | 14,326,427 | 1,207,609 | 2,387,212 | 3,635,421 | 131,014 | 36,525,282 |
| Additions | 346,338 | 1,438,521 | 187,974 | 160,152 | 232,623 | 87,249 | 2,452,857 |
| Disposals | 0 | (50,840) | (5,500) | (1,396) | 0 | 0 | (57,736) |
| Reclassifications | 1,175,505 | 75,441 | 0 | 5,000 | (1,124,932) | (131,014) | 0 |
| Cost as of 30 September 2007 | 16,359,442 | 15,789,549 | 1,390,083 | 2,550,968 | 2,743,112 | 87,249 | 38,920,403 |
| Accumulated depreciation as of 1 January 2007 | 5,898,769 | 8,901,575 | 654,852 | 1,704,832 | 543,060 | 0 | 17,703,088 |
| Depreciation for 9 months | 454,534 | 968,425 | 101,938 | 189,906 | 0 | 0 | 1,714,803 |
| Impairment loss | 0 | 0 | 0 | 0 | (31,352) | 0 | (31,352) |
| Disposals | 0 | (50,837) | (4,683) | (1,393) | 0 | 0 | (56,913) |
| Accumulated depreciation as of 30 September 2007 | 6,353,303 | 9,819,163 | 752,107 | 1,893,345 | 511,708 | 0 | 19,329,626 |
| Net book value as of 30 September 2007 | 10,006,139 | 5,970,386 | 637,976 | 657,623 | 2,231,404 | 87,249 | 19,590,777 |
| Cost as of 1 January 2008 | 16,359,819 | 15,758,949 | 1,631,089 | 2,421,980 | 2,911,846 | 530,520 | 39,614,203 |
| Additions | 367,587 | 646,899 | 44,025 | 133,630 | 52,621 | 3,780,661 | 5,025,423 |
| Disposals | 0 | (35,666) | (81,510) | 0 | 0 | 0 | (117,176) |
| Reclassifications | 500,000 | 30,520 | 0 | 0 | 0 | (530,520) | 0 |
| Cost as of 30 September 2008 | 17,227,406 | 16,400,702 | 1,593,604 | 2,555,610 | 2,964,467 | 3,780,661 | 44,522,450 |
| Accumulated depreciation as of 1 January 2008 | 6,508,290 | 10,014,405 | 790,517 | 1,798,256 | 545,822 | 0 | 19,657,290 |
| Depreciation for 9 months | 488,675 | 1,087,760 | 153,429 | 193,579 | 0 | 0 | 1,923,443 |
| Impairment loss | 0 | 0 | 0 | 0 | 102,342 | 0 | 102,342 |
| Disposals | 0 | (35,662) | (81,509) | 0 | 0 | 0 | (117,171) |
| Accumulated depreciation as of 30 September 2008 | 6,996,965 | 11,066,503 | 862,437 | 1,991,835 | 648,164 | 0 | 21,565,904 |
| Net book value as of 30 September 2008 | 10,230,441 | 5,334,199 | 731,167 | 563,775 | 2,316,303 | 3,780,661 | 22,956,546 |

Notes

13 Property, plant and equipment (cont'd)

Construction in progress is related to the construction of premises for the production of soft drinks, which was suspended in 1994 because of the change of the Company's strategic plans. The related impairment loss is recognised on the basis of quarterly checks of the impairment and based on the management's estimates.

Depreciation has been allocated as follows:

| In LTL | 30/09/2009 | 30/09/2007 |
|-----------------------------------|------------------|------------------|
| Cost of sales | 993,906 | 988,642 |
| Inventories | 180,574 | 125,622 |
| Administrative and other expenses | 748,963 | 600,539 |
| Total | 1,923,443 | 1,714,803 |

Notes

14 Non-current intangible assets

| In LTL | Patents, licences | Software | Other | Total |
|---|----------------------|----------------|-------------------|-------------------|
| Cost as of 1 January 2007 | 214,515 | 447,889 | 18,913,672 | 19,576,076 |
| Additions during 9 months | 0 | 95,065 | 0 | 95,065 |
| Disposals | 0 | 0 | 0 | 0 |
| Cost as of 30 September 2007 | 214,515 | 542,954 | 18,913,672 | 19,671,141 |
| Accumulated amortisation as of 1 January 2007 | 194,768 | 335,919 | 2,206,595 | 2,737,282 |
| Amortisation for 9 months | 11,625 | 62,061 | 709,263 | 782,949 |
| Disposals | 0 | 0 | 0 | 0 |
| Accumu.amortisation as of 30 September 2007 | 206,393 | 397,980 | 2,915,858 | 3,520,231 |
| Net book value as of 30 September 2007 | 8,122 | 144,974 | 15,997,814 | 16,150,910 |
| Cost as of 1 January 2008 | 202,384 | 528,949 | 18,913,672 | 19,645,005 |
| Additions during 9 months | 0 | 10,275 | 0 | 10,275 |
| Disposals | 0 | 0 | 0 | 0 |
| Cost as of 30 September 2008 | 202,384 | 539,224 | 18,913,672 | 19,655,280 |
| Accumulated amortisation as of 1 January 2008 | 196,860 | 401,752 | 3,152,279 | 3,750,891 |
| Amortisation for 9 months | 5,523 | 53,262 | 709,262 | 768,047 |
| Disposals | 0 | 0 | 0 | 0 |
| Accum.amortisation as of 30 September 2008 | 202,383 | 455,014 | 3,861,541 | 4,518,938 |
| Net book value as of 30 September 2008 | 1 | 84,210 | 15,052,131 | 15,136,342 |

All amortisation expenses are included under operating expenses.

| In LTL | 30/09/2008 | 31/12/2007 |
|-------------------------------|------------------|--------------|
| 15 Financial assets | | |
| Granted long-term loans | 1,280,989 | 0 |
| Granted long-term guarantees | 0 | 1,000 |
| Total financial assets | 1,280,989 | 1,000 |

Long-term loan of EUR 371,000 EUR (LTL 1,280,989) was granted to an associated company (with fixed interest rate of 6.0% and 6.5%); the loan shall be repaid in January 2009.

Notes

| In LTL | 30/09/2008 | 31/12/2007 |
|--|-------------------|-------------------|
| 16 Inventories | | |
| Raw materials | 9,444,240 | 10,827,494 |
| Finished goods | 1,845,588 | 869,364 |
| Work in progress | 663,933 | 467,415 |
| Goods for resale | 17,722 | 41,108 |
| Total inventories | 11,971,483 | 12,205,381 |
| | | |
| In LTL | 30/09/2008 | 31/12/2007 |
| 17 Prepayments and deferred expenses | | |
| Prepayments to suppliers | 333,141 | 574,745 |
| Deferred advertising expenses | 294,714 | 457,623 |
| Deferred insurance and subscription | 24,069 | 105,797 |
| Other | 23,411 | 27,796 |
| Total prepayments and deferred expenses | 675,335 | 1,165,961 |
| | | |
| In LTL | 30/09/2008 | 31/12/2007 |
| 18 Trade receivables | | |
| Trade receivables | 20,663,439 | 38,574,189 |
| Impairment allowance for bad debts | (730,840) | (731,782) |
| Net trade receivables | 19,932,599 | 37,842,407 |

Notes

18 Trade receivables (cont'd)

Change in impairment of receivables in January-September 2008 was reduced because a part of bad debts was paid. Change in impairment can be provided as follows:

| In LTL | 30/09/2008 | 31/12/2007 |
|--|------------------|------------------|
| Impairment allowance for bad debts as of 1 January | (731,782) | (1,072,419) |
| Reverse of impairment allowance for bad debts | 941 | 340,637 |
| Impairment allowance for bad debts at the end of the period | (730,841) | (731,782) |

| In LTL | 30/09/2008 | 31/12/2007 |
|--|------------------|------------------|
| 19 Other receivables | | |
| Granted loans | 508,099 | 730,375 |
| Prepayment to the Tax Inspectorate | 248,807 | 248,807 |
| Income tax overpayment | 212,548 | 0 |
| Other receivables | 58,069 | 16,506 |
| Doubtful receivables | 885,209 | 885,209 |
| Total other receivables before impairment | 1,912,732 | 1,880,897 |
| Impairment | (885,209) | (885,209) |
| Total other receivables, net | 1,027,523 | 995,688 |

Prepayment to the Tax Inspectorate is a guarantee for payment of excise tax on exported products. Granted loans: loan of EUR 125,380 (LTL 432,912) to an associated company (with fixed interest rate of 5.5%; the loan shall be repaid in December 2008) and interest-free loans to the Company's employees amounting to LTL 75,187.

Change in impairment allowance of receivables was as follows:

| In LTL | 30/09/2008 | 31/12/2007 |
|--|------------------|------------------|
| Impairment allowance for bad debts and other receivables as of 1 January | (885,209) | (885,209) |
| Reverse of impairment allowance for bad debts | 0 | 0 |
| Impairment allowance for bad debts and other receivables at the end of the period | (885,209) | (885,209) |

Notes

| In LTL | <u>30/09/2008</u> | <u>31/12/2007</u> |
|--|-----------------------|----------------------|
| 20 Cash and cash equivalents | | |
| Cash at bank and in hand | 216,079 | 72,174 |
| Total cash and cash equivalents | <u>216,079</u> | <u>72,174</u> |
| 21 Capital and reserves | | |

Share capital

The share capital is made of 24,408,431 ordinary shares with the nominal value of LTL 1 each and the total share capital is LTL 24,408,431, fully paid. The holders of the ordinary shares are entitled to one vote per share in the shareholders' meeting and are entitled to dividends as declared from time to time and to capital repayment in case of reduction of the share capital. One ordinary share gives a right to one vote at the shareholders' meeting.

Legal reserve

Legal reserve is compulsory reserve under Lithuanian legislation. Annual contributions of 5% of the retained earnings available for distribution are required until legal reserve and the share premium reach 10% of the authorised capital. The reserve can not be distributed.

Notes

22 Earnings per share

Basic earnings per share are calculated by dividing the net profit attributable to shareholders by weighted average number of ordinary shares in issue during the year.

| | Jan-Sep 2008 | Jan-Sep 2007 |
|--|-----------------|-----------------|
| Number of shares | 24,408,431 | 24,408,431 |
| Net result for the period attributable to the equity holders, in LTL | 8,943 | 259,890 |
| Profit (loss) per share in LTL | 0.00 | 0.01 |

The Company has no diluted potential shares or convertibles. The diluted earnings per share are the same as the basic earnings per share.

| | 30/09/2008 | 31/12/2007 |
|---|-------------------|-------------------|
| In LTL | | |
| 23 Interest bearing loans and borrowings | | |
| Non-current liabilities | | |
| Bank loans | 16,576,636 | 7,660,037 |
| Financial lease liabilities | 97,325 | 0 |
| Total non-current liabilities | 16,673,961 | 7,660,037 |
| Current liabilities | | |
| Overdraft | 0 | 8,693,210 |
| Bank loans, other loans and financial lease liabilities | 3,117,489 | 3,404,461 |
| Total current liabilities | 3,117,489 | 12,097,671 |
| Grand total | 19,791,450 | 19,757,708 |

Notes

23 Interest bearing loans and borrowings (cont'd)

Terms and repayment schedule:

| In LTL | Total | Up to 1 year | 1-2 years | 2-5 years | Over 5 years |
|---|-------------------|------------------|-------------------|----------------|-----------------|
| Overdraft of LTL 11,000,000 – at the fixed rate of 7.08% | 8,997,164 | 0 | 8,997,164 | | |
| Loan of EUR 4,759,615 (LTL 16,434,000) – at the fixed rate of 6.21% | 8,575,901 | 996,428 | 6,642,857 | 936,616 | 0 |
| Short-term loan of LTL 2,040,000 – at the fixed rate of 7.5% | 2,040,000 | 2,040,000 | | | |
| Financial lease – 6 month variable EURIBOR +1% | 178,385 | 81,060 | 97,325 | | |
| Total financial liabilities | 19,791,450 | 3,117,488 | 15,737,346 | 936,616 | 0 |

Starting from 30 September 2008, the Company has refinanced the existing loans with another Lithuanian bank. According to the new crediting agreement, variable interest rate is set for the period starting on 1 December 2008: for the long-term loan – linked to 3-month EURIBOR, for overdraft – to 3-month VILIBOR. Term of repayment of the long-term loan is 31 December 2015, of the overdraft – 31 August 2010.

In order to secure the bank loans, the Company has pledged tangible and intangible non-current assets, inventories, and trade receivables. For further comments refer to Note 27.

| In LTL | 30/09/2008 | 31/12/2007 |
|--------------------------------------|-------------------|-------------------|
| 24 Other payables | | |
| Payable excise tax | 7,056,307 | 14,866,664 |
| Payable VAT | 1,764,242 | 4,143,887 |
| Vacation reserve and social security | 591,758 | 736,586 |
| Taxes payable | 965,771 | 34,377 |
| Accrued expenses | 32,600 | 95,022 |
| Other payables | 458,162 | 725,751 |
| Total other payables | 10,868,840 | 20,602,287 |

Notes

25 Financial risk management

In the course of using financial instruments, the Company faces the following risks:

- Credit risk;
- Liquidity risk;
- Market risk.

The present note provides for information on each of the aforementioned risks the Company faces, the Company's risk evaluation goals, policy and risk valuation and management processes, as well as the Company's capital management. More detailed quantitative disclosures are presented in the present interim statement.

The Board is completely responsible for development and supervision of the company's risk management structure. The Company's risk management policy is devoted to identification and analysis of the risks the Company faces, determination of respective risk limits and controls, and monitoring of the observance of risks and limits. Risk management policy and risk management system are regularly revised to match the changes of market conditions and the Company's activities. With the help of trainings, procedures of management standards, the Company aims to develop a disciplined and constructive management environment, where every employee knows his/her functions and duties.

Credit risk

Credit risk is the risk that the Company will suffer financial losses in case if a customer or another party fails to fulfil their respective obligations, and in most cases such risk is related with amounts receivable from the Company's customers.

The Company controls credit risk or risk by using credit conditions and procedures of market analysis. The Company has no significant credit risk concentration because it is distributed among different buyers.

The Company accounts the impairment on the basis of evaluation of losses concerning trade and other amounts receivable. Such impairment consists only of specific loss related to individual significant tradings and other amounts receivable

Liquidity risk

Liquidity risk is the risk that, upon maturity, the Company will be unable to fulfil its financial liabilities. The Company's liquidity management objective is to maximally secure sufficient liquidity of the Company, which enables the Company to fulfil its obligations under both, normal and complicated circumstances, without suffering unacceptable losses and being exposed to the risk of losing its good reputation.

The Company's policy is to maintain sufficient cash to cover planned operating expenditure, including financial liabilities; such security does not cover the influence unforecastable force majeure (such as natural calamities). Moreover, the Company has concluded a contract for overdraft limited to LTL 11,000,000.

25 Financial risk management (cont'd)

Market risk

Market risk is the risk that market price changes, e.g. foreign exchange rates or interests rates, will affect the Company's income or the value of available financial instruments. The objective of market risk management is to manage and control the market risk, considering certain limits, through optimisation of the return.

Interest rate risk

The Company's borrowings are subject to variable interest rates related to EURIBOR and VILIBOR. As of 30 September 2008, the Company did not use any financial instruments to hedge its exposure to the cash flow risk related to debt instruments with variable interest rates or price risk related to debt instruments with fixed interest rates.

Foreign exchange risk

The functional currency of the Company is Litas (LTL). The Company faces foreign currency risk on purchases and borrowings that are denominated in currencies other than Litas or Euro. The risk related to the transactions in EUR is considered to be insignificant as the Lithuanian Litas is pegged to Euro at a fixed rate. The Company does not have any material exposure in other foreign currencies as of 30 September 2008 and 31 December 2007.

Capital management

The objective of the management policy is to maintain a significant level of owner's equity compared to borrowed funds to avoid discrediting investors, creditors and market trust, as well as maintain development of activities in the future. The Boards observes the return on capital and presents offers on payment of dividends to owners of ordinary shares, considering the Company's financial results and strategic plans.

The Board also strives for maintaining the balance between higher return, which could be achieved through a higher level of borrowed funds, and safety, which is provided by a higher level of owner's equity.

The Company's capital management policy did not change in January-September 2008.

Notes

26 Related party transactions

Related parties of the Company are:

- parties that control, is controlled by or is under common control with the Company;
- parties that can have material impact on the activities of the Company;
- parties that are management members of the company or its parent company;
- close members of the family of the aforesaid persons;
- companies that are under control or material impact of the aforesaid persons.

Parent company and ultimate parent company are as follows:

| Company | Relationship |
|---------------------|-------------------------|
| Sobieski Sp. Z.o.o. | Parent company |
| Belvedere S.A. | Ultimate parent company |

Other major related parties are as follows:

| Company | Relationship |
|-----------------------------|-------------------------|
| UAB Belvedere Prekyba | Belvedere group company |
| Sobieski Destylarnia S.A. | Belvedere group company |
| Vinimpex PLC | Belvedere group company |
| UAB Belvedere Baltic | Belvedere group company |
| Fabryka Wodek Polmos Lancut | Belvedere group company |
| Gemaco | Belvedere group company |
| I CH PTUP Vuador | Belvedere group company |
| I000 Galiart . | Belvedere group company |
| Chais Beaucairois SAS | Belvedere group company |
| Domain Menada Sp. Z.o.o. | Belvedere group company |
| Darius Žaromskis | Shareholder |
| Arūnas Tuma | Shareholder |

Notes

26 Related party transactions (cont'd)

Sales to and purchases from related parties during the reporting periods ended 30 September 2008 and 30 September 2007 are as follows:

| Company | Type of transaction | Jan-Sep 2008 | Jan-Sep 2007 |
|--------------------------------------|--|-------------------|-------------------|
| Purchases from: | | | |
| Belvedere group companies | Purchase of services | 2,963,810 | 2,914,372 |
| Belvedere group companies | Purchase of raw materials | 1,112,195 | 601,931 |
| Shareholder | Purchase of services | 232,200 | 142,200 |
| Belvedere group companies | Purchase of non-current assets | 3 486 | 0 |
| Ultimate parent company | Purchase of inventories | 91,838 | 0 |
| Total purchases | | 4,403,529 | 3,658,503 |
| Sales: | | | |
| Belvedere group companies | Sales of production including excise tax | 62,903,815 | 80,129,836 |
| Parent company | Sales of production including excise tax | 305,271 | 218,804 |
| Parent company | Other income | 0 | 0 |
| Ultimate parent company | Sales of production including excise tax | 0 | 0 |
| Belvedere group companies | Sales of services, etc. | 268,900 | 579,106 |
| Total sales | | 63,477,986 | 80,927,746 |
| Excise tax | | 42,214,864 | 53,905,508 |
| Total sales net of excise tax | | 21,263,122 | 27,022,238 |

Notes

26 Related party transactions (cont'd)

Balances outstanding with identified related parties at the end of the reporting period:

| Company | 30/09/2008 | 31/12/2007 |
|--------------------------------|------------------|-------------------|
| Trade receivables | | |
| From Belvedere group companies | 6,861,605 | 17,427,768 |
| From ultimate parent company | 12,451 | 73,676 |
| From parent company | 359,221 | 53,947 |
| Total trade receivables | 7,233,277 | 17,555,391 |
| Trade payables | | |
| To Belvedere group companies | 703,127 | 976,503 |
| Total trade payables | 703,127 | 976,503 |

Remuneration to the Company's management is enclosed in Note 8 to the Financial Statements.

All outstanding balances with these related parties are priced on arm's length basis.

Notes

27 Off-balance and other liabilities

As a security for the loan and overdraft facilities from the bank, the following assets have been pledged by the Company:

| In thou. LTL | 30/09/2008 | 31/12/2007 |
|---|------------|------------|
| Carrying amount of pledged buildings and structures | 9,160,762 | 8,585,436 |
| Carrying amount of pledged trademarks | 15,052,131 | 15,761,393 |
| Carrying amount of pledged inventories | 11,971,483 | 12,205,381 |
| Cash pledged to the bank | 0 | 1,148 |

The Company, under the agreement on transfer of claiming rights, to secure fulfilment of its obligations under the Crediting Agreement, has transferred to the Bank trade receivables that amounted to LT 19,932,599 as of 30 September 2008 (LTL 22,124,836 as of 31 December 2007).

In relation to credit liabilities towards the bank, the Company has been subjected to additional capital requirements, which are under control of the Company.

On 7 May 2008, the Company committed itself to the Tax Inspectorate to fulfil its tax-related obligations resulting from storage and transportation of articles that are subjected to the excise tax. The obligation amounts to LTL 10,900,000 and expires on 31 May 2009.

28 Fair value of financial instruments

Fair value is defined as the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate.

Notes

28 Fair value of financial instruments (cont'd)

Carrying amount of assets and liabilities provided in the balance sheet as of 30 September 2008 does not significantly differ from their balance sheet value, except non-current real estate, the depreciated cost-price of which significantly differs from its fair value.

Financial assets as of 30 September 2008:

| In LTL | Balance-sheet value | Fair value |
|--|------------------------|-------------------|
| Granted non-current loans and guarantees | 1,280,989 | 1,280,989 |
| Advance payments and expenditure of future periods | 675,335 | 675,335 |
| Trade debtors | 19,932,599 | 19,932,599 |
| Other amounts receivable | 1,027,523 | 1,027,523 |
| Cash and cash equivalents | 216,079 | 216,079 |
| Total | 23,132,525 | 23,132,525 |

Financial liabilities as of 30 September 2008:

| In LTL | Balance-sheet value | Fair value |
|--|------------------------|-------------------|
| Loan and other amounts exposed to calculation of interest rate | 19,791,450 | 19,791,450 |
| Amounts payable to suppliers | 4,585,445 | 4,585,445 |
| Other amounts payable | 10,868,840 | 10,868,840 |
| Total | 35,245,735 | 35,245,735 |