Nurminen Logistics ▶▶▶

#### **Contents**

- **1** The Board's Report on Operations
- 6 Consolidated Income Statement
- **7** Consolidated Balance Sheet
- 8 Consolidated Cash Flow Statement
- **9** Consolidated Statement of Changes in Equity
- 10 Notes to the Financial Statements
- **32** Parent Company's Income Statement
- **32** Parent Company's Balance Sheet
- 33 Parent Company's Cash Flow Statement
- **34** Notes to the Parent Company Financial Statements
- **38** Auditors' Report
- **39** Signing of the Report of the Board of Directors and the Financial Statements
- **40** Shares and Shareholders
- **42** Group Key Figures
- **43** Calculation of Key Figures
- 44 Stock Exchange Releases in 2008

Until 31 December 2007, Nurminen Logistics Plc was called Kasola Plc. The company sold its old operations (the "Kasola operations") in a transaction executed on 23 November 2007. Correspondingly, the company received its current operations (the "Nurminen Logistics operations") on 1 January 2008. These arrangements were described in more detail in earlier stock exchange releases and the registration document and securities note published by Kasola Plc on 7 December 2007.

The comparative figures presented in the first section of this interim report are 2007 carve-out financial information of Nurminen Logistics operations demerged from John Nurminen Ltd. Whenever comparative carve-out figures are not available they are not presented. The comparable data of share price development refers to Kasola Plc.

## The Board's report on operations

#### Market share was strengthened

Nurminen Logistics strengthened its market share over the past year. The company's market share in railway exports to Russia and other CIS countries is significant. The company maintained its strong position in the special and heavy transport market. The company achieved the financial objectives set for net sales and profitability.

The market situation for Nurminen Cargo business unit was mainly positive during the year. Overall the first half of the year went according to expectations, and the demand situation remained excellent in third quarter. However, during fourth quarter the global economic crisis had a clear effect on demand. The fourth quarter volumes were lower than anticipated as companies attempted to reduce their inventory levels, and the normal year-end volume decline was unusually strong.

Due to the changes in wood markets Nurminen Logistics wound down its wood operations as stated in its strategy. Operations in wood terminals in Russia ceased during the financial year. A significant portion of the company's stanchion wagons have been modified or are in the process of being modified into flat wagons.

The volumes of the Nurminen Heavy business unit vary with the rhythm of the deliveries of mechanical engineering industry. The decline of the demand situation caused a drop in Nurminen Heavy's volumes in fourth quarter.

Uncertainty in economy is at an exceptionally high level, and it is not possible to estimate the scale and duration of the current financial crisis. The decline in the volume of economy and foreign trade will also affect the outlook for Nurminen Logistics.

Russian economy is forecasted to have no growth or to slightly decline during 2009. These forecasts are sensitive to oil price development. Russian government's own forecast for the economic growth is -2.2%. Russian imports have grown very strongly in recent years. Import growth will end and may even turn into decline. On the other hand, weakening of rouble will improve the competitiveness of Russian export industries, which will create opportunities for logistics service providers like Nurminen Logistics.

# Growth of net sales and profit met the company objectives during the review period despite the weakening of the market situation in the end of the year

The net sales for the review period amounted to EUR 89.4 (2007: 81.7) million. Compared to the corresponding period last year the increase of the net sales was 9.4%. Reported operating profit was EUR 5,542 (4,527) thousand. The increase was 22.4%. Operating profit includes non-recurring profits of EUR 403 thousand (0) and non-recurring costs of EUR 81 (0) thousand. Therefore comparative operating profit was EUR 5,220 thousand and increased 15.3% compared to the corresponding period last year. More key figures concerning the financial position and profitability can be found in the financial statements on page 42.

The net sales of the continuing operations amounted to EUR 81.8 (2007: 75.0) million. Compared to the corresponding period last year the increase of the net sales was 9.1%. Operating profit of the continuing operations was EUR 4,638 (3,746) thousand. The increase was 23.8%. Operating profit includes non-recurring profits of EUR 403 thousand (0) and non-recurring costs of EUR 81 (0) thousand. Therefore comparative operating profit was EUR 4,316 thousand and increased 15.2% compared to the corresponding period last year.

Non-recurring asset sale profits resulted in fourth quarter (EUR 217 thousand) when company divested its Nurminen Care segment and in first quarter (EUR 186 thousand) from other shareholders redeeming Nurminen Logistics Plc's shares in Turku Stevedoring Oy. Non-recurring costs were related to the winding-up of Moscow air cargo business during the first quarter. The winding-up was published in stock exchange release by Kasola Plc on 28 December 2007. The two last-mentioned non-recurring items are included in continuing operations.

Nurminen Cargo's net sales for the review period amounted to EUR 71.2 (65.6) million. The strong demand situation of third quarter continued until beginning of November. After that the slowing down of world economy and Russian foreign trade weakened Nurminen Cargo's volumes significantly. As a whole net sales developed as expected during the review period. Operating profit developed as expected and amounted to EUR 4,263 (2,819) thousand.

Nurminen Heavy's net sales for the review period increased to EUR 10.7 (9.5) million. After strong second and third quarter the growth rate of net sales weakened during the fourth quarter as expected. Operating profit was EUR 1,139 (927) thousand. Both net sales and operating profit developed as expected during the review period.

Nurminen Care segment divestiture was completed on 27 October 2008 and it is part of the group's financial information until 31 October 2008. Net sales for the review period amounted to EUR 7.6 (6.7; comparative figure 12 months) million. Its net sales increased as a result of the acquisitions and successful tenders in 2007 and in 2008. The growth was slightly weaker than expected due to lower than expected order volumes. Nurminen Care's operating profit was EUR 140 (781) thousand. Operating profit was weaker than anticipated due to clearly higher than average fleet repair costs and start-up costs related to new business locations.

#### Financial position and balance sheet

Company's financial position has remained stable after the transaction which was closed on 1 January 2008.

Company's cash flow from operations was EUR -752 thousand. It was burdened by EUR 2.7 million increase in Russian VAT receivables, which are related to wagon investments. Cash

## The Board's report on operations

flow from investments was EUR 2,162 thousand. The positive cash flow from investments is caused by reverse takeover. Cash flow from financing activities amounted to EUR -169 thousand. At the end of the period, cash and cash equivalents amounted to EUR 4,204 thousand. Liquidity was good throughout the review period.

Group's interest bearing debt was EUR 33.9 million and correspondingly the net interest bearing dept was EUR 29.7 million. Of this interest bearing debt EUR 11.3 million was rouble based. The divestment of Nurminen Care decreased group's net interest-bearing debt approximately by EUR 8.0 million.

Balance sheet totalled EUR 79.0 million and equity rate 44.2%. More key figures can be found on page 42.

#### **Related party loans**

The company has not given related party loans. The company has a loan from New John Nurminen Ltd, which was originated in the demerger of Old John Nurminen Ltd. The principal amount of the loan is EUR 10,170,469.61, and its term is five years with due date of 31 December 2012. The loan pays an interest of 12 months euribor + 1.00% margin, and it is repaid in equal quarterly installments starting 31 March 2009.

## Investments in terminals and railway wagons

The group's gross capital expenditure for the financial year amounted to EUR 11.1 (20.6) million, accounting for 12.4% of net sales. Depreciation totaled EUR 4.9 (4.4) million, or 5.5% of net sales. Investments were mainly made in terminals and railway wagons.

#### **Nurminen Care business unit divested**

Nurminen Logistics Plc and the minority shareholders signed on 10 October 2008 an agreement to divest the Nurminen Care business unit to a fund managed by private equity investor Sentica Partners Oy. Nurminen Logistics Plc divested its ambulance operator services in order to be able to focus on logistics and closely related operations as stated in its published strategy. The transaction was published in stock exchange release on 10 October 2008 and completed on 27 October 2008.

#### **Group structure**

The group comprises the parent company, Nurminen Logistics Plc, as well as the following subsidiaries and associated companies, owned directly or indirectly by the parent (ownership, %): RW Logistics Oy (100%), JN Ferrovia Oy (100%), Nurminen Heavy Oü (100%), OOO John Nurminen, St. Petersburg (100%), OOO John Nurminen, Moscow (100 %), Nurminen Maritime Latvia SIA (51%), Pelkolan Terminaali Oy (20%), ZAO Irtrans (100%), OOO Huolintakeskus (88%), OOO John Nurminen Terminal (100%), ZAO Terminal Rubezh (100%), UAB Nurminen Maritime (51%), Nurminen Maritime Eesti AS (51%), CMA CGM Latvia SIA (23%), CMA CGM Estonia Oü (23%), Team Lines Latvia SIA (23%) and Team Lines Estonia Oü (20,3%).

## Research and development

Nurminen Logistics offers logistics services and aims to constantly develop these services both on its own and in cooperation with its partners. Due to the nature of its operations the company did not have separate research and development costs in its income statement.

#### Personnel

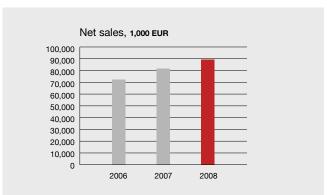
At the end of 2008 the Group staff was 352 (578 on 31 December 2007). The number of personnel working abroad was 57. The reduction of personnel was mainly due to the divestment of Nurminen Care segment. Nurminen Cargo had 292 employees and Nurminen Heavy 27. Management and administrative staff numbered to 34. Employee benefit expenses in 2008 totaled EUR 20.3 million (2007 EUR 18.1 million).

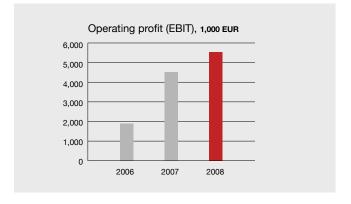
The average number of personnel in the financial year and two previous financial years can be found in the notes to the accounts on page 42 and the total sum of salaries and fees on page 18.

#### Share-based incentive plan for the Group personnel

The Board of Directors of Nurminen Logistics Plc approved in April 2008 a new share-based incentive plan for the Group key personnel. The plan includes three earning periods which are calendar years 2008, 2009 and 2010. The potential reward from

The company divested Nurminen Care business unit in October 2008. Nurminen Care is included in the Group's financial information until end of October. The comparative figures for 2006 and 2007 are carve out figures based on the consolidated financial statement of the old John Nurminen Ltd.





the plan for the earning period 2008 will be based on the net sales and the operating profit of the Group.

The potential reward from the earning period 2008 will be paid partly as the company's shares and partly in cash in 2009. The proportion to be paid in cash will cover taxes and tax-related costs arising from the reward. It is prohibited to transfer the shares during the two year restriction period. After this period, the key personnel must, however, own half of the shares earned from the plan as long as their service or employment in the Group continues. If a key person's employment or service ends during the restriction period, he/she must return the shares paid as reward to the company without compensation.

The plan is directed to start with to 10–15 people. The rewards to be paid during the 3-year period on the basis of the plan correspond to the approximate value of a maximum total of 510,000 Nurminen Logistics Plc shares (including also the proportion to be paid in cash).

### **Change in Executive Board**

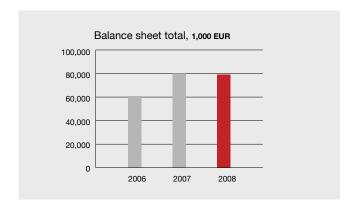
Member of Nurminen Logistics Plc's Executive Board Petteri Pelkonen's service agreement with Nurminen Logistics Plc ended on 31 December 2008.

#### **Shares and shareholders**

Nurminen Logistics Plc's share has been quoted on the main list of NASDAQ OMX Helsinki Ltd with the current company name since 1 January 2008. The total number of Nurminen Logistics Plc's registered shares is 12,719,119 and registered share capital is EUR 4,214,521. The company has one share class and all the shares carry equal rights in the company. The company name was until 31 December 2007 Kasola Plc. The company was listed on Helsinki Stock Exchange in 1987.

For the financial year 2007 the company distributed a dividend of EUR 0.12 per share to a total of 1,526,209.68 EUR.

The trading volume of Nurminen Logistics Plc's shares was 82,946 in 1 January – 31 December 2008. This represented 0.65% of the total number of shares. The value of the turnover was EUR 392,292. The lowest price for the period was EUR 2.90 per share and the highest EUR 5.70 per share. The closing price for the pe-



riod was EUR 3.00 per share and the market value of the entire share capital EUR 38.157.357.

At the end of the financial year Nurminen Logistics Plc had 324 shareholders.

More information about company's shareholders can be found in the financial statements on page 41.

The company owns 705 of its own shares, which represent 0.006% of the votes in the company.

Nurminen Logistics Plc has a liquidity providing (LP) agreement with Evli Bank Plc. In accordance with the agreement, Evli Bank Plc undertakes to submit bids and offers for Nurminen Logistics Plc's share so that the maximum spread of the bid and offer prices is four percent calculated from the bid. The bids and offers submitted by the liquidity provider must be for a number of shares worth at least 4,000 euros. Evli Bank Plc undertakes to submit bids and offers for Nurminen Logistics Plc's share in the trading system of NASDAQ OMX Helsinki Oy on the stock exchange list on each trading day for at least 85 percent of the time of Continuous Trading I period and also in the auction procedures applied to Nurminen Logistics Plc's share during a trading day.

#### Authorisations given to the Board

The company's extraordinary general meeting held on 8 October 2007 authorised the company board to decide on the issue of shares and special rights, so that authorisation was given for the board to release 20,000,000 new shares. The authorisation included the right to deviate from the shareholders' registration privilege, should a weighty financial reason exist for doing so. The authorisation may be used, e.g., for the financing of corporate and business trading or for other business arrangements and investments, for the expansion of owner structure, and/or for the creating incentives for, or encouraging commitment in, personnel. The authorisation is effective for 18 months from the extraordinary general meeting's decision on the authorisation. The authorisation gives the board the right to decide on share issue with or without payment which includes the granting of new shares and the distribution of shareholders' shares possibly in the possession of the company. The authorisation for deciding on a share issue without consideration also includes the right to decide on the issue for the company itself, so that the number of shares granted to the company is no more than one tenth of all shares held by the company. The board has not decided on using the authorisation.

## Shareholder agreements related to ownership and the exercise of voting rights

No shareholder agreements related to holdings in Nurminen Logistics Plc and the exercise of voting rights have been brought to the company's attention with the exception of the announcement that was published in stock exchange release on 28 December 2007. According to the announcement the members of the board of directors and executive board have undertaken not to sell or otherwise transfer shares in John Nurminen Ltd owned by them on this date and the company's shares received as demerger consideration in conjunction with the demerger of John Nurminen Ltd

#### The Board's report on operations

without the advance written consent of the board of directors of the company. The transfer restriction of shares shall not apply to the company's shares received otherwise. The board of directors may give its consent to transfer for a specific reason. The transfer restriction of shares shall be in force until further notice.

## Flagging notices

During the financial year Nurminen Logistics Plc published three notifications of changes in shareholdings in compliance with Chapter 2, Section 9 of the Securities Markets Act. The stock exchange releases published on 2 January 2008, 7 January 2008 and 11 January 2008 can be found on company's website www.nurminenlogistics.com.

#### **Decisions of the Annual General Meeting**

The Annual General Meeting of Shareholders held on 11 April 2008 made the following decisions:

The Annual General Meeting of Shareholders confirmed the company's financial statements and the group's financial statements for the financial period 1 January – 31 December 2007 and released the Board of Directors and the Managing Director from liability.

#### Amendment of Articles of Association

The Annual General Meeting of Shareholders decided in accordance with the proposal made by the Board of Directors that a provision shall be added to Section 4 of the company's Articles of Association according to which three (3) deputy members, at the most, may be elected to the company's Board of Directors. It was further decided to amend Section 7 of the Articles of Association so that the company shall have one (1) auditor, which is required to be an Authorised Public Accountant -audit firm, and that no deputy auditor shall be elected. Changes reflecting the aforesaid amendments were made to Section 10 of the Articles of Association with respect to matters to be submitted to the Annual General Meeting of Shareholders.

Composition and remuneration of the Board of Directors The Annual General Meeting of Shareholders resolved that the Board of Directors shall consist of five (5) ordinary members and one (1) deputy member. The Annual General Meeting of Shareholders re-elected the following ordinary members to the Board of Directors: Olli Pohjanvirta, Juha Nurminen, Matti Lainema, Matti Packalén and Rolf Saxberg. Jukka Nurminen was elected deputy member of the Board of Directors. In its first meeting immediately following the Annual General Meeting of Shareholders, the Board of Directors elected Juha Nurminen as the Chairman of the Board.

The Annual General Meeting of Shareholders decided to pay annual remuneration of EUR 30,000 to the Chairman of the Board, EUR 20,000 to the deputy Chairman of the Board, and EUR 15,000 to the other members of the Board and in addition a fee of EUR 700 per meeting to each member of the Board. It was decided to compensate the travel and other expenses of the members of the

Board in accordance with customary practice. It was furthermore decided to pay to the members of the Board a merit pay, which shall be tied to the profit of the company's share during the term of the Board of Directors. The profit of the company's share shall be calculated from the change in the share's average price of the month preceding the Annual General Meeting of Shareholders (i.e. March 2008) and the average price of March 2009, taking into account the dividends. For each percent the profit has accrued the Chairman of the Board shall be paid a remuneration of EUR 2,000 and other members of the Board EUR 1,000. If the yearly profit exceeds 25 percent, the remuneration shall be paid according to 25 percent. The decision means that the final remuneration of the members of the Board of Directors shall be subject to the total return of the company's share.

#### Dividend

The Annual General Meeting of Shareholders approved the Board's proposal that a per share dividend of EUR 0.12 shall be paid for the financial year 2007. The dividend was paid to shareholders entered in the company's shareholder register on the record date of 16 April 2008. The dividend payment date was 25 April 2008.

### Auditor

KPMG Oy Ab, Authorised Public Accountant audit-firm, was reelected as Nurminen Logistics Plc's auditor. Mr. Lasse Holopainen acts as the responsible auditor.

## Decisions of the extraordinary general meeting

The extraordinary general meeting of Nurminen Logistics Plc, held on 14 January 2008, made the following decisions:

Number and selection of board members; remuneration The general meeting resolved that the board of directors shall consist of five (5) members. Juha Nurminen, Matti Lainema, Matti Packalén, Olli Pohjanvirta and Rolf Saxberg were elected as new members. In its first meeting immediately following the general meeting, the board of directors elected Juha Nurminen as the chairman of the board and Matti Lainema as the vice chairman of the board.

The general meeting resolved that remuneration to the board members shall be paid out as follows: The chairman of the board shall receive a monthly remuneration of EUR 2,500, vice chairman of the board EUR 1,650 and other members EUR 1,250. In addition, the board members shall be paid EUR 700 as a fee for attendance at each board meeting. Travel and other expenses of the board members shall be paid in accordance with customary practice.

#### Amendment of articles of association

The general meeting resolved to amend the Company's articles of association, with respect to the Company's business area (2 §), as follows:

"2 § The company's business area is to produce and provide logistics and forwarding services, engage in transport activities such

as ambulance operator services, provide care services and engage in financing activities and other activities related to the above in Finland and abroad. With respect to the forwarding business the company may grant guarantees to parties levying customs duties, taxes and other public fees. To conduct its activities, the company may own and possess properties, hold shares in companies that support and complement its activities and engage in leasing of office and warehouse premises. In addition, the company may acquire, own and sell securities".

#### **Environmental factors**

Nurminen Logistics attempts to take environmental aspect in to the consideration. Nurminen Cargo business unit has a certified environmental system that fulfills the requirements of the ISO 14001:2004 standard. The railway transportations offered by the company are environmentally friendly transportation alternative.

#### Outlook

Due to the recession in global economy the economic outlook and market situation are very uncertain. Therefore, the company will not give a net sales or operating profit level forecast for year 2009. On the long-term the company's goal is to increase its net sales annually by approximately 20% on average, including acquisitions, and to reach an operating profit level of over 7%. The situation of the financial markets may delay achieving of the growth objectives in a short term.

There was a sudden change for the worse in Finnish economy during November and December. Export volumes declined in all sectors and also import volumes declined strongly in the end of the year. Also investments are expected to decline during 2009.

Despite the quite satisfactory outcome of the financial year 2008 the company must be prepared for a possible decline in net sales by adapting its operations and cost structure to the general volume of economy.

There is an exceptional amount of uncertainty also in the development of Russian economy. That as well as the rouble exchange rate is connected to the world market price of oil. Devaluation of rouble hinders the outlook of Russian imports but on the other hand it improves the possibilities of Russian exports as well as foreign companies' investment opportunities in Russia. As trade becomes more versatile and foreign investments grow, there will be new opportunities for logistics service providers like Nurminen Logistics.

Extensions of Niirala and Luumäki terminals and the opening of logistics centre in Vuosaari harbour on 28 November 2008 have positive effects on the outlook of Nurminen Cargo. The extension of Niirala terminal increased terminal space by 4,000 square metres to a total 18,000 square metres. The extension of Luumäki terminal increased terminal space 3,400 square metres to a total 11,700 square metres. The logistics centre in Vuosaari has in the first phase 38,000 square metres. As a result of these investments, investments in railway wagons, and due to the rationalisation of its operations, the company has a strong competitive position when

economy starts to grow. On the other hand the costs of these investments hamper the company's profitability in the current economic situation.

The outlook of Nurminen Heavy is mostly affected by the volumes of mechanical engineering industry and its project cargos. The outlook for mechanical engineering industry has weakened recently and it remains to be seen how its backlog will develop. The market situation of mechanical engineering industry will after some delay also affect Nurminen Heavy's operations.

#### Short-term risks and uncertainties

The most significant business risks are associated with the uncertainty of the global economy and the international financial markets and local banks ability to act. It remains to be seen how pertinent the stimulus packages of different states are and what their effects are.

The scale and duration of the effects of the financial crisis in Western countries and Russia are difficult to estimate. The impact of economic uncertainty on company's business environment is difficult to forecast. In the coming months even large variations in the volumes of different product categories are possible.

#### Events after the review period

Nurminen Logistics and Russian rail transportation company Transgarant signed a co-operation agreement in January 2009. Transgarant is the second largest privately owned rail transportation company in Russia. The company operates more than 17,000 railway wagons. According to the agreement Nurminen Logistics acts as a representative of Transgarant in Finland. The agreement also stipulates joint use of wagons, which guarantees Nurminen Logistics' clients good supply of versatile wagons.

The company has established a branch office in Malmö, Sweden in February 2009.

Nurminen Logistics adjusts its operations to match the economic situation and weakened demand for its services. As a part of adjustment measures the company starts co-determination negotiations concerning reorganisations, temporary lay-offs, redundancies and other possible alternatives. The possible need for temporary lay-offs and redundancies as well as the duration of the temporary lay-offs will be determined in detail during the co-determination negotiations. The company's cost saving goal for the year 2009 is EUR 1.5 million.

### Board of Directors' proposal for profit distribution

Based to the Financial Statements as at 31 December 2008, the parent company's distributable equity is EUR 19,948,583.23. The Board of Directors proposes that a dividend of EUR 0.06 per share is distributed from unrestricted equity reserve, i.e. a total of EUR 763,104.84. After this, the parent company will have EUR 19,185,436.09 of distributable funds. The record date for the payment of the proposed dividend is 9 April 2009. The dividend payment date is 21 April 2009. All shares outstanding on the dividend payment record date, excluding treasury shares in the parent company's possession, are entitled to dividends for the year 2008.

# Consolidated income statement, IFRS

	Note	1	.1.–31.12.2008	3	1	.1.–31.12.2007	
			Dis-			Dis-	
		Continuing	continued		Continuing	continued	
1,000 EUR		operations	operations	Total	operations	operations	Total
TURNOVER	2	81,846	7,559	89,405	75,015	6,678	81,693
Other operating income	4	1,272	259	1,531	1,874	11	1,885
Materials and services		-42,582	-34	-42,616	-41,272	-199	-41,471
Employee benefit expence	6	-15,626	-4,718	-20,344	-14,165	-3,955	-18,120
Depreciation and impairment	7	-4,339	-603	-4,942	-4,109	-339	-4,448
Other operating expenses	5	-15,933	-1,559	-17,492	-13,597	-1,415	-15,012
		4,638	904	5,542	3,746	781	4,527
OPERATING PROFIT							
Financial income	8	661	9	670	5	11	16
Financial expenses	8	-2,699	-212	-2,911	-2,340	-167	-2,507
Share of profit of equity accounted investees	14	334		334	29	0	29
		-1,704	-203	-1,907	-2,306	-156	-2,462
PROFIT BEFORE INCOME TAX		2,934	701	3,635	1,440	625	2,065
Income tax expense	9	-586	-192	-778	-221	-163	-384
PROFIT FOR THE PERIOD		2,348	509	2,857	1,219	462	1,681
Attributable to							
Equity holders of the parent company		1,672	509	2,181	911	462	1,373
Minority interest		676	309	676	308	402	308
Will Office in the least		070		070	300		300
Earnings per share calculated from profit attributable to							
shareholders of the parent company							
Earnings per share diluted		0.13	0.04	0.17			
Earnings per share undiluted		0.13	0.04	0.17			

# Consolidated balance sheet, IFRS

1,000 EUR	Note	31.12.2008	31.12.2007
ASSETS			
Non-current assets			
Property, plant and equipment	11	48,542	48,041
Goodwill	12, 14	9,130	10,725
Other intangible assets	12	1,558	2,579
Investments in equity accounted investees	15	591	210
Receivables	16	718	0
Deferred tax assets	17	421	337
		60,960	61,892
Current assets			
Trade and other receivables	18	13,843	15,103
Cash and cash equivalents	19	4,204	3,085
		18,047	18,188
TOTAL ASSETS		79,007	80,080
		·	
SHAREHOLDERS' EQUITY AND LIABILITIES			
EQUITY			
Shareholders' equity	20	4,215	4.215
Share premium reserve	20	86	86
Other reserves		22,374	8,506
Translation differences		-3,441	0
Retained earnings		10,675	10,309
Shareholders' equity		33,909	23,116
Minority interest		975	391
Equity, total		34,884	23,507
LIABILITIES			
Long-term liabilities			
Deferred tax liability	17	258	760
Non-interest bearing liabilities	23	779	1,480
Interest bearing liabilities	22	22,232	35,726
		23,269	37,966
Short-term liabilities		_0,_00	3.,000
Trade payables and other liabilities	23	9,185	15,754
Interest bearing liabilities	22	11,669	2,853
		20,854	18,607
LIABILITIES, TOTAL		44,123	56,573
SHAREHOLDERS' EQUITY AND LIABILITIES, TOTAL		79,007	80,080

# Consolidated cash flow satement, IFRS

1,000 EUR	1.1.–31.12.2008	1.1.–31.12.2007
Cash flows from operating activities		
PROFIT/LOSS FOR THE PERIOD	2,857	1,681
Adjustments for:		
Depreciation, amortisation & impairment loss	4,942	4,579
Gains (-) and losses (+) of disposals of fixed assets and other non-current assets	-3,173	0
Share of profit of associated companies, profit (-) / loss (+)	-334	0
Unrealised foreign exchange wins (-) and losses (+)	224	399
Financial income and expenses	0	52
Tax on income from operations	2,017	2,623
Operating profit before working capital changes	778	77
Operating profit before working capital changes	7,312	9,411
Working capital changes:		
Increase (+) / decrease (-) in trade payables	355	701
Cash generated from operations	-5,558	4,596
Cash generated from operations	2,110	14,708
Interest paid	-2,068	-2,257
Dividends received	482	0
Interest received	147	1
Other financing items	-98	0
Income taxes paid	-1,325	-77
Net cash from operating activities	-752	12,375
Cash flows from investing activities		
Purchase of tangible and intagible assets	-11,110	-20,637
Proceeds from sale of tangible and intangible assets	965	112
Acquisition of subsidiaries, net of cash acquired	6,240	-1,337
Disposal of subsidiaries, net of cash disposed of	3,971	
Loans granted	-250	
Proceeds from repayments of loans	2,345	
Net cash used in investing activities	2,162	-21,862
Cash flows from financing activities		
Proceeds from short-term borrowings	3,000	
Repayment of short-term borrowings	-475	-1,568
Proceeds from long-term borrowings	9,533	5,358
Repayment of long-term borrowings	-10,554	-17,052
Dividends paid	-1,672	
Net cash used in financing activities	-169	-13,262
Net increase/decrease in cash and cash equivalents	1,241	-22,748
Cash and cash equivalents at the beginning of the period	3,239	
Translation differences of cash and cash equivalents 1.1.	-294	
Net increase/decrease in cash and cash equivalents  Translation differences of net increase/decrease in cash and cash equivalents	1,241 19	
	10	
Cash and cash equivalents at the end of the period	4,204	

## Consolidated statement of changes in equity

## Change in shareholders' equity 1–12/2007

				Unrestricted				
		Share issue	General	equity	Translation	Retained	Minority	
1,000 EUR	Share capital	premium	reserves	reserve	differences	earnings	interest	Total
Shareholders' Equity 1 Jan	4,215	86	2,374	0	0	7,061	83	13,819
Direct bookings to equity				6,132		1,875		8,007
Share-based incentive								0
Profit/loss for the period						1,373	308	1,681
Dividend distribution								0
Shareholders' Equity 31 Dec 2007	4,215	86	2,374	6,132	0	10,309	391	23,507

## Change in shareholders' equity 1–12/2008

				Unrestricted				
		Share issue	General	equity	Translation	Retained	Minority	
1,000 EUR	Share capital	premium	reserves	reserve	differences	earnings	interest	Total
Shareholders' equity 1 Jan	4,215	86	2,374	6,132		10,309	391	22,701
Direct bookings to equity				13,868	-3,441	-348	61	10,946
Share-based incentive						59		59
Profit/loss for the period						2,181	676	2,857
Dividend distribution						-1,526	-153	-1,679
Shareholders' equity 31 Dec 2008	4,215	86	2,374	20,000	-3,441	10,675	975	34,884

The statement of changes in equity includes the item Other adjustments, EUR 8,007 thousand during the period 1 January – 31 December 2007.

This item is due to the fact that the amount of the net assets attributable to the shareholders of Nurminen Logistics is the difference between the assets and liabilities in the carve out financial statements designated to be transferred. The continuity of net assets does not proceed in these carve out financial statements as it does in the consolidated financial statements on which the carve out financial statements are based. This change in the amount of net assets is primarily due to the fact that a part of the increase in Nurminen Logistics' assets has been financed by equity generated by New John Nurminen and this equity has not been accounted for as a liability to New John Nurminen in the carve out financial statements.

The reason for the fact that this internal financing has not been accounted for as Nurminen Logistics' liability to New John Nurmin-

en is that in the actual demerger such liability from Nurminen Logistics to New John Nurminen does not exist.

The net assets of Nurminen Logistics have been agreed in the Main Agreement to be EUR 20 million. This represents the demerging John Nurminen Ltd's net assets measured to their carrying amounts. The amount of these net assets is different from John Nurminen Ltd's perspective compared to group level consideration. This is affected, among others, by the retained earnings in the consolidated balance sheet generated by the transferring business which is transferred as subsidiary shares as well as the fact that from John Nurminen Ltd's perspective the demerger is based on carrying amounts measured in accordance with the Finnish Accounting Standards (FAS) whereas the net assets in the statement of changes in net assets are measured in accordance with the recognition and measurement principles of IFRS.

## Notes to the financial statements, IFRS

## 1. The Accounting Policies of the Consolidated Financial Statements

#### Basic information about the company

The business idea of Nurminen Logistics is to provide and produce logistics services in Finland, the Baltic Sea region as well as in Russia and the other CIS countries. Nurminen Logistics include Nurminen Cargo and Nurminen Heavy segments. Nurminen Cargo offers, among others, railway transports services, terminal services and forwarding services. Nurminen Heavy offers special and heavy transport services.

#### Accounting policies for the consolidated financial statements

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) complying with the standards and interpretations effective on 31 December 2008. International Financial Reporting Standards are standards and interpretations adopted in accordance with the procedure laid down in regulation (EC) No 1606/2002 of the European Parliament and Council. The notes to the financial statements are also in accordance with the Finnish Account Act and Ordinance and the Companies' Act.

The first consolidated financial statements in accordance with IFRS have been prepared for the year 2006 and presented in the Registration Document, the transition date being 1 January 2005. IFRS 1 First-time Adoption of International Financial Reporting Standards was applied in the transition. The reconciliations of equity and profit or loss between FAS and IFRS required by IFRS 1 have been presented in the notes to the consolidated financial statements. The notes include also a description of those changes in accounting policies that have had the most significant effect on the income statement and the balance sheet in the transition to IFRS.

The consolidated financial statements have been prepared on the historical cost basis except for the financial assets and liabilities measured to fair value through profit or loss.

The financial statements are presented in thousands of euros.

#### Principles of consolidation

#### Subsidiaries

The consolidated financial statements include the financial statements of Nurminen Logistics and all its subsidiaries. The subsidiaries are entities controlled by the parent company. Control exists when the parent company has the power, directly or indirectly, to govern the financial or operating policies of an entity so as to obtain benefits from its activities. Subsidiaries acquired are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Acquired subsidiaries are accounted for by using the purchase method of accounting. The acquisition cost is allocated to the acquiree's identifiable assets, liabilities and contingent liabilities measured to their fair value. The excess of the acquisition cost over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities is accounted for as goodwill.

In accordance with the exemption in IFRS 1, the acquisition cost of the subsidiaries acquired prior to 1 January 2005, the IFRS transition date, has been accounted for in accordance with FAS and the goodwill is the excess of net assets at carrying amounts at the acquisition date.

All intra-group transactions, receivables and liabilities as well as unrealised gains and profit distribution are eliminated in the consolidation.

#### Minority interest

Equity and profit attributable to the minority interest is presented separately in the balance sheet and the income statement. If the Group has a contractual obligation to redeem the minority interest by delivering cash, this item is accounted for as a financial liability.

#### Associates

Associates are companies in which the Group has significant influence but not control over the financial and operating policies. Significant influence is realised when the Group holds 20–50 per cent of a company's voting power or the Group otherwise has a significant control over but not power to govern the financial and operating policies of an entity. Associates are consolidated using the equity method.

#### Joint ventures

Joint ventures are companies in which the Group exercises contractual joint authority with other parties. Jointly controlled assets are accounted for using the equity method.

## Foreign currency transactions

The consolidated financial statements are prepared in euro which is the operating and presentation currency of the parent company and presentation currency of the consolidated financial statement.

Foreign currency transactions of the Group companies are translated into operating currency using the exchange rates prevailing at the transaction date. Monetary items denominated in foreign currency are translated using the balance sheet date exchange rates and non-monetary assets and liabilities that are measured to acquisition cost are translated using the transaction date exchange rates. Gains and losses arising from the translation are recognised in the income statement.

The income statements of those foreign Group companies, whose operating currency is not euro, are translated into euros by using the average exchange rate for the period and the balance sheets are translated at the at the balance sheet date exchange rate. Translation differences arising from such translation are recognised in equity.

In accordance with the exemption in IFRS 1, the translation differences that have arisen before the IFRS transition date are not presented separately in equity but they are assumed zero.

Intra-group rouble loan has been treated as an investment in subsidiary company on the basis of IFRS 32 standard.

#### Property, plant and equipment

Items of property, plant and equipment are carried at acquisition cost less depreciation and impairment losses. They are depreciated during their estimated useful lives which are the following:

Buildings	30-40 years
Rolling stock	
Wheels	7 years
Bogie	15 years
Other parts of the wagon	20-25 years
Road transport equipment	5–8 years
Machinery and equipment	3-10 years
IT equipment	3 years

The acquisition cost of the rolling stock is allocated separately to wheels, bogie and other parts of the wagon. The useful lifetime and the residual value are reviewed at every balance sheet date. Changes in future economic benefit to be received from the items of property, plant and equipment are accounted for by adjusting the useful life and residual value of the items in question. Gains and losses arising from sale and disposal of property, plant and equipment are included in other operating income or in other operating expenses.

#### Intangible assets

## Goodwill

Goodwill represents the excess of the acquisition cost over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities at the acquisition date of those companies that have been acquired after 1 January 2005. Goodwill from the business combinations carried out prior to 1 January 2005 equals the carrying amount recognised under FAS and this amount has been used as the deemed cost.

Goodwill is not amortised but it is tested annually for impairment and it is carried at original cost less impairment losses.

#### Customer relationships

The identifiable customer relationships acquired in business combinations are measured to fair value at the acquisition and they are amortised on a straight-line basis during their estimated useful life. The useful lifetime is estimated at five years. These customer relationships were part of the Nurminen Care business segment, which was divested within the financial year.

#### Other intangible assets

An intangible asset is recognised in the balance sheet only if its cost can be measured reliably and it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity.

An intangible asset is measured at cost less amortisation and possible impairment losses. Intangible assets include mainly IT software which are amortised on a straigh-line basis in 3–5 years.

#### **Impairment**

At every balance sheet date it is reviewed if there are any indications of impairment of property, plant and equipment or intangible assets. In case such indications exist, the asset's recoverable amount is estimated. If the carrying amount of an asset exceeds its recoverable amount, the impairment loss is recognised in the income statement.

As to goodwill, the recoverable amount is estimated annually independent of whether indications of impairment exist. Impairment is assessed at a cash-generating unit level, i.e. at the lowest level for which there are separately identifiable, mainly independent cash flows.

At the recognition of the impairment loss the asset's useful life is re-estimated. The recognised impairment loss is reversed if the estimates used to determine the asset's recoverable amount have changed. The reversal of the impairment loss shall not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset. An impairment loss on goodwill is never reversed.

### **Financial instruments**

The financial assets and liabilities of the Nurminen Logistics business have been classified in accordance with IAS 39 to following categories: financial assets and liabilities at fair value through profit or loss, loans and other receivables and financial liabilities measured at amortised cost. The classification is made on initial recognition and it is based on the nature of the item. The purchases and sales of financial assets and liabilities are accounted for at settlement date. The fair values of financial instruments have been determined by discounting their cash flows.

#### **Financial assets**

Financial assets and liabilities at fair value through profit or loss These include derivatives that do not qualify for hedge accounting criteria defined in IAS 39 and they are classified as held for trading instruments. The financial assets and liabilities of this category are measured at fair value and gains and losses arising from fair value adjustments, both unrealised and realised, are recognised in profit or loss in the period in which they are incur.

## Loans and other receivables

Loans and other receivables are non-derivative financial assets and payments from loans and receivables are fixed or determinable. They are included in trade and other receivables in the balance sheet, either in current or non-current items based on their nature.

Loans and other receivables are measured to amortised cost less impairment losses. The Group recognises an impairment loss on trade receivables when objective evidence exists that the receivable cannot be fully recovered.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and bank accounts.

#### **Financial liabilities**

Financial liabilities are recognised at the time when debt is raised at the amount of consideration received less transaction costs. Subsequently interest-bearing liabilities are measured at amortised cost using the effective interest rate method. Financial liabilities are included in non-current and current liabilities and they may be interest-bearing or non-interest bearing. Interest expenses are recognised in the income statement over the expected useful life of the liability using the effective interest rate method.

## **Revenue recognition principles**

Revenue from the sale of services is recognised when the outcome of a transaction involving the rendering of services can be estimated reliably. Revenue from Nurminen Heavy segment is recognised at the point when goods are loaded to be transported. Revenue from Nurminen Cargo segment is recognised when the transportation crosses the border. Revenue from short-term warehousing services is recognised at the point when goods stored in the Group's premises are forwarded. Revenue from long-term warehousing is accounted for as rental income and they are recognised as even amounts during the period of warehousing. Revenue from Nurminen Care segment is recognised on the day when the ambulance transportation is carried out.

## **Borrowing costs**

Borrowing costs are recognised as an expense in the period in which they are incurred. Transaction costs which directly arise from borrowing and which can be allocated to a specific loan are included in the initial amortised cost of the loan and recognised as an interest expense using the effective interest rate method.

### **Pension plans**

The pension plans of the Nurminen Logistics business have been classified as defined contribution plans. Payments to defined contribution plans are recognised as an expense in the income statement in the period in which they relate. In defined contribution plans the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligation to pay further amounts in case the separate entity receiving the contributions fails to pay out the pension benefits.

#### **Share-based payments**

Such arrangements in which the Group has granted its employees a right to a future cash payment by granting the employees a right to shares that are redeemable, either at the Group's or an employee's demand, are accounted for as cash-settled sharebased payments. The liability arising from such arrangement is remeasured to fair value at each reporting date and at settlement date and the changes in fair value are recognised in the income statement in the period in which the changes occur.

#### Income taxes

Income taxes comprise the current and deferred tax, adjustments to previous periods' taxes as well as changes in deferred taxes.

Deferred tax assets and liabilities are calculated for all temporary differences between the amounts of assets and liabilities used for taxation purposes and the carrying amounts according to IFRS. Deferred taxes are measured at the tax rate that has been enacted by the reporting date.

The most significant differences arise from financial instruments at fair value through profit or loss.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised.

#### Leases

Lease agreements, in which the Group is the lessee, are classified as finance leases and the leased assets are recognised as an asset and a liability in the balance sheet, if the risks and rewards of ownership are transferred. Lease agreements are classified at the inception of the lease period and they are recognised at the lower of fair value of the leased asset and present value of minimum lease payments as an item of property, plant and equipment and a financial liability. The item of property, plant and equipment is depreciated over its useful life or the lease period. Payable lease rentals are divided into interest expense recognised in the income statement and reduction of the financial liability.

Lease agreements are classified as operating leases if the risks and rewards incidental to ownership have not been substantially transferred. Lease rentals payable under operating leases are recognised as an expense in the income statement on a straight-line basis over the lease period.

#### Sale and leaseback

If a sale and leaseback arrangement results in a finance lease the gain on the sale of the asset is recognised as a liability and recognised in the income statement over the lease term. If a sale and leaseback arrangement results in an operating lease and the sale has been based on fair value, the possible gain or loss is recognised immediately.

#### Operating profit

The operating profit or loss is the total of sales and other operating income from which expenses for material and services, employee benefits and other operating expenses as well as depreciation, amortisation and impairment charges on non-current assets are subtracted. Foreign currency differences stemming from working capital items are included in the operating result, whereas foreign currency differences from financial assets and liabilities are included in financial income and expenses.

## Accounting policies requiring management's judgment and key sources of estimation uncertainty

The preparation of the financial statements in conformity with IFRS requires the management to make estimates, assumptions and judgments in the application of the accounting policies. The estimates and assumptions made affect the reported amounts of assets, liabilities and the disclosure of contingent liabilities in the balance sheet as well as the income and expenses in the income statement.

In the financial statements of Nurminen Logistics the essential judgments concern the following issues:

- In business combinations the fair values of the items of property, plant and equipment and intangible assets are estimated and the depreciation and amortisation periods for the assets are defined. The determination of the fair value of intangible assets is based on estimates about future cash flows generated by these assets.
- Goodwill is tested for impairment annually. The recoverable amount determined in the impairment testing is based on value in use which is calculated in a way that requires making assumptions of future cash flows and discounting rate used in the calculation.
- As to property, plant and equipment as well as intangible assets it is annually reviewed whether any indications exist that these assets might have been impaired. If indications exist, the asset's recoverable amount is estimated.
- Items of property, plant and equipment as well as intangible assets are depreciated and amortised over their estimated useful lives. The useful lives are reviewed regularly.

## Impairment testing:

The recoverable amounts of cash generating units have been determinate in calculations based on value in use. The preparation of these calculations requires the use of estimates. Estimates are based on budgets and forecasts, which contain some degree of uncertainty.

Estimates made in preparing the financial statements are based on the management's best view and the information available at the balance sheet date. Estimates and assumptions are based on past experience and other factors that are considered the best view in measuring such assets and liabilities, whose values cannot be derived from other sources. The estimates concerning the future are based on assumptions that are the most probable at the balance sheet date relating to the expected development of the financial environment of Nurminen Logistics and assumptions about the development of sales and cost level. Actual results may differ from these estimates. The realisation of estimates and assumptions and the changes in underlying factors are reviewed regularly both on Nurminen Logistics level and segment level by using both external and internal sources of information.

Estimates and underlying assumptions are reviewed continuously. Revisions to accounting estimates are recognised in the period in which the estimates are revised if the revision concerns only the period in question. If the revision to accounting estimate concerns both the period in which the estimate is revised and future periods the revision is recognised respectively in the period in question and future periods.

#### **Application of new standards**

The following interpretations adopted in 2008 are not considered to affect the consolidated financial statements of the Nurminen Logistics business:

- IFRIC 11 IFRS 2: Group and Treasury Share Transactions
- IFRIC 12 Service Concession Arrangements
- IFRIC 14 IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction

## Application of new and amended IFRS standards and IFRIC interpretations

The IASB has published the following standards and interpretations which are not yet effective and which have not been applied by the Group.

The Group will adopt each of the standards as they will be effective or if the effective date is other than the first date of the accounting period they will be adopted from the beginning of the next accounting period.

- IFRS 8 Operating Segments (effective as from 1 January 2009). The new standard replaces the current standard IAS 14 Segment Reporting. The segments of the Group will be Nurminen Cargo and Nurminen Heavy.
- IAS 23 Borrowing Costs (amended in 2007) (effective as from 1 January 2009). The amended standard requires that all borrowing costs relating to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of an asset.
- IAS 1 Presentation of Financial Statements A Revised Presentation (amended 2007) (effective as from accounting periods beginning on or after 2009). The Amendment affects on the presentation of the income statement and statement of changes in equity.

#### Notes to the financial statements

- IFRS 3 Business Combinations (amended in 2008) (effective as from accounting periods beginning on or after 2009). The group will adopt standard in 2010. The amendment affects on the amount of the Goodwill that is recorded from the acquisitions and to the incomes from the acquisitions. The amendment to published standard is still subject to endorsement by the European Union.
- IAS 27 Consolidated and Separate Financial Statements (amended in 2008) (effective as from 1 July 2009 or accounting periods after 2009) will be adopted by the Group in 2010). The amended standard requires that the effects of all transactions of the subsidiaries to be recorded in the equity if there is no change in control. If the control is lost, the remaining interest is remeasured to fair value and a gain or loss is recognised in profit or loss. The amendment to published standard is still subject to endorsement by the European Union.
- IFRS 2 Share-based payments Vesting Conditions and Cancellations (effective as from accounting periods beginning on or after 2009). The amendment of the standard clarifies the definition of different vesting conditions and treatment of all non-vesting conditions. It also provides guidance on the accounting treatment of cancellations by parties other than the entity. The Group is assessing the impacts of this amendment on the forthcoming financial statements.

## Accounting policies for carve out financial information of Nurminen Logistics extracted from the consolidated financial statements of John Nurminen Ltd

The comparative figures are based on the consolidated financial statement extracted from the Old John Nurminen Ltd.

The IFRSs do not include guidance on preparing carve out financial statements. In extracting the financial information prepared in accordance with FAS from the FAS consolidated financial statements of John Nurminen Ltd the management of John Nurminen Ltd made judgments in developing carve out accounting policies. Primarily, the demerger plan of John Nurminen Ltd was taken into consideration. The principles defined in this demerger plan was taken into account in determining the assets and liabilities to be transferred to Nurminen Logistics. In addition to this, the management of John Nurminen Ltd made judgments on allocating some costs that have not been allocated to cost centers to Nurminen Logistics; these costs include among others expenses arising from management bonus system as well as central administrative expenses. The allocation basis for these costs have been described in more detail in the accounting policies for carve out financial information of Nurminen Logistics extracted from the consolidated financial statements of John Nurminen I td.

## 2. Segment information

Business segments have been defined as the primary reporting segments and geographical segments are defined as secondary segments for Nurminen Logistics. The business segments are Nurminen Cargo, Nurminen Heavy and Nurminen Care. Nurminen Cargo segment includes rail services, customs clearance services and warehousing services. Nurminen Heavy segment includes special and heavy transport services and Nurminen Care includes ambulance operator services. Nurminen Care business segment was divested within the financial year and it is treated as discontinued operations.

Business segments' assets and liabilities include those items that are directly attributable or can be reasonably allocated to the

business in question. Assets allocated to the primary segments comprise of items of property, plant equipment and intangible assets as well as trade and other receivables. Liabilities allocated to the primary segments include trade payables and other non-interest bearing liabilities. The geographical segments are Finland, Russia and Baltic Countries, which comprise of the logistics operations in Estonia, Latvia and Lithuania. The net sales for the geographical segments are presented on the basis of the customer's country. The segment assets are presented based on the geographical location of the asset.

## **Business segments 2008**

	Nurminen	Nurminen	Nurminen			
1,000 EUR	Cargo	Heavy	Care	Unallocated	Eliminations	Total
External net sales	71,188	10,658	7,559			89,405
Internal net sales	-10	10				0
Total net sales	71,178	10,668	7,559	0	0	89,405
Depreciation, amortisation and impairment losses	3,874	465	603			4,942
Operating profit	4,263	1,139	140	0	0	5,542
Finance expences (net)	-2,035	-4	-202	0	0	-2,241
Share of profit of equity accounted investees	334	0	0	0	0	334
Unallocateditems				0	0	0
Profit before income tax	2,562	1,135	-62	0	0	3,635
Segment assets	72,311	4,712	0	0	0	77,023
Investments in equity accounted investees	591	0	0	0	0	591
Unallocated assets	0	0	0	1,393	0	1,393
Total assets	72,902	4,712	0	1,393	0	79,007
Segment liabilities	39,286	872	0	0	0	40,158
Unallocated liabities	0	0	0	3,965	0	3,965
Total liabilities	39,286	872	0	3,965	0	44,123
Capital expenditure	9,964	611	1,366	0	0	11,941
Depreciation, amortisation	3,874	465	603	0	0	4,942
Impairment losses	0	0	0	0	0	0

## **Business segments 2007**

	Nurminen	Nurminen	Nurminen			
1,000 EUR	Cargo	Heavy	Care	Unallocated	Eliminations	Total
External net sales	65,560	9,455	6,678	0	0	81,693
Internal net sales	0	0	0	0	0	0
Total net sales	65,560	9,455	6,678	0	0	81,693
Depreciation, amortisation and impairment losses	3,704	405	339	0	0	4,448
Operating profit	2,819	927	781	0	0	4,527
Financial expenses (net)	-2,266	-3	-222	0	0	-2,491
Share of profit of equity accounted investees	29	0	0	0	0	29
Unallocated assets	0	0	0	0	0	0
Profit before income tax	582	924	559	0	0	2,065
Segment assets	68,969	3,363	7,538	0	0	79,870
Investment in equity accounted investees	210	0	0	0	0	210
Unallocated assets					0	0
Total assets	69,179	3,363	7,538	0	0	80,080
Segment liabilities	49,645	738	6,190	0	0	56,573
Unallocated liabilities					0	0
Total liabilities	49,645	738	6,190	0	0	56,573
Capital expenditure	19,183	517	2,162	0	0	21,862
Depreciation, amortisation	3,704	405	339	0	0	4,448
Impairment losses	0	0	0	0	0	0

#### Notes to the financial statements

## **Geographical segments 2008**

1,000 EUR	Finland	Russia	Baltic countries	Total
Net sales	64,088	23,529	1,788	89,405
Operating profit	1,921	3,138	483	5,542
Segment assets	39,623	37,514	1,870	79,007
Capital expenditure	8,425	3,490	26	11,941

## **Geographical segments 2007**

1,000 EUR	Finland	Russia	Baltic countries	Total
Net sales	64,520	14,575	2,598	81,693
Operating profit	1,587	2,841	99	4,527
Segment assets	40,256	37,757	2,067	80,080
Capital expenditure	5,742	16,064	56	21,862

## 3. Business combinations

The subsidiary of the Nurminen Logistics Helsingin Ensihoito ja Sairaankuljetus Oy acquired 81% of the shares of Luumäen Ensihoito Oy in July and 81% of the shares of A. Järvenpää Oy in August. The acquisition included a stipulation according to which the Helsingin Ensihoito ja Sairaankuljetus has a right to acquire the remainder (19%) of the shares of the both companies.

Because of the small size of the acquisitions and short period of ownership, acquisitions would not have had significant effects on consolidated income of Nurminen Logistics, if they had been included in the Nurminen Logistics Group the whole financial year from 1 January to 31 December.

The acquisitions have been summarised in the following table.

## Components of the acquisition cost

1,000 EUR	
Considered paid in cash	510
Option to acquire the minority interest of 19% in Luumäen Sairaankuljetus Oy and A. Järvenpää Oy	481
Transfer tax	2
Total	993

## Assets and liabilities on the acquisitions were recognised as follows:

	Recognised fair values	Pre-acquisition carrying
1,000 EUR	on acquisition	amounts
Property, plant and equipment	325	325
Intangible assets	832	40
Deferred tax assets	0	0
Trade receivables	57	57
Current receivables	31	31
Cash and cash equivalents	29	29
Total assets	1,274	482
Deferred tax liabilities	65	0
Interest-bearing liabilities	136	136
Other liabilities	143	143
Total liabilities	344	279
Net assets	201	
Acquisition cost	993	
Goodwill	792	
Consideration paid in cash		-510
Transfer tax paid		-2
Cash and equivalents in acquired subsidiaries		29
Total net cash outflow on the acquisitions		-483

## 4. Discontinued operations

Nurminen Logistics Plc and the minority shareholders signed on 10 October 2008 an agreement to divest the Nurminen Care business unit to a fund managed by private equity investor Sentica

Partners Oy. Nurminen Logistics Plc divested its ambulance operator services by divesting its 62% share of Helsingin Ensihoito ja Sairaankuljetus Oy.

1,000 EUR	2008	2007
Net assets and liabilities of the discontinued operations		
Cash and cash equivalents	1,195	0
Intangible assets	3,670	0
Property, plant and equipment	1,772	0
Trade receivables and other receivables	754	0
Trade payables and other liabilities	-6,219	0
Total	1,172	0
Gain on disposal	217	0
Consideration, total	1,389	0
Received in cash	4,878	0
Cash and cash equivalents of divested	-1,195	0
Cash flow from divestment	3,683	0
Cash flows from sold activities		
Cash flows from operating activities	716	0
Cash flows from investing activities	-766	0
Cash flows from financing activities	-521	0

The transaction was completed on 27 October 2008.

## Notes to the financial statements

## 5. Other operating income

1,000 EUR	2008	2007
Proceeds from sale of property, plant and equipment	378	129
Rental income	1	88
Other items	1,152	1668
Total	1,531	1,885

## 6. Other operating expenses

1,000 EUR	2008	2007
Expenses relating to premises	4,248	5,468
Administrative expenses	8,341	6,288
Other items	4,903	3,256
Total	17,492	15,012

Other items consist mainly of rental expenses and IT and telecommunications expenses.

## 7. Employee benefits expenses

1,000 EUR	2008	2007
Wages and salaries	16,426	14,917
Pension expenses	2,702	2,272
Other social security costs	1,050	931
Share-based payments	166	0
Total	20,344	18,120

Information about the management remuneration is presented in note 28. Related party transactions.

## Personnel of the group during the period in average

	2008	2007
Nurminen Cargo	293	341
Nurminen Heavy	27	29
Nurminen Care	161	131
Administration	35	43
Total	516	544

## 8. Depreciation, amortisation and impairment losses

## Depreciation and amortisation by asset item:

1,000 EUR	2008	2007
Intangible assets		
Intangible rights	206	66
Other intangible assets	352	625
Total	558	691
Property, plant and equipment		
Buildings	570	600
Machinery and equipment	3,584	2,488
Other tangible assets	230	669
Total	4,384	3,757

## 9. Finance income and expenses

1,000 EUR	2008	2007
Finance income		
Interest income	150	16
Other finance income	520	0
Total finance income	670	16
Finance expenses		
Interest expenses	2,668	1,604
Other finance expenses	243	903
Total finance expenses	2,911	2,507

Items above the operating profit include exchange rate losses totalling EUR -390 thousand in 2008 and EUR -107 thousand in 2007.

## 10. Income tax expense

## The income tax expense consists of the following:

1,000 EUR	2008	2007
Current tax expense	902	44
Adjustment for prior periods' taxes	13	0
Deferred taxes, net	-137	340
Total	778	384

## Reconciliation between the income tax expense recognised in the income statement and the taxes calculated using the Finnish corporate tax rate (26%):

1,000 EUR	2008	2007
Profit before income tax	3,635	2,065
Income toy coloulated uning the Finnish corporate toy rate	-945	507
Income tax calculated using the Finnish corporate tax rate		-537
Effect of tax rates used in foreign subsidiaries	313	185
Tax exempt income	818	0
Tax effect arising from the reversal of goodwill amortisation	106	0
Non-deductible expenses	-62	-32
Utilisation of previously unrecognised tax losses	-989	0
Adjustments for prior periods' taxes	-13	0
Other differences	-6	0
Total adjustments	167	153
Income tax expense in the income statement	-778	-384

## Notes to the financial statements

## 11. Earnings per share

	2008
Profit attributable to the parent company shareholders (1,000 EUR)	2,181
Weighted average number of shares, non-diluted	12,718,414
Earnings per share, non-diluted (EUR)	0.17
Profit attributable to the parent company shareholders (1,000 EUR)	2,181
Weighted average number of shares, non-diluted	12,718,414
Effect of share bonus scheme	37,500
Weighted average number of shares, diluted	12,755,914
Earnings per share, diluted (EUR)	0.17

## 12. Property, plant and equipment

2008					Prepayments	
	Land and water		Machinery and	Other tangible	and assets under	
1,000 EUR	areas	Buildings	equipment	assets	construction	Total
Acquisition cost on 1 January	560	12,984	30,288	1,887	9,313	55,032
Additions	4	4,189	1,690	668	3,651	10,202
Reclassification		201	10,373		-10,574	0
Sales of assets in Group companies			-1,762	-4	-5	-1,771
Dissposals		-253	-645	-138		-1,036
Effect of movements in exchange rates	0	-11	-2,495	-8	-1,375	-3,889
Acquisition on 31 December	564	17,110	37,449	2,405	1,010	58,538
Accumulated depreciation and impairment losses on 1 January Depreciation for the period Reclassifications Cumulative depreciation on sales		-1,938 -570	-4,401 -3,584	-652 -230		-6,991 -4,384 0
of assets in group companies			521	1		522
Disposals		42	385			427
Effect of movements in exchange rates	0	5	424	1	0	430
Accumulated depreciation and impairment losses on 31 December	0	-2,461	-6,655	-880	0	-9,996
Carrying amount on 1 January 2008 Carrying amount on 31 December 2008	560 564	11,046 14,649	25,887 30,794	1,235 1,525	9,313 1,010	48,041 48,542

2007					Prepayments	
	Land and water		Machinery and	Other tangible	and assets under	
1,000 EUR	areas	Buildings	equipment	assets	construction	Total
Acquisition cost on 1 January	683	10,445	26,202	1,247	2,311	40,888
Additions	20	2,537	1,248	764	9,313	13,882
Reclassifications			2,311		-2,311	0
Disposals	-143		-126	-125		-394
Effect of movements in exhange rates	0	2	653	1	0	656
Acquisition on 31 December	560	12,984	30,288	1,887	9,313	55,032
	0	0	0	0	0	0
Accumulated depreciation and impairment losses on 1 January	0	-1,338	-2,039	-103	0	-3,480
Depreciation for the period Reclassification		-600	-2,488	-669		-3,757 0
Disposals			126	120		246
Effect of movements in exchange rates	0	0	0	0	0	0
Accumulated depreciations and impairment losses on 31 December	0	-1,938	-4,401	-652	0	-6,991
Carrying amount on 1 January 2007	683	9,107	24,163	1,144	2,311	37,408
Carrying amount on 31 December 2007	560	11,046	25,887	1,235	9,313	48,041

## Property, plant and equipment include assets leased under finance lease contracts as follows:

2008	Machinery and
1,000 EUR	equipment
Acquisition cost on 1 January	923
Additions	223
Disposals	-113
Acquisition on 31 December	1,033
Accumulated depreciation and impairment losses on 1 January	-479
Depreciation for the period	-248
Disposals	77
Accumulated depreciation and impairment losses on 31 December	-650
Carrying amount 31 December	383

2007	Machinery and
1,000 EUR	equipment
Acquisition cost on 1 January	914
Additions	135
Disposals	-126
Acquisition on 31 December	923
Accumulated depreciation and impairment losses on 1 January	-336
Depreciation for the period	-269
Disposals	126
Accumulated depreciation and impairment losses on 31 December	-479
Carrying amount 31 December	444

In addition, the Group has several lease agreements concerning properties on places of business, of which the most significant are terminal premises in Vuosaari (at the address Satamakaari 24, Helsinki) as well as the premises in the headquarters' use in

Huolintatalo, at the address Pasilankatu 2, Helsinki. Otherwise Nurminen Logistics leases as a lessee mainly IT equipment, office automation equipment, vehicles and cargo handling machines used in terminals.

## 13. Intangible assets

2008		Intangible	Other intangible	
1,000 EUR	Goodwill	rights	assets	Total
Acquisition cost on 1 January	10,725	1,918	2,125	14,768
Additions		112	684	796
Acquisitions through business combinations	4,764	-5		4,759
Sales of assets in Group companies	-6,359	-1,313	-99	-7,771
Disposals		-1	-7	-8
Effect of movements in exchange rates	0		-28	-28
Acquisition on 31 December	9,130	711	2,675	12,516
Accumulated amortisation and impairment losses on 1 January		-442	-1,023	-1,465
Amortisation for the period		-206	-351	-557
Disposals		133	61	194
Effect of movements in exchange rates	0		0	0
Accumulated amortisation and impairment losses on 31 December	0	-515	-1,313	-1,828
Carrying amount on 1 January 2008	10,725	1,476	1,102	13,303
Carrying amount on 31 December 2008	9,130	196	1,362	10,688

## Notes to the financial statements

2007		Intangible	Other intangible	
1,000 EUR	Goodwill	rights	assets	Total
Acquisition cost on 1 January	9,131	559	2,107	11,797
Additions		152	253	405
Acquisitions through business combinations	1,594	1,207		2,801
Disposals			-235	-235
Effect of movements in exchange rates	0	0	0	0
Acquisition 31 December	10,725	1,918	2,125	14,768
Accumulated depreciation and impairment losses on 1 January Depreciation for the period Disposals	0	-376 -66	-573 -625 175	-949 -691 175
Effect of movements in exchange rates	0	0	0	0
Accumulated amortisation and impairment losses on 31 December	0	-442	-1,023	-1,465
Carrying amount on 1 January 2007 Carrying amount on 31 December 2007	9,131 10,725	183 1,476	1,534 1,102	10,849 13,304

## 14. Carrying amounts of financial assets and liabilities by category

2008			Carrying amounts
	Loans and other	Liabilities measured	in the balance
1,000 EUR	receivables	at amortised cost	sheet
Non-current financial assets			
Other receivables	718		718
Current financial assets			
Trade receivables	13,843		13,843
Cash and cash equivalents	4,204		4,204
Non-current financial liabilities			
Loans from financial institutions		22,232	22,232
Current financial liabilities			
Loans from financial institutions		11,669	11,669
Trade and other payables		9,185	9,185
Derivates			0

2007			Carrying amounts
	Loans and other	Liabilities measured	in the balance
1,000 EUR	receivables	at amortised cost	sheet
Non-current financial assets			
Other receivables	0		0
Current financial assets			
Trade receivables	15,103		15,103
Cash and cash equivalents	3,085		3,085
Non-current financial liabilities			
Loans from financial institutions		35,726	35,726
Current financial liabilities			
Interest bearing liabilities		2,853	2,853
Trade and other payables		15,754	15,754
Derivates			0

## 15. Impairment of assets

Indications of possible impairment of assets are reviewed based on indicators from the Group's internal and external information sources. Such indicators may be, for example, unexpected discrepancies in key assumptions used in the calculations discovered in Group reporting. In addition, indicators may also be

changes in competition or other conditions prevailing in the market or new authority regulations affecting different industries or matters concerning service concession. During the years 2007 and 2008 there have not been any indicators that would have led to impairment testing of assets.

## The goodwill of the Group has been tested in 2008 and 2007 and it has been allocated to the segments for the impairment testing purposes as follows:

1,000 EUR	2008	2007
Nurminen Cargo	8,115	5,120
Nurminen Heavy	1,015	40
Nurminen Care	0	5,115
Total goodwill	9,130	10,275

The goodwill is tested for impairment annually and if indications of impairment exist. The recoverable amount in the impairment testing calculations is determined based on value in use.

An impairment loss is recognised if the carrying amount of the net assets allocated to a cash-generating unit, including good-will, is higher than the unit's recoverable amount. The recoverable amount of each cash-generating unit is determined by discounting the estimated future cash flows of the unit.

The impairment testing calculations are based on the estimates for 5 years approved by the management concerning the future cash flows. After this estimation period (terminal value) the estimated cash flows have been determined by using long-term growth estimates.

The most important variables used in the calculations are sales growth expectations, prices on services, cost development and discounting rate. The growth prospects for the business concerning Nurminen Cargo and Nurminen Heavy segment are based on both the recent development and the general forecasts for the business of the segment. The recent development of the economic situation and the development of the business profitability are taken into account when estimating the development of the prices on services.

It is expected that the sales growth of Nurminen Cargo segment for the near future years will be generated by the logistics services in CIS countries and the Baltic Sea region, which is based on an assumption of the continuing growth of import and export volumes in CIS countries in the transport segments Nurminen Cargo operates in. The Group's medium-term assumptions for this part are uniform with external professionals' estimates. The volume growth is boosted by the rolling stock equipment acquired by the Group as well as the investments in the local terminals in central areas. The perpetual value is based on a sales

growth of 2%. The level of the operating profit of Nurminen Cargo segment has been estimated to increase moderately, which is based on the tightening competitive situation on one hand but in the other hand also on the Group's ability to respond to the competition with customer-oriented logistics solutions and operations that improve efficiency.

The near future expectations of Nurminen Heavy segment are based on domestic, import, export, and solely foreign transports. As an offset by the growth in the CIS area the sales resources of western markets have been strengthened. In the impairment testing of goodwill the level of the operating profit has been estimated to be moderate due to the low predictability of the current general economic situation. The perpetual value is based on a sales growth of 2%.

The discount rate is based on the Group's weighted average cost of capital before taxes. In determining the discount rate the market risks relating to these businesses as well as the risk relating to the size of the company, among others, have been taken into account. The discount rate before taxes was 9.31% in 2008 for Nurminen Cargo segment. For Nurminen Heavy the discount rate was 12.88% in 2008.

The management considers the discount rate and the sales growth after the forecast period to be the most critical assumptions in the impairment test calculations. A change of one percentage unit in the sales or in the discount rate used in the determination of the perpetual value would not give rise a recognition of an impairment loss when it comes to the calculations for the year 2008.

#### Notes to the financial statements

## 16. Equity accounted investees

1,000 EUR	2008	2007
At the beginning of period	204	116
Share of profit / loss for the period	334	88
Acquisition of equity accounted investees	0	0
Sale of equity accounted investees	-88	0
Change in classification	141	0
At the end of period	591	204

## Information about assets, liabilities, net sales and profit / loss for the period of the equity accounted investees:

					Profit / loss for	
1,000 EUR	Domicile	Assets	Liabilities	Net sales	the period	Ownership (%)
2008						
Pelkolan Terminaali Oy	Lappeenranta	6,817	5,776	1,941	237	20.0
Team Lines Latvia SIA	Riga	357	217	375	129	23.0
CMA CGA Latvia SIA	Riga	1,412	845	1,177	512	23.0
Team Lines Estonia Oü	Tallinn	110	58	465	49	20.3
CMA CGA Estonia Oü	Tallinn	575	261	611	184	23.0
2007						
Oy Turku Stevedoring Ab	Turku	461	102	1,717	61	55.0
Pelkolan Terminaali Oy	Lappeenranta	6,443	5,478	1,889	261	20.0

Oy Turku Stevedoring Ab is accounted for as a joint venture since Nurminen Logistics' effective relationship with the company meets the criteria of a joint venture. The company is accounted for using the equity method. Oy Turku Stevedoring Ab operates mainly in the cargo handling business. The shipping and

freight agency Pelkolan Terminaali Oy is an associate which is accounted for using the equity method. The companies in the Baltic countries have been accounted for using the equity method from beginning of 2008, before this they were accounted for as investments.

## 17. Non-current receivables

1,000 EUR	2008	2007
Loan receivables	650	0
Other receivables	68	0
Total	718	0

## 18. Deferred tax assets and liabilities

## Movements in deferred taxes during year 2008:

		Recognised			
		in the income	Recognised in	Acquired / sold	
1,000 EUR	1 Jan 2008	statement	equity	subsidiaries	31 Dec 2008
Deferred tax assets:					
Financial instruments at fair value	0	44	0	0	44
Intra-group profits	0	0	0	0	0
Provisions	0	0	0	0	0
Tax loss carry-forwards	0	0	0	0	0
Other items	337	184	0	-144	377
Total	337	228	0	-144	421
Deferred tax liabilities:					
Financial instruments at fair value	0				0
Cumulative depreciation and amortisation difference	167				167
Timing differences and temporary differences / reversal of	0				0
deductible goodwill amortisation	197	-106			91
Allocated goodwill	396			-396	0
Other items	0				0
Total	760	-106	0	-396	258

## Movements in deferred taxes during year 2007:

		Recognised			
		in the income	Recognised in	Acquired / sold	
1,000 EUR	1 Jan 2007	statement	equity	subsidiaries	31 Dec 2007
Deferred tax assets:					
Financial instruments at fair value	0	0	0	0	0
Intra-group profits	0	0	0	0	0
Provisions	0	0	0	0	0
Tax loss carry-forwards	0	0	0	0	0
Other items	161	176	0	0	337
Total	161	176	0	0	337
Deferred tax liabilities:					
Financial instruments at fair value	8	-8	0	0	0
Cumulative depreciation and amortisation difference	405	-238	0	0	167
Timing differences and temporary differences / reversal of	0	0	0	0	
deductible goodwill amortisation	197	0	0	0	197
Allocated goodwill	230	166	0	0	396
Other items	0	0	0	0	0
Total	840	-80	0	0	760

## 19. Trade and other receivables

1,000 EUR	2008	2007
Trade receivables	5,721	10,536
Loan receivables	596	0
Prepaid expenses and accrued income	3,322	3,168
Derivates	0	52
Deferred tax assets	553	48
VAT receivables	2,688	850
Other receivables	963	449
Total	13,843	15,103
Trade and other receivables in currencies		
Euro	8,546	11,685
Roubles	5,297	3,418
	13,843	15,103

The most remarkable item of prepaid expenses and accrued income, EUR 3 308 thousand in 2008 (EUR 1 889 thousand in 2007), consists of services rendered at the balance sheet but yet not invoiced from the customer.

The carrying amounts of current receivables correspond best the values which is the maximum amount of the credit risk ex-

cluding collaterals in the case other party of an agreement cannot meet the obligations it has concerning the financial instruments. Trade and other receivables do not contain any significant concentrations of credit risk. The carrying amounts of current receivables correspond their fair values.

## 20. Cash and cash equivalents

1,000 EUR	2008	2007
Cash and bank balances	4,204	3,085
Cash and cash equivalents in the balance sheet	4,204	3,085

Cash and cash equivalents in the statement of cash flows equal to the cash and cash equivalents in the balance sheet.

## 21. Equity

			Share premium	General reserve	Unrestricted equity
	Number of shares	Share equity Euro	account Euro	Euro	Euro
1 January 2008	2,479,835	4,215	86	2,375	0
Consolidation of shares series	239,285				
Directed issue	9,999,999				20,000
31 December 2008	12,719,119	4,215	86	2,375	20,000

## Reserves included in shareholders' equity

#### Share premium account

Share issue gains arising during 1997–2006 have been recognised in the share premium account, less transaction expenses.

## General reserve

Gains from share issues arising before Companies Act of 1997 have been recognised in the general reserve.

#### Unrestricted equity

Share issue 1 January 2008 gains have been recognised in the unrestricted equity.

## 22. Share-based payments

The Board of Directors of Nurminen Logistics Plc approved a new share bonus scheme 2008-2010 on 17 April 2008. In the share bonus scheme, key individuals have the possibility of receiving shares as bonus for a three-year performance period according to how targets set for the performance period have been achieved. In addition, the proportion to be paid in cash will cover taxes and tax-related costs arising from the reward. The plan is directed to start with to 10–15 people. The rewards to be paid during the 3-year period on the basis of the plan correspond to the approximate value of a maximum total of 510,000 Nurminen Logistics Plc shares (including also the proportion to be paid in cash). It is prohibited to transfer the shares during the two year restriction period. After this period, the key personnel must, however, own half of the shares earned from the plan as long as their service or employment in the Group continues. If a key person's employment or service ends during the restriction pe-

#### Translation difference

The translation differences reserve includes translation differences arinsing from the translation of foreign units' financial statements.

## Dividend

The Board of Directors proposes to the Annual General Meeting a dividend of 0.06 euros per outstanding share.

riod, he/she must return the shares paid as reward to the company without compensation.

The Board of Directors decides annually the targets to be set for each performance period. The targets are determined on the basis of the Nurminen Logistics Group's financial development. Achieving the targets set for the performance period determines how large a proportion of the maximum bonus will be paid. For the 2008 performance period, share bonuses will be paid based on Group's net sales and operating profit. Share bonuses will be paid if Group's net sale is over EUR 80 million and operating profit is over EUR 4.5 million. The bonuses are payable in full if net sale is at least EUR 115 million and operating profit over EUR 7 million. The Board of Directors allocated 85,000 shares to key personnel in 2008. The actual outcome of the share-based incentive scheme in 2008 was about 45% of the maximum. Total of EUR 166,250 of share-based payable liabilities are booked in the financial statements 2008.

## 23. Interest-bearing liabilities

1,000 EUR	2008	2007
Non-current Non-current		
Loans from financial institutions	14,382	35,172
Long-term liabilities to others	7,672	350
Finance lease liabilities	178	204
Total	22,232	35,726
Current		
Loans from financial institutions	8,921	2,613
Short-term liabilities to others	2,543	0
Finance lease liabilities	205	240
Total	11,669	2,853
Interest-bearing liabilities in currencies		
Euro	22,617	25,401
Roubles	11,284	13,178
	33,901	38,579
Finance lease liabilities		
Present value of minimum lease payments		
Less than one year	218	255
Between one and five years	184	211
More than five years	0	0
Total	402	466
Present value of minimum lease payments		
Less than one year	205	240
Between one and five years	178	204
More than five years		201
Total	383	444
Future finance charges	19	22
Total finance lease liabilities	402	466

## 24. Trade and other payables

1,000 EUR	2008	2007
Current		
Trade payables	2,128	6,338
Derivates	242	0
Share-based payments	166	0
Other liabilities	1,092	1,383
Accrued expenses and deferred income	5,557	8,033
Total trade and other payables	9,185	15,754
Trade and other payables in currencys		
Euro	8,004	14,330
Roubles	1,181	1,424
	9,185	15,754
Non-current		
Liability arising from the obligation to redeem the minority interest	0	1,480
Share-based payments	779	0
Total non-current liabilities	779	1,480

The most significant item, EUR 2,305 thousand in 2008 (EUR 3,209 thousand in 2007), in accrued expenses and deferred income consists of employee benefits expense accruals.

## 25. Financial risk management

The objective of Nurminen Logistics' risk management is to minimise the adverse effects arising from changes in the financial market on the Group's earnings and equity. The financial risks are divided into currency, interest rate, liquidity and credit risks. The financial risk management policy is based on the general principles of financing approved by the Board of Directors. The finance operations is responsible for the daily risk management within the limits set by the Board of Directors.

#### **Currency risk**

Currency risk arises from foreign currency transactions, financing of foreign subsidiaries as well as equity in foreign currencies.

The currency risk related to cash flows is managed by operating incoming cash inflows and outflows in the same currency and by matching them, when possible. The currency cash flows are reviewed every 3 months so that structural changes are discovered in time. If matching is not possible, a part of an open position may be hedged.

Currency balance sheet items are hedged if the currency specific amount exceeds EUR 500,000. Currency forwards, currency options, NDF forwards and hybrids of these may be used as hedging instruments. The hedge level of the currency items shall be between 30%–70% taking into account the prevailing economic situation, the forecast currency prospects as well as the possibility of the practical implementations of the hedging.

The objective is to keep the currencies on the bank accounts as little as possible yet without this interrupting the payment transactions. The foreign currency cash and cash equivalents may not exceed 1% of the total assets.

Interest rate risk

#### Interest rate risk

Nurminen Logistics' interest rate risk arises primarily from interest-bearing liabilities. The objective of the interest rate risk management is to decrease the effect of changes in market interest rates on the cash flows of financing. Interest rate forwards and futures, interest rate swaps as well as interest rate collars may be used as hedging instruments. The interest rate risk is hedged by hedging loans of 30%–70% depending on the prevailing interest rate and cost level.

#### Liquidity risk

The objective of the liquidity risk management is to ensure sufficient liquidity reserves at all times. As a liquid payment transaction buffer shall be approximately liquid reserves needed for payment transactions for a period of two weeks. The financing is secured by using committed credit facilities as well as using several financial institutions as counterparties and also by using several financing methods.

#### Credit risk

Credit risk arises if the counterparty cannot satisfy its contractual obligations. The objective of the credit risk management is to minimise losses that arise when counterparty does not satisfy its obligations. The counterparty risk is managed based on the creditworthiness of customers. The creditworthiness defines, whether a credit limit can be granted or whether the transaction requires a guarantee.

#### Sensitivity analysis of the interest rate risk

In calculating the sensitivity to changes in the interest rate level the following assumptions have been used:

- the change in the interest rate level has been assumed to be +/- 100 bps

## Sensitivity analysis of variable interest rate loans

2008	Income statement 100 bp		Equity 100 bp	
1,000 EUR	increase	decrease	increase	decrease
Variable interest rate instruments	-322	322	-	-
Interest rate swaps	123	-123	-	-
Total effect	-199	199	-	-

2007		Income statement 100 bp		ity bp
1,000 EUR	increase	decrease	increase	decrease
Variable interest rate instruments	-364	364	-	-
Interest rate swaps	9	-9	-	-
Total effect	-355	355	-	-

Market-based loans are raised mainly as variable interest rate loans. Nurminen Logistics hedges from interest rate risk of market-based loans by electing the interest rate periods and with derivative instruments, mainly with interest rate swaps.

## Currency risk

In calculating the sensitivity to changes in the exchange rate the following assumptions have been used:

- the change in the exchange rate has been assumed to be +/- 10%
- other variables do not change

2008	Income sta	Income statement		у
	10%		10%	)
1,000 EUR	increase	decrease	increase	decrease
RUR	-67	67	-2 426	2 426

2007	Income s	Income statement		ty
	10%		10%	o o
1,000 EUR	increase	decrease	increase	decrease
RUR	264	-264	-227	227

## **Exchange rates used**

Exchange rat	Exchange rate for the period		exchange rate
2008	2007	2008	2007
36.43	34.79	41.28	35.35

## Liquidity risk

## The contractual cash flows of loan instalments and interests at 31 December 2008 were the following:

	3 months-				
1,000 EUR	1 month	1-3 months	1 year	1-5 years	Total
	799	2,681	10,007	23,593	37,080

## The contractual cash flows of loan instalments and interests at 31 December 2007 were the following:

	3 months-				
1,000 EUR	1 month	1-3 months	1 year	1-5 years	Total
	853	1,021	5,258	37,080	44,212

## Credit risk

## The maximum exposure to credit risk

1,000 EUR	
2008	13,843
2007	15,103

## The aging of trade receivables

		Past due less	Past due	Past due over	
1,000 EUR	Not past due	than 30 days	30-120 days	120 days	Total
2008	4,305	1,038	273	105	5,721
2007	8,056	2,048	355	76	10,536

Nurminen Logistics has no significant concentrations of credit risk.

#### Notes to the financial statements

## 26. Operating leases

#### The Group as lessee

Future minimum lease payments under non-cancellable leases are as follows:

1,000 EUR	2008	2007
Less than one year	4,838	2,120
Between one and five years	26,577	8,304
More than five years	50,353	3,991
Total	81,768	14,415

## 27. Commitments and contingencies

1,000 EUR	2008	2007
Liabilities for which mortgages over property have been given		
Loans to financial institutions	10,310	21,180
Mortgages given	6,223	3,560
Floating charges	0	164
Pledges given	0	4,539
Other contingencies		
Customs duties and other guarantees	7,038	11,829
Commitments and contingencies given on behalf of Group companies		
Customs duties and other guarantees	0	1,993
Counter-guarantees	0	0
Total	0	1,993

## Other liabilities

The Group has a responsibility to revise the VAT deductions it has made from the real estate investments in 2008, if the taxable use of the building declines during the period. The maximum amount of the VAT liability is EUR 965 781,94 and the last revising year 2017.

## 28. Related party transactions

Related parties of Nurminen Logistics belong the members of the Board of Directors and the Group management as well as companies under their control. Related parties are also shareholders that have direct or indirect control or significant influence in the Group. The business transferred to New John Nurminen in the demerger of Old John Nurminen Ltd is also considered to belong to the related party.

## **Related party transactions**

1,000 EUR	2008
Sales	838
Purchases	470
Interest charges	179
Current receivables	65
Current liabilities	2,543
Non-current liabilities	7,628

### **Management remuneration**

EUR	2008
CEO and the members of the Executive Board and the Board of Directors	
Short-term employee benefit	947,930
Post-employment benefits	150,500
Total	1,098,430
CEO	
Lasse Paitsola	260,840
Board of Directors	
Juha Nurminen	37,000
Matti Lainemaa	27,000
Matti Packalen	22,000
Olli Pohjanvirta	22,000
Rolf Saxberg	22,000

Members of Board and CEO ownes 66,70% of company shares on 31 of December 2008.

## 29. Subsidiaries, associates and joint ventures

## The companies belonging to Nurminen Logistics are the following:

			Share of the
	Domicile	Ownership	voting power
RW Logistics Oy	Finland	100.0%	100.0%
JN Ferrovia Oy	Finland	100.0%	100.0%
Nurminen Maritime Latvia SIA	Latvia	51.0%	51.0%
UAB Nurminen Maritime	Lithuania	51.0%	51.0%
Nurminen Maritime Eesti AS	Estonia	51.0%	51.0%
Nurminen Heavy Oü	Estonia	100.0%	100.0%
OOO John Nurminen (St. Petersburg)	Russia	100.0%	100.0%
OOO Huolintakeskus	Russia	88.0%	88.0%
OOO John Nurminen Terminal	Russia	100.0%	100.0%
ZAO Terminal Rubesh	Russia	100.0%	100.0%
OOO John Nurminen (Moscow)	Russia	100.0%	100.0%
ZAO Ir-Trans	Russia	100.0%	100.0%
Associates and joint ventures			
Pelkolan Terminaali Oy	Finland	20.0%	20.0%
Team Lines Latvia SIA	Latvia	23.0%	23.0%
CMA CGA Latvia SIA	Latvia	23.0%	23.0%
Team Lines Estonia Oü	Estonia	20.3%	20.3%
CMA CGA Estonia Oü	Estonia	23.0%	23.0%

## 30. Events after the balance sheet date

Nurminen Logistics and Russian rail transportation company Transgarant signed a co-operation agreement in January 2009. Transgarant is the second largest privately owned rail transportation company in Russia. The company operates more than 17,000 railway wagons. According to the agreement Nurminen Logistics acts as a representative of Transgarant in Finland. The agreement also stipulates joint use of wagons, which guarantees Nurminen Logistics' clients good supply of versatile wagons.

The company has established a branch office in Malmö, Sweden in February 2009.

Nurminen Logistics adjusts its operations to match the economic situation and weakened demand for its services. As a part of adjustment measures the company starts co-determination negotiations concerning reorganisations, temporary lay-offs, redundancies and other possible alternatives. The possible need for temporary lay-offs and redundancies as well as the duration of the temporary lay-offs will be determined in detail during the co-determination negotiations. The company's cost saving goal for the year 2009 is EUR 1.5 million.

The Board of Directors of Nurminen Logistics Plc has approved IFRS financial statement from IFRS financial statements from financial year 2008 to be released on 25 February 2009.

# Parent company's income statement

1,000 EUR	Note	2008	2007
TURNOVER	1.	69,629,522.77	804,152.29
Other operating income	2.	3,557,914.74	2,990,125.27
Materials and services	3.	-40,513,244.72	
Employee benefit expence	4.	-13,876,197.21	-901,726.92
Depreciation and impairment	5.	-2,067,975.94	-156,053.89
Other operating expenses	6.	-13,791,755.94	-1,635,815.22
OPERATING PROFIT		2,938,263.70	1,100,681.53
Financial income and expences	7.	-3,892,189.18	163,283.99
PROFIT / LOSS BEFORE EXTRAORDINARY ITEMS		-953,925.48	1,263,965.52
Extraordinary items		0.00	0.00
PROFIT / LOSS BEFORE APPROPRIATIONS AND TAXES		-953,925.48	1,263,965.52
Increase or decrease in accumulated depreciation difference	9.	0.00	43,852.01
Taxes	10.	0.00	-37,766.67
PROFIT / LOSS FOR THE FINANCIAL YEAR		-953,925.48	1,270,050.86

# Parent company's balance sheet

1,000 EUR	Note	2008	2007
ASSETS			
Non-current assets			
Intangible assets	1.	2,613,154.25	0.00
Property, plant and equipment	1.	18,797,761.53	0.00
Investments	2.	616,300.00	
Total non-current assets		22,027,215.78	0.00
Current assets			
Long-term receivables	3.	24,536,025.99	
Short-term receivables	3.	9,386,725.87	2,931,653.66
Cash and bank equivalents		1,992,257.17	7,070,756.66
Total current assets		35,915,009.03	10,002,410.32
TOTAL ASSETS		57,942,224.81	10,002,410.32
LIABILITIES			
Equity			
Shareholders' equity	4.	4,214,521.00	4,214,521.00
Share premium reserve	4.	86,479.00	86,479.00
Other reserves			,
Legal reserve	4.	2,373,537.86	2,373,537.86
Reserve for invested non-restricted equity	4.	20,000,000.00	,,
Retained earnings	4.	902,508.71	1,158,667.53
Profit / loss for the financial year	4.	-953,925.48	1,270,050.86
Total equity		26,623,121.09	9,103,256.25
Approriations			
Accumulated depreciation difference		642,189.68	0.00
Liabilities			
Non-current liabilities	6.	12,944,011.00	0.00
Current liabilities	7.	17,732,903.04	899,154.07
Total liabilities		30,676,914.04	899,154.07
TOTAL EQUITY AND LIABILITIES		57,942,224.81	10,002,410.32

# Parent company's cash flow statement

1,000 EUR	2008	2007
Cash flow from operating activities		
Profit / loss for the period	-953,925.48	1,270,050.86
Adjustments:		
Depreciation and impairment	2,067,975.94	156,053.89
Gains (-) and losses (+) on sale of non-current assets	-2,835,840.77	-2,843,748.96
Unrealised foreign exchange wins (-) and losses (+)	3,574,056.24	0.00
Financial income and expenses	318,132.94	-163,283.99
Income taxes paid	0.00	37,766.67
Cash flow before changes in working capital	2,170,398.87	-1,543,161.53
Changes in working capital:		
Short-term receivables, increase (-) / decrease (+)	2,075,024.02	333,126.60
Non interest bearing short-term liabilities, increase (+) / decrease (-)	-6,132,761.67	113,149.86
Cash flow before financing and taxes	-1,887,338.78	-1,096,885.07
Interest paid	-577,892.27	-73,012.12
Dividends received	148,594.93	0.00
Interest received	397,953.76	231,783.06
Other financial items	14,188.04	-6,110.45
Income taxes paid	-362,321.89	-229,565.84
Net cash flow from operating activities	-2,266,816.21	-1,173,790.42
Investing activities		
Investments in tangible and intangible assets	-6,722,095.24	0.00
Proceeds from sale of tangible and intangible assets	570,587.89	3,279,000.00
Acquisition of subsidiaries, net of cash acquired	4,936,565.51	0.00
Proceeds from sale of other investments	0.00	4,761,494.00
Loans granted	-4,600,523.11	0.00
Repayments	4,585,941.24	0.00
Current investments increase (-) / decrease (+)		0.00
Total cash flow from investments	-1,229,523.71	8,040,494.00
Financing activities		
Increase in current liabilities	3,150,000.00	0.00
Decrease in current liabilities	-504,262.02	-1,336,375.87
Increase in non-current liabilities	5,000,000.00	0.00
Decrease in non-current liabilities	-7,917,448.78	-336,375.78
Dividents paid	-1,526,209.68	-297,411.00
Purchases of own shares	0.00	-17.60
Cash flow from financing activities	-1,797,920.48	-1,970,162.65
Change in each and each equivalents	5 204 260 40	4 906 540 02
Change in cash and cash equivalents	-5,294,260.40	4,896,540.93
Cash and cash equivalents at the beginning of the year	7,070,756.66	2,174,215.73
Cash flow from merged companies	215,760.91	0.00
Change in cash and cash equivalents	-5,294,260.40	4,896,540.93
Cash and cash equivalents at year-end	1,992,257.17	7,070,756.66

## Notes to the parent company financial statements

## Accounting policies

The financial statements of the Nurminen Logistics Plc are prepared in accordance with Finnish Accounting Standards (FAS).

#### Property, plant and equipment

Items of property, plant and equipment are carried at cost less the planned depreciation.

They are depreciated during their estimated useful lives which are the following:

Intangible assets	3–5 years
Goodwill	5 years
Other capitalised expenditure	5–10 years
Buildings	30-40 years
Machinery and equipment	3–10 years
Rolling stock	20-25 years

#### Valuation of receivables

Receivables are valued at the lower of nominal and estimated probable value.

## **Pensions**

Pension expenditure is presented in accordance with national legislation in each country. The pension security of the Finnish personnel has been arranged through external pension insurance companies.

### **Deferred taxes**

The deferred tax liability or asset included in the balance sheet consists of the tax liability on accured depreciation differences and other temporary differences between the book values and tax bases. The deferred tax liability is included in the balance sheet in full and the deferred tax asset to the extent that can probably be recovered.

## Foreign currency items

Foreign currency receivables and liabilities have been converted into euro at the average rate on the balance sheet date. The exchange rate differences of forward contracts made for hedging purposes have been used to adjust the exchange rate differences of the corresponding hedged items.

#### Leases

Lease payments have been treated as rental expenses. Lease payments due in future years under agreement are presented in the commitments and contingencies.

## Notes to the parent company financial statements

1,000 EUR	2008	2007
1. Net sales		
Sale of administration services	0	414
Rents	0	390
Sale of services	69,630	0
Total	69,630	804

## 2. Other operating income

Total	3,558	2,990
Others	3,286	190
assets	212	2,000
Capital gains on sales of tangible fixed	272	2.800

#### 3. Material and services

External services	-40,513	
4 Employee honefite evenence		

## 4. Employee benefits expenses

Wages and salaries	-11,350	-638
Pension expenses	-1,785	-215
Other social security costs	-741	-48
Total	-13,876	-901

## 5. Depreciations and impairment

Total	-2,068	-156
Other tangible assets	-178	0
Machinery and equipment	-571	-22
Buildings	-570	-129
Other capitalised expenditure	-326	0
Goowill	-350	0
Intangible assets	-73	-5
Planned depreciation:		

#### 6. Other operating costs and expenses

Rents	-2,721	-57
Audit fees	-67	-45
Other operating expences	-11,004	-1,534
Total	-13,792	-1,636

## 7. Finance income and expenses

106	0
42	0
148	0
252	127
185	115
437	242
	42 148 252 185

1,000 EUR	2008	2007
Interest and financial expenses		
•	F-4	0
Interest expenses to Group companies	-51	U
Interest and other financial expenses to others	-4,426	-79
Total	-4,477	-79
T.1.16	0.000	400
Total financial income and expenses	-3,892	163

### 8. Depreciation difference

The decrease of depreciation difference	0	44
Total	0	44

### 9. Taxes

Total	0	-38
for the financial period	U	-30
Taxes on business income	0	-38

### Notes to the balance sheet

### 1. Tangible and intangible assets

Intangible rights:		_
Acquisition cost at 1 Jan	0	118
Increases	268	0
Decreases	0	118
Acquisition cost at 31 Dec	268	0
Accumulated planned depreciations at 1 Jan	0	0
Depreciation for the period	73	0
Accumulated depreciations on decreases		
Accumulated depreciations at 31 Dec	73	0
Book value at 31 Dec	195	0
Other capitalised expenditure		
Acquisition cost at 1 Jan	0	0
Increases	1,689	0
Decreases	7,000	0
Acquisition cost at 31 Dec	1,682	0
7 to quickien cook at 6 1 200	1,002	G
Accumulated planned depreciations at 1 Jan		0
Depreciation for the period	326	0
Accumulated depreciations on decreases	6	
Accumulated depreciations at 31 Dec	320	0
, , , , , , , , , , , , , , , , , , ,		
Book value at 31 Dec	1,362	0
Goodwill		
Acquisition cost at 1 Jan	0	0
Increases	1,405	0
Acquisition cost at 31 Dec	1,405	0
Accumulated planned depreciations at 1 Jan	0	0
Depreciation for the period	349	0
Accumulated depreciations at 31 Dec	349	0
Book value at 31 Dec	1,056	0

1,000 EUR	2008	2007
Land areas:		
Acquisition cost at 1 Jan		169
Increases	563	0
Decreases	0	673
Acquisition cost at 31 Dec	563	-504
Revaluation	0	504
Book value at 31 Dec	563	0
Buildings		
Acquisition cost at 1 Jan	0	4,497
Increases	15,393	0
Decreases	251	4,497
Acquisition cost at 31 Dec	15,142	0
Accumulated planned depreciations at 31 Dec	0	0
Depreciation for the period	570	
Accumulated depreciations on decreases	42	
Accumulated depreciations at 31 Dec	528	0
·		
Book value at 31 Dec	14,614	0
Machinery and equipment		
Acquisition cost at 1 Jan	0	119
Increases	2,731	0
Decreases	312	119
Acquisition cost at 31 Dec	2,419	0
Acquisition cost at on Doc	2,410	O
Accumulated planned depreciations at 31 Dec	0	0
Depreciation for the period	571	
Accumulated depreciations on decreases	258	
Accumulated depreciations at 31 Dec	313	0
·		
Book value at 31 Dec	2,106	0

### 2. Investments

Holdings in Group companies	375	0
Holdings in participating interest companies	204	0
Other shares and holdings	37	0
Total	616	0

### **Subsidiaries**

		Ownership
	Domicile	% Which ship
DW/Lasistina Occ		
RW Logistics Oy	Helsinki	100
JN Ferrovia Oy	Helsinki	100
Nurminen Maritime Latvia SIA	Riga	51
Nurminen Heavy Oü	Tallinn	100
OOO John Nurminen, Moscow	Moscow	100
000 John Nurminen, St. Petersburg	Saint Petersburg	100
Associates		
Pelkolan Terminaali Oy	Imatra	20

### Notes to the parent company financial statements

1,000 EUR	2008	2007	1,000 EUR
o Post alles			5 B. C
3. Receivables			5. Deferred tax assets and liabi
Non-current			Deferred tax assets
Loan receivables from Group companies	23,987	0	Deferred tax liabilities
Loan receivables from others	651	0	
Total	24,638	0	Deferred income tax assets and are not recorded on the balance
Current			are not recorded on the balance
Current receivables			
Trade receivables	208	0	O New Assessment Cabilities
Loan receivables	1,159	0	6. Non-current liabilities
Other receivables	73	0	1.
Total	1,440	0	Interest-bearing liabilities
	1,110		Loans from financial institutions
Trade receivables	4,566	0	Total
Loan receivables	250	2,300	
Other receivables	622	2,000	7. Current liabilities
Prepayments and accrued income	022	O	
Unfinished invoicing	1,592	0	Loans from Group companies
Deferred tax assets	552	0	Trade payables
Others		· ·	Other liabilities
	262	631	Accrued expenses and deferred in
Total	7,844	2,931	Total
Total current receivables	9,284	2,931	
	-,		Interest-bearing liabilities
4. Equity			Loans from financial institutions
4. Equity			Non-interest-bearing liabilities
Chara conital I/ coria		510	Trade payables
Share capital, A. serie	-		Other liabilities
Share capital, A-serie	4.015	3,705	Accrued expenses and deferred in
Share capital total	4,215 86	4,215 86	Employee benefits expense sec
Share premium reserve			Operational sectioning
Legal reserve	2,374	2,374	Others
Tied Equity	6,675	6,675	Total
Reserve for invested non-restricted equity	20,000	0	Total current liabilities
Retained earnings	2,429	1,456	Total current liabilities
Dividend payment	-1,526	-297	
Profit for the period	-954	1,270	
Non-tied equity	19,949	2,429	
Equity total	26,623	9,103	
	,	,	
Distributable equity	00	_	
Reserve for invested non-restricted equity	20,000	0	
Retained earnings	903	1,159	
Profit / loss for the period	-954	1,270	
Total	19,949	2,429	

2,306 2,251 1,161 <b>16,474</b>	16 <b>89</b>
2,306 2,251 1,161	16
2,306 2,251	
2,306	4
	4
000	4
333	
1,130	69
9,293	
1,259	
582	
236	
441	
12,944	
5,270	
7,674	
of the parent co	ompan
1,038	
	20
	7,674 5,270 <b>12,944</b> 441 236 582 <b>1,259</b> 9,293

2008

2007

1,000 EUR	2008	2007
Other notes		
Commitments and contingencies		
Liabilities for which mortgages over pro	operty have b	een given
Loans to financial institutions	10,310	0
Mortgages given	6,223	0
	,	
Other commitments		
Customs duties and other guarantees	7,038	0
Rent Liabilities		
Less than one year	3,725	0
More than five years	75,303	0
Lease Liabilities		
Less than one year	1,113	0
More than five years	1,627	0
Derivates		
Interest rate swaps		

### Real estate investments

Underlying security value

Fair value

The Group has a responsibility to revise the VAT deductions it has made from the real estate investments in 2007, if the taxable use of the building declines during the period. The maximum amount of the VAT liability is EUR 965 781,94 and the last revising year 2017.

-242

12,256

0

0

Notes to the accounts regarding personnel and organs

### The number of personnel

Officers, average	304	4
Officers, at year end	313	1

### Management remuneration

CEO and the Board of directors	-337	-263

# Auditor's report

### To the Annual General Meeting of Nurminen Logistics Plc

We have audited the accounting records, the financial statements, the report of the Board of Directors, and the administration of Nurminen Logistics Plc for the financial period 1.1.–31.12.2008. The financial statements comprise the consolidated balance sheet, income statement, cash flow statement, statement of changes in equity and notes to the consolidated financial statements, as well as the parent company's balance sheet, income statement, cash flow statement and notes to the financial statements.

# The responsibility of the Board of Directors and the Managing Director

The Board of Directors and the Managing Director are responsible for the preparation of the financial statements and the report of the Board of Directors and for the fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, as well as for the fair presentation of the parent company's financial statements and the report of the Board of Directors in accordance with laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The Board of Directors is responsible for the appropriate arrangement of the control of the company's accounts and finances, and the Managing Director shall see to it that the accounts of the company are in compliance with the law and that its financial affairs have been arranged in a reliable manner.

### **Auditor's responsibility**

Our responsibility is to perform an audit in accordance with good auditing practice in Finland, and to express an opinion on the parent company's financial statements, on the consolidated financial statements and on the report of the Board of Directors based on our audit. Good auditing practice requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements and the report of the Board of Directors are free from material misstatement and whether the members of the Board of Directors and the Managing Director have complied with the Limited Liability Companies Act.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the report of the Board of Directors. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appro-

priateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the report of the Board of Directors.

The audit was performed in accordance with good auditing practice in Finland. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion on the consolidated financial statements

In our opinion, the consolidated financial statements give a true and fair view of the financial position, financial performance, and cash flows of the group in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU.

## Opinion on the company's financial statements and the report of the Board of Directors

In our opinion, the financial statements, together with the consolidated financial statements included therein, and the report of the Board of Directors give a true and fair view of the financial performance and financial position of the company in accordance with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The information in the report of the Board of Directors is consistent with the information in the financial statements.

The financial statements can be adopted and the members of the Board of Directors and the Managing Director of the parent company can be discharged from liability for the period audited by us. The proposal by the Board of Directors on how to deal with distributable equity is in compliance with the Limited Liability Companies Act.

Helsinki, 5 March 2009 KPMG OY AB

Lasse Holopainen
Authorized Public Accountant

# Signing of the report of the board of directors and the financial statements

Helsinki 24 February 2009

Juha Nurminen Chairman of the Board Matti Lainema

Rolf Saxberg

Matti Packalén

Olli Pohjanvirta

Lasse Paitsola
President & CEO of Nurminen Logistics Plc

An auditor's report on the general audtit has been given today.

Helsinki 5 March 2009

KPMG Oy Ab Lasse Holopainen, Authorized Public Accountant

## Shares and Shareholders

Nurminen Logistics Plc's share has been quoted on the main list of NASDAQ OMX Helsinki Ltd with the current company name since 1 January 2008. The total number of Nurminen Logistics Plc's registered shares is 12,719,119 and registered share capital is EUR 4,214,521. The company has one share class and all the shares carry equal rights in the company. The company name was until 31 December 2007 Kasola Plc. The company was listed on Helsinki Stock Exchange in 1987.

### Share trading and price development

The trading volume of Nurminen Logistics Plc's shares was 82,946 in 1 January – 31 December 2008, which represented 0.65% of the total number of shares. The value of the turnover was EUR 392,292. The lowest price for the period was EUR 2.90 per share and the highest EUR 5.70 per share. The closing price for the period was EUR 3.00 per share and the market value of the entire share capital EUR 38,157,357.

Nurminen Logistics Plc has a liquidity providing (LP) agreement with Evli Bank Plc. In accordance with the agreement, Evli Bank Plc undertakes to submit bids and offers for Nurminen Logistics Plc's share so that the maximum spread of the bid and offer prices is four percent calculated from the bid. The bids and offers submitted by the liquidity provider must be for a number of shares worth at least 4,000 euros. Evli Bank Plc undertakes to submit bids and offers for Nurminen Logistics Plc's share in the trading system of NASDAQ OMX Helsinki Oy on the stock exchange list on each trading day for at least 85 percent of the time of Continuous Trading I period and also in the auction procedures applied to Nurminen Logistics Plc's share during a trading day.

### **Shareholders**

At the end of the financial year Nurminen Logistics Plc had 324 share-holders. At the end of the year 2007 company had 293 shareholders.

### Flagging notices

During the financial year Nurminen Logistics Plc published three notifications of changes in shareholdings in compliance with Chapter 2, Section 9 of the Securities Markets Act. The stock exchange releases published on 2 January 2008, 7 January 2008 and 11 January 2008 can be found on company's website www.nurminenlogistics.com.

### **Authorisations**

The company's extraordinary general meeting held on 8 October 2007 authorised the company board to decide on the issue of shares and special rights, so that authorisation was given for the board to release 20,000,000 new shares. The authorisation included the right to deviate from the shareholders' registration privilege, should a weighty financial reason exist for doing so. The authorisation may be used, e.g., for the financing of corporate and business trading or for other business arrangements and investments, for the expansion of owner structure, and/or for the creating incentives for, or encouraging commitment in, personnel. The authorisation is effective for 18 months from the extraordinary general meeting's decision on the authorisation. The authorisation gives the board the right to decide on share issue with or

without payment which includes the granting of new shares and the distribution of shareholders' shares possibly in the possession of the company. The authorisation for deciding on a share issue without consideration also includes the right to decide on the issue for the company itself, so that the number of shares granted to the company is no more than one tenth of all shares held by the company. The board has not decided on using the authorisation.

#### Shareholder agreements

No shareholder agreements related to holdings in Nurminen Logistics Plc and the exercise of voting rights have been brought to the company's attention with the exception of the announcement that was published in stock exchange release on 28 December 2007. According to the announcement the members of the board of directors and executive board have undertaken not to sell or otherwise transfer shares in John Nurminen Ltd owned by them on this date and the company's shares received as demerger consideration in conjunction with the demerger of John Nurminen Ltd without the advance written consent of the board of directors of the company.

### **Management holdings**

At the end of the financial year the members of the Board of Directors, the President and CEO and the corporations under their control own altogether 8,484,000 Nurminen Logistics Plc's shares, which represent 66.70% of the stock and voting rights.

### Options rights for management

Nurminen Logistics Plc has no valid share option schemes.

### Share-based incentive plan for the group personnel

The board of directors of Nurminen Logistics Plc has approved in April 2008 a new share-based incentive plan for the Group key personnel. The plan was described in more detail in stock exchange release published on 17 April 2008.

### **Treasury shares**

Nurminen Logistics Plc holds a total of 705 treasury shares, corresponding to 0.006% of the number of shares and votes.

### Dividend

Company's board has on 14 May 2008 determined company's dividend policy, according to which Nurminen Logistics Plc aims to, in case company's financial policy so allows, annually distribute as dividends approximately one third of its net profit.

The board of directors proposes to the Annual General Meeting that the company would pay dividend of EUR 0.06 per share for the financial year 1 January – 31 December 2008. The dividend shall be paid to a shareholder that has been entered into the Company's shareholders' register on the record date of the dividend payment on 9 April 2009. The board of directors proposes to the Annual General Meeting that the dividend shall be paid on 21 April 2009.

For the financial year 2007 the company distributed a dividend of EUR 0.12 per share to a total of 1,526,209.68 EUR.

Number of shares	Number of shareholders	% Number of shareholders	Number of shares	% of total shares
1–100	112	34.57%	6,638	0.05%
101–500	86	26.54%	24,241	0.19%
501-1,000	40	12.35%	36,993	0.29%
1,001-5,000	46	14.20%	109,344	0.86%
5,001-50,000	21	6.48%	461,690	3.63%
50,001-	19	5.86%	12,080,213	94.98%
Total	324	100.00%	12,719,119	100.00%
Registered in the name of				
nominee	2		11,900	0.09%

### Largest shareholders

	Number of shares	% of total shares
Nurminen Juha Matti	5,311,415	41.76%
Jn Uljas Oy	1,094,112	8.60%
Nurminen Jukka Matias	893,229	7.02%
Lassila Satu Maaria	885,566	6.96%
Nurminen Mikko Johannes	876,808	6.89%
John Nurminen Oy	657,903	5.17%
Maturiala Oy	361,800	2.84%
Forsström Kirta	314,900	2.48%
Bachmann Sanni Piritta	314,900	2.48%
Bachmann Jari	314,900	2.48%
Tuuli Markku Juhani	282,963	2.22%
Saxberg Rolf M	181,451	1.43%
Kulp Kaj Kristian	125,893	0.99%
Paitsola Lasse Antero	120,104	0.94%
Packalen Matti	75,262	0.59%
Pohjanvirta Olli	75,262	0.59%
Lainema Matti	75,262	0.59%
Sallila Antti Pekka Santeri	60,326	0.47%
Vuorinen Hannu M	58,157	0.46%
Vainikka Harri	47,894	0.38%
Other 304 shareholders	591,012	4.66%
	12,719,119	100.00%

## Shareholders by type

	Number of shares	% of total shares
Private companies	2,181,418	17.15%
Financial Institutions	19,404	0.15%
Public bodies	0	0.00%
Households	10,513,397	82.66%
Associations	4,900	0.04%
Total	12,719,119	100.00%
Registered in the name of nominee	11,900	0.09%

# Group key figures

	IFRS	IFRS	IFRS	IFRS	IFRS
	2006	2007	2006	2007	2008
	Kasola Plc	Kasola Plc	Carve out	Carve out	
Key figures					
Net sales, 1,000 EUR	11,079	10,298	72,205	81,693	89,405
Increase in net sales, %	-1.6%	-7.0%	8.3%	13.1%	9.4%
Operating profit (EBIT), 1,000 EUR	597	128	1888	4527	5542
Operating profit % of turnover	5.4%	1.2%	2.6%	5.5%	6.2%
Profit before taxes, 1,000 EUR	578	37	872	2065	3635
% of turnover	5.2%	0.4%	1.2%	2.5%	4.1%
Net profit for the financial year, 1,000 EUR	427	11	743	1681	2857
% of turnover	3.9%	0.1%	1.0%	2.1%	3.2%
Return on equity (ROE), %	4.6%	0.1%	5.3%	9.0%	8.0%
Return on investments (ROI), %	5.3%	1.3%	3.6%	6.7%	9.1%
Equity ratio %	71.7%	91.0%	22.7%	29.4%	44.2%
Gearing %	-12.9 %	0.0 %	224.2 %	1.51	0.851
Gross investments, 1,000 EUR	418	286	13,270	20,637	11,110
% of turnover	3.8%	2.8%	18.4%	25.3%	12.4%
Total balance	13,165	10,002	60,962	80,080	79,007
Average number of employees	86	80	509	544	516
Share-related indicators					
Earnings per share (EPS), EUR	0.17	0.00	-	-	0.170
Equity per share, EUR	3.79	3.67	-	-	2.74
Dividend per share (adjusted), EUR	0.12	0.12	-	-	0.06
Dividend per share (nominal), EUR	0.12	0.12	-	-	0.06
Dividend to earnings ratio, %	70.6%	2,974%	-	-	35.3%
Effective dividend yield, %	3.0%	2.4%	-	-	2.0%
Price per earnings (P/E)	23	1,264	-	-	18
Number of shares, weighted average	2,483,463	2,479,130	-	-	12,718,414
Number of shares, at end of financial year	2,479,130	2,479,130	-	-	12,718,414
Share price development					
Highest price for the period	4.33	5.75	_	-	5.70
Lowest price for the period	2.60	3.43	_	_	2.90
Average price	3.39	5.04	_	_	4.73
Share price at end of period	4.00	5.10	_	_	3.00
Market value	8.7	11.1	-	-	38.1
Number of shares traded	756,182	660,507	_	_	82,946
Shares traded, % of total number of shares	34.7%	30.3%	_	_	0.7%
Number of shareholders	267	293	_		324
INVITINGE OF SHALEHOIDERS	201	283	-	-	324

# Calculation of key figures

Deturn on equity in ner cent	Result before extraordinary items - taxes	
Return on equity in per cent =	Equity + minority interests	
	(average of beginning and end of financial year)	
Capital employed =	Balance sheet total - non interest bearing liabilities	
	Result before extraordinary items + interest and other financial expenses	
Return on capital employed in per cent =	Capital employed (average of beginning and end of financial year)	x 100
Equity ratio in per cent =	Equity + minority interests  Balance sheet total - advances received	x 100
Gearing % =	Interest bearing debt - liquid funds	x 100
-	Equity + minority interests	
Earnings per share (EPS) =	Result before extraordinary items + / - minority share - taxes  Adjusted average number of shares during the financial year	
Equity per share =	Equity  Number of shares at the end of the financial year, adjusted for the share issue	
Dividend per earnings in per cent =	Dividend per share  Earnings per share	x 100
Effective dividend yield in per cent =	Dividend per share  Adjusted share price at the end of the financial year	x 100
Price per earnings (P/E) =	Share price at the end of the financial year  Earnings per share	

# Stock exchange releases in 2008

### 2 January 2008

Kasola Plc becomes Nurminen Logistics Plc – New shares and combining of share classes – Amendment of Articles of Association –New trading code and industry sector classification

### 2 January 2008

Announcement pursuant to chapter 2, section 10 of the securities markets act

### **7 January 2008**

Preliminary outcome of the tender offer related to shares in Nurminen Logistics Plc

### 7 January 2008

Announcement pursuant to chapter 2, section 10 of the securities markets act

### 8 January 2008

Final result of the tender offer related to the shares in Nurminen Logistics Plc

### 11 January 2008

Announcement pursuant to chapter 2, section 10 of the securities markets act

### 14 January 2008

Decisions made by the Extraordinary General Meeting

### 15 January 2008

The maximum amount of shares entitling to John Nurminen Oy's purchase commitment related to the shares in Nurminen Logistics Plc

### 23 January 2008

Liquidity providing for Nurminen Logistics Plc's share

### 29 February 2008

Financial Statements Bulletin 1 January - 31 December 2007

### 19 March 2008

Annual summary 2007

### 20 March 2008

Notice for Annual General Meeting

### 4 April 2008

Kasola Plc's Auditor's report and brochure covering Nurminen Logistics' year 2007 published

### 11 April 2008

Decisions made by the Annual General Meeting of Shareholders

#### 17 April 2008

The Board of Directors of Nurminen Logistics Plc resolved on an incentive plan for key personnel

### 15 May 2008

Nurminen Logistics Plc's Interim Report 1 January – 31 March 2008

### 11 July 2008

Nurminen Logistics Plc explores strategic alternatives regarding Nurminen Care

### 15 August 2008

Nurminen Logistics Plc's Interim Report 1 January – 30 June 2008

### 10 October 2008

Nurminen Logistics Plc sells the Nurminen Care business unit to Sentica Partners and updates its outlook due to the transaction

### 30 October 2008

Change in Executive Board

### 14 November 2008

Interim Report 1 January - 30 September 2008

### 16 December 2008

Financial information in 2009

All Stock Exchange Releases can be found on company's website www.nurminenlogistics.com.

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