

## HUHTAMÄKI OYJ INTERIM REPORT

January 1 - September 30, 2013

## Healthy net sales growth in constant currencies

- Net sales grew in all business segments during the third quarter in constant currencies
- Net sales growth accelerated in emerging markets during the third quarter
- Earnings improvement continued in the Foodservice Europe-Asia-Oceania segment
- Earnings negatively affected by ongoing investments in the North America segment
- The Group's net sales and earnings negatively affected by currency movements


## Key figures - excluding non-recurring items

| EUR million | Q1-Q3 2013 | Q1-Q3 2012 | Q3 2013 | Q3 2012 | FY 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 1,773.8 | 1,745.6 | 586.5 | 584.3 | 2,321.2 |
| EBIT* | 128.7 | 127.6 | 42.3 | 43.7 | 163.5 |
| EBIT margin*, \% | 7.3 | 7.3 | 7.2 | 7.5 | 7.0 |
| EPS*, EUR | 0.89 | 0.93 | 0.31 | 0.31 | 1.19 |
| ROI*, \% | 12.1 | 11.6 |  |  | 12.6 |
| ROE*, \% | 15.0 | 14.5 |  |  | 15.8 |

* Excluding EUR -5.2 million non-recurring items (NRI) in Q3 2013 and EUR -12.5 million in Q1-Q3 2013.


## Key figures - reported

| EUR million | Q1-Q3 2013 | Q1-Q3 2012 | Q3 2013 | Q3 2012 | FY 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Net sales | $\mathbf{1 , 7 7 3 . 8}$ | $1,745.6$ | 586.5 | 584.3 | $2,321.2$ |
| EBIT | $\mathbf{1 1 6 . 2}$ | 127.6 | 37.1 | 43.7 | 163.5 |
| EBIT margin, \% | $\mathbf{6 . 6}$ | 7.3 | 6.3 | 7.5 | 7.0 |
| EPS, EUR | $\mathbf{0 . 7 7}$ | 0.93 | 0.26 | 0.31 | 1.19 |
| ROI, \% | $\mathbf{1 1 . 2}$ | 11.6 |  |  | 12.6 |
| ROE, \% | $\mathbf{1 3 . 4}$ | 14.5 |  | 15.8 |  |

## Overview

Unless otherwise stated, all statements and comments presented in this report relate to the reporting period January 1-September 30, 2013, and all comparisons are compared to the corresponding reporting period in 2012. ROI, ROE and RONA figures presented in this report are calculated on a 12month rolling basis.

The Group's trading conditions remained relatively stable despite general economic uncertainty and customer cautiousness. The Group's reported net sales were EUR 1,774 million (EUR 1,746 million), and organic growth in constant currencies was $3 \%$. During the third quarter the Group's organic net sales growth in constant currencies was $5 \%$ with all business segments reporting growth. Net sales growth was strongest in the North America and Flexible Packaging business segments, and accelerated in the emerging markets. The emerging market growth in constant currencies was $6 \%$ for the reporting period and $10 \%$ during the third quarter. Reported net sales in the third quarter were EUR 587 million (EUR 584 million). The negative foreign currency translation impact on net sales was EUR 46 million during the reporting period and EUR 31 million during the third quarter.

The Group's earnings before interest and taxes (EBIT), excluding non-recurring items (NRI) of EUR -13 million, were EUR 129 million (EUR 128 million) and in the third quarter EUR 42 million (EUR 44 million). The reported EBIT was EUR 116 million (EUR 128 million) and in the third quarter EUR 37 million (EUR 44 million). Strong earnings development continued in the Foodservice Europe-Asia-Oceania business segment. In the North America business segment earnings declined despite net sales growth. Adverse
currency impact on the Group's EBIT was EUR 4 million during the reporting period and EUR 2 million during the third quarter.

The Group's free cash flow was EUR 38 million (EUR 57 million) and for the third quarter EUR 32 million (EUR 33 million). Return on investment (ROI), excluding non-recurring items, was $12.1 \%$ ( $11.6 \%$ ) and return on equity (ROE), excluding non-recurring items, was $15.0 \%$ (14.5\%).

The earlier announced efficiency improving measures within the Foodservice Europe-Asia-Oceania and Films business segments were continued. Investments in foodservice disposables capabilities in the North America business segment, announced during the first quarter, progressed according to plan.

## Business review by segment

The net sales distribution by business segment was the following: Flexible Packaging 25\% (25\%), Films $8 \%$ (8\%), North America 30\% (30\%), Molded Fiber 10\% (10\%) and Foodservice Europe-Asia-Oceania 27\% (27\%).

## FLEXIBLE PACKAGING

Flexible packaging is used for a wide range of consumer products including food, pet food, hygiene and health care products. The segment serves global markets from production units in Europe, Asia and South America.

| EUR million | Q1-Q3 2013 | Q1-Q3 2012 | Q3 2013 | Q3 2012 | FY 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Net sales | 447.2 | 439.2 | 145.2 | 141.8 | 573.3 |
| EBIT | $\mathbf{3 3 . 9}$ | 34.6 | 10.7 | 10.9 | 44.6 |
| EBIT margin, \% | 7.6 | 7.9 | 7.4 | 7.7 | 7.8 |
| RONA, \% | $\mathbf{1 3 . 2}$ | 13.6 |  |  | 13.8 |

The Flexible Packaging segment's net sales grew slightly. In constant currencies net sales growth accelerated during the third quarter, being strongest in Asia where volumes developed particularly favorably in India. In Europe the positive net sales development of the second quarter continued. During the third quarter the segment's net sales were negatively affected by adverse currency movements.

The segment's earnings declined slightly mainly due to negative development in Europe during the first quarter. As a result of continued positive development in Asia the segment's earnings grew in constant currencies during the third quarter. The reported earnings decline in the third quarter was due to adverse currency movements in Asia, particularly India.

## FILMS

Films are mainly used for technical applications in the label, adhesive tape, hygiene and health care industries, as well as building and construction, automotive, packaging and graphic arts industries. The segment serves global markets from production units in Europe, Asia, North America and South America.

| EUR million | Q1-Q3 2013 | Q1-Q3 2012 | Q3 2013 | Q3 2012 | FY 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Net sales | $\mathbf{1 4 3 . 6}$ | 148.9 | 47.9 | 47.7 | 191.5 |
| EBIT* | $\mathbf{6 . 2}$ | 8.4 | 2.6 | 2.5 | 9.2 |
| EBIT margin*, \% | $\mathbf{4 . 3}$ | 5.6 | 5.4 | 5.2 | 4.8 |
| RONA* $^{\text {\% }}$ \% | $\mathbf{4 . 7}$ | 5.3 |  |  | 6.0 |

The Films segment's net sales declined slightly. As a result of improved demand for films for the building and construction industry in North America, the segment's net sales development turned positive during the third quarter. In South America net sales continued to grow as a result of healthy demand for hygiene films. In Europe net sales declined slightly due to weak demand across all product groups.

The segment's earnings declined as a result of weak volume development during the first half of the year. During the third quarter earnings development stabilized as a result of continued good cost containment in Europe and positive volume development in North America. Non-recurring charges of EUR 3 million, related to the cost savings program initiated during the first quarter, were booked during the third quarter.

## NORTH AMERICA

The North America segment serves local markets with Chinet® disposable tableware products, icecream containers as well as other consumer goods and foodservice products. The segment has production in the United States and Mexico.

| EUR million | Q1-Q3 2013 | Q1-Q3 2012 | Q3 2013 | Q3 2012 | FY 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Net sales | $\mathbf{5 4 4 . 3}$ | 524.2 | 182.7 | 177.8 | 704.3 |
| EBIT | $\mathbf{3 3 . 4}$ | 42.6 | 10.6 | 13.4 | 53.0 |
| EBIT margin, \% | $\mathbf{6 . 1}$ | 8.1 | 5.8 | 7.5 | 7.5 |
| RONA, \% | $\mathbf{9 . 1}$ | 11.8 |  |  | 11.7 |

The positive net sales development in the North America segment continued. During the third quarter all businesses developed favorably and reported net sales grew despite adverse currency movements. In constant currencies net sales grew by $7 \%$ during the quarter. The growth was strongest within the retail tableware business, led by private label items. The healthy growth of the foodservice packaging business continued also. Demand for ice cream packaging remained soft. The segment's reported net sales were negatively impacted by adverse currency movements in the third quarter.

The segment's earnings declined due to continued high costs related to manufacturing optimization and build-up of new capacity. During the third quarter adverse currency movements had a negative impact on the segment's earnings.

On January 31, 2013 a manufacturing facility in Batavia, Ohio, was acquired to set up a new state of the art manufacturing and distribution unit. With the purchase Huhtamaki continued its series of investments in expanding and strengthening its disposable product offering and capability in the United States. The ramp-up process, including hiring of workforce, has progressed according to plan and the distribution center is expected to be operational during the fourth quarter of 2013. Manufacturing operations are expected to begin during the first quarter of 2014.

## MOLDED FIBER

Recycled molded fiber is used to make fresh product packaging, such as egg and fruit packaging. The segment has production in Europe, Oceania, Africa and South America.

| EUR million | Q1-Q3 2013 | Q1-Q3 2012 | Q3 2013 | Q3 2012 | FY 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Net sales | $\mathbf{1 7 6 . 0}$ | 177.8 | 56.4 | 58.6 | 237.3 |
| EBIT | $\mathbf{2 0 . 7}$ | 20.0 | 6.3 | 6.9 | 26.4 |
| EBIT margin, \% | $\mathbf{1 1 . 8}$ | 11.2 | 11.2 | 11.8 | 11.1 |
| RONA, \% | $\mathbf{1 6 . 7}$ | 15.1 |  |  | 16.1 |

The Molded Fiber segment's reported net sales declined slightly. In constant currencies steady net sales growth continued. During the third quarter net sales growth was particularly strong in the emerging markets, driven by Eastern Europe. Adverse currency movements in emerging markets had a negative effect on the segment's reported net sales in the reporting period and in the third quarter. The foreign currency impact on net sales during the third quarter was EUR -4 million.

The segment's reported earnings grew slightly. In constant currencies the earnings growth continued solid. During the third quarter earnings remained at a good level but were stable compared to the previous year due to start up costs relating to an expansion project in Russia. Adverse currency movements had a negative effect on the segment's earnings both during the reporting period as well as during the third quarter. The negative impact on earnings during the third quarter was $10 \%$.

During the third quarter an expansion of the molded fiber production premises and a new production line were inaugurated as part Huhtamaki's 20th anniversary celebrations in Russia. In Western Europe a new high-end egg carton with improved promotional possibilities was launched.

## FOODSERVICE EUROPE-ASIA-OCEANIA

Foodservice paper and plastic disposable tableware, such as cups, is supplied to foodservice operators, fast food restaurants and coffee shops. The segment has production in Europe, Middle-East, Asia and Oceania.

| EUR million | Q1-Q3 2013 | Q1-Q3 2012 | Q3 2013 | Q3 2012 | FY 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 477.0 | 464.6 | 160.0 | 161.6 | 626.8 |
| EBIT* | 34.7 | 27.2 | 11.5 | 9.7 | 38.1 |
| EBIT margin*, \% | 7.3 | 5.9 | 7.2 | 6.0 | 6.1 |
| RONA*, \% | 13.3 | 10.5 |  |  | 11.6 |

The Foodservice Europe-Asia-Oceania segment's net sales grew. Growth accelerated during the third quarter with positive development especially in the emerging markets, particularly in Eastern Europe. Also the positive momentum in the UK continued, fuelled by the good demand for high-end paper cups for hot drinks. Demand for plastic items declined in Europe.

The segment's strong earnings development continued. The positive development in the third quarter was due to volume growth in Eastern Europe and in the UK, and a favorable product mix in Europe as well as continued good cost containment throughout the segment. The ongoing restructuring processes also contributed positively.

The earlier announced efficiency enhancing measures within the segment progressed according to plans. The manufacturing unit in Viul, Norway, was closed at the end of September, affecting 55 employees. In South Africa, the closure of the manufacturing unit in Epping was finalized at the end of September. To cover the costs of the above mentioned measures, non-recurring charges will be booked during 2013. During the third quarter EUR 3 million of non-recurring charges were booked.

Strategic review of the loss-making plastics unit in Italy continued during the third quarter.

## Financial review

The Group EBIT (excl. NRI) was EUR 129 million (EUR 128 million), corresponding to an EBIT margin of $7.3 \%$ ( $7.3 \%$ ). For the third quarter, the Group EBIT (excl. NRI) was EUR 42 million (EUR 44 million). The reported Group EBIT was EUR 116 million (EUR 128 million), corresponding to an EBIT margin of $6.6 \%$ (7.3\%). For the third quarter the reported Group EBIT was EUR 37 million (EUR 44 million).

Net financial items were EUR -21 million (EUR -19 million) and for the third quarter EUR -7 million (EUR -7 million). Tax expense was EUR 13 million (EUR 12 million) and for the third quarter EUR 3 million (EUR 4 million). The corresponding year-to-date tax rate was $14 \%$ (11\%).

Reported profit for the period was EUR 82 million (EUR 97 million) and for the third quarter EUR 27 million (EUR 32 million). Earnings per share (EPS), excluding non-recurring items, were EUR 0.89 (EUR 0.93 ) and for the third quarter EUR 0.31 (EUR 0.31). Reported EPS was EUR 0.77 (0.93) and for the third quarter EUR 0.26 (0.31).

Foreign currency translation impact was negative. The impact on net sales was EUR -46 million and on EBIT EUR -4 million compared to the 2012 exchange rates. The translation impact was mainly due to the weakening of certain key market currencies against euro. In the third quarter the impact on net sales was EUR -31 million and on EBIT EUR -2 million.

The average number of outstanding shares used in EPS calculations was 102,974,981 ( $101,553,639$ ), excluding $4,227,589(4,594,089)$ of the Company's own shares. Based on share subscriptions with Huhtamäki Oyj's option rights 2006 C under the Company's Option Rights 2006 Plan, a total of 210,288 new shares of Huhtamäki Oyj were issued during the reporting period, of which a total of 99,549 new shares during the third quarter of 2013. The corresponding increase in the Company's share capital was EUR 714,979.20 in the reporting period and EUR 338,466.60 in the third quarter.

## STATEMENT OF FINANCIAL POSITION AND CASH FLOW

Capital expenditure increased to EUR 82 million (EUR 54 million) and in the third quarter to EUR 26 million (EUR 20 million). Majority of the capital expenditure was related to business expansion investments in the North America segment. The impact of higher capital expenditure on cash flow was partially mitigated by improved working capital management in the third quarter. As a result, free cash flow was EUR 38 million (EUR 57 million) and in the third quarter EUR 32 million (EUR 33 million).

The Group's net debt was EUR 421 million (EUR 459 million) at the end of the reporting period. This corresponds to a gearing ratio of 0.53 ( 0.57 ). Net debt grew by EUR 15 million from year-end 2012 mainly as a result of higher capital expenditure as well as dividends paid. Net debt to EBITDA ratio (excl. NRI) was 1.7 (1.9). Average maturity of external committed credit facilities and loans was 3.6 (3.7) years.

The Group's liquidity position was strong. At the end of the reporting period cash and cash equivalents were EUR 220 million (EUR 71 million) and the Group had EUR 310 million (EUR 305 million) of unused committed credit facilities available.

Total assets on the statement of financial position were EUR 2,157 million (EUR 2,019 million).

## Personnel

The Group had a total of $14,320(14,008)$ employees at the end of September 2013.

## Changes in the Group Executive Team

Timo Salonen, CFO and a member of the Group Executive Team left the Company on July 19, 2013. Thomas Geust was appointed as Director, Finance and member of the Group Executive Team as of October 1, 2013.

## Short term risks and uncertainties

Volatile raw material and energy prices as well as movements in currency rates are considered to be relevant short-term business risks and uncertainties in the Group's operations. General economic and financial market conditions can also have an adverse effect on the implementation of the Group's strategy and on its business performance and earnings.

In September 2012 Huhtamäki Oyj received the European Commission's statement of objections concerning alleged anticompetitive behavior during years 2000-2008. Huhtamäki Oyj has responded to
the statement of objections and will exercise its rights of defense in the process, which is expected to take several months. The final outcome of the process is uncertain. More information on the matter is available in the Results 2012 report published on February 13, 2013.

## Outlook for 2013

The Group's trading conditions are expected to remain relatively stable during 2013. The good financial position and ability to generate a positive cash flow will enable the Group to further address profitable growth opportunities. Capital expenditure is expected to be above EUR 100 million. A significant part of the investments is due to the increases in foodservice disposables capabilities within the North America segment.

## Financial Reporting Schedule in 2014

The Results for 2013 will be published on February 6, 2014. Additionally, the interim reports will be published as follows:

- Interim Report January 1 - March 31, 2014
- Interim Report January 1 - June 30, 2014
- Interim Report January 1 - September 30, 2014

April 24, 2014
July 18, 2014
October 23, 2014

Huhtamäki Oyj's Annual General Meeting is planned to be held on April 24, 2014.
Espoo, October 24, 2013
Huhtamäki Oyj
Board of Directors

Group income statement (IFRS) - unaudited

| EUR million | Q1-Q3 2013 | Q1-Q3 2012* | Q3 2013 | Q3 2012* | Q1-Q4 2012* |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 1,773.8 | 1,745.6 | 586.5 | 584.3 | 2,321.2 |
| Cost of goods sold | -1,508.8 | -1,462.6 | -500.7 | -489.7 | -1,949.2 |
| Gross profit | 265.0 | 283.0 | 85.8 | 94.6 | 372.0 |
| Other operating income | 11.9 | 15.2 | 3.5 | 5.7 | 20.3 |
| Sales and marketing | -54.8 | -55.9 | -18.0 | -18.6 | -74.1 |
| Research and development | -12.4 | -12.0 | -3.9 | -4.1 | -15.7 |
| Administration costs | -88.6 | -95.6 | -29.4 | -30.8 | -129.5 |
| Other operating expenses | -7.1 | -9.4 | -1.6 | -3.9 | -12.5 |
| Share of profit of equity-accounted investments | 2.2 | 2.3 | 0.7 | 0.8 | 3.0 |
|  | -148.8 | -155.4 | -48.7 | -50.9 | -208.5 |
| Earnings before interest and taxes | 116.2 | 127.6 | 37.1 | 43.7 | 163.5 |
| Financial income | 3.3 | 4.7 | 1.1 | 0.8 | 6.1 |
| Financial expenses | -24.4 | -24.0 | -8.1 | -8.1 | -32.2 |
| Profit before taxes | 95.1 | 108.3 | 30.1 | 36.4 | 137.4 |
| Income tax expense | -13.3 | -11.5 | -2.9 | -4.1 | -13.3 |
| Profit for the period | 81.8 | 96.8 | 27.2 | 32.3 | 124.1 |
| Attributable to: |  |  |  |  |  |
| Equity holders of the parent company | 79.1 | 94.6 | 26.6 | 31.6 | 121.3 |
| Non-controlling interest | 2.7 | 2.2 | 0.6 | 0.7 | 2.8 |
| EUR |  |  |  |  |  |
| EPS attributable to equity holders of the parent company | 0.77 | 0.93 | 0.26 | 0.31 | 1.19 |
| Diluted EPS attributable to equity holders of the parent company | 0.77 | 0.93 | 0.26 | 0.31 | 1.18 |

## Group statement of comprehensive income (IFRS) - unaudited

EUR million $\quad$ Q1-Q3 2013 Q1-Q3 2012* Q3 2013 Q3 2012* Q1-Q4 2012*

| Profit for the period | 81.8 | 96.8 | 27.2 | 32.3 | 124.1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other comprehensive income: |  |  |  |  |  |
| Items that will not be reclassified to profit or loss |  |  |  |  |  |
| Remeasurements on defined benefit plans | 2.1 | -3.2 | 0.9 | -0.6 | -52.0 |
| Income taxes related to items that will not be reclassified | -0.5 | 1.0 | -0.2 | 0.2 | 14.9 |
| Total | 1.6 | -2.2 | 0.7 | -0.4 | -37.1 |

Items that may be reclassified subsequently to profit or loss

| Translation differences | -26.4 | -0.7 | -20.3 | -10.0 | -13.3 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Equity hedges | 4.2 | -1.3 | 4.7 | 4.6 | 2.8 |
| Cash flow hedges | 1.7 | 1.0 | -1.0 | 1.5 | 2.0 |
| Income taxes related to items that may be reclassified | -0.1 | -0.1 | 0.0 | 0.1 | -0.3 |
| Total | -20.6 | -1.1 | -16.6 | -3.8 | -8.8 |
| Other comprehensive income, net of tax | -19.0 | -3.3 | -15.9 | -4.2 | -45.9 |
| Total comprehensive income | 62.8 | 93.5 | 11.3 | 28.1 | 78.2 |
| Attributable to: |  |  |  |  |  |
| Equity holders of the parent company | 60.1 | 91.3 | 10.7 | 27.4 | 75.4 |
| Non-controlling interest | 2.7 | 2.2 | 0.6 | 0.7 | 2.8 |

*2012 restated figures, as published on Feb 25, 2013

Group statement of financial position (IFRS) - unaudited
EUR million $\quad$ Sept 302013 Dec 31 2012* Sept 30 2012*

| ASSETS |  |  |  |
| :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |
| Goodwill | 448.0 | 452.0 | 446.1 |
| Other intangible assets | 23.3 | 29.2 | 29.6 |
| Tangible assets | 655.8 | 668.2 | 658.4 |
| Equity-accounted investments | 11.6 | 10.5 | 13.5 |
| Available-for-sale investments | 1.6 | 1.3 | 1.2 |
| Interest-bearing receivables | 17.5 | 16.9 | 14.7 |
| Deferred tax assets | 36.8 | 36.9 | 21.2 |
| Employee benefit assets | 29.7 | 33.1 | 33.2 |
| Other non-current assets | 5.8 | 4.5 | 4.6 |
|  | 1,230.1 | 1,252.6 | 1,222.5 |
| Current assets |  |  |  |
| Inventory | 324.9 | 318.1 | 334.1 |
| Interest-bearing receivables | 5.2 | 9.5 | 9.8 |
| Current tax assets | 1.9 | 2.3 | 3.6 |
| Trade and other current receivables | 375.0 | 351.4 | 377.8 |
| Cash and cash equivalents | 219.5 | 81.0 | 70.9 |
|  | 926.5 | 762.3 | 796.2 |
| Total assets | 2,156.6 | 2,014.9 | 2,018.7 |

EQUITY AND LIABILITIES

| Share capital | 365.2 | 364.5 | 361.6 |
| :---: | :---: | :---: | :---: |
| Premium fund | 115.2 | 114.1 | 107.3 |
| Treasury shares | -38.9 | -42.2 | -42.2 |
| Translation differences | -132.2 | -110.0 | -101.5 |
| Fair value and other reserves | -84.7 | -87.9 | -53.8 |
| Retained earnings | 552.1 | 540.5 | 513.5 |
| Total equity attributable to equity holders of the parent company | 776.7 | 779.0 | 784.9 |
| Non-controlling interest | 24.4 | 26.5 | 25.4 |
| Total equity | 801.1 | 805.5 | 810.3 |
| Non-current liabilities |  |  |  |
| Interest-bearing liabilities | 603.8 | 427.4 | 434.9 |
| Deferred tax liabilities | 54.7 | 56.1 | 61.7 |
| Employee benefit liabilities | 182.9 | 185.3 | 136.8 |
| Provisions | 32.3 | 38.5 | 38.9 |
| Other non-current liabilities | 5.4 | 4.5 | 4.7 |
|  | 879.1 | 711.8 | 677.0 |
| Current liabilities |  |  |  |
| Interest-bearing liabilities |  |  |  |
| Current portion of long term loans | 23.4 | 12.4 | 23.7 |
| Short-term loans | 35.9 | 73.5 | 96.2 |
| Provisions | 6.9 | 4.1 | 4.1 |
| Current tax liabilities | 12.9 | 10.9 | 10.9 |
| Trade and other current liabilities | 397.3 | 396.7 | 396.5 |
|  | 476.4 | 497.6 | 531.4 |
| Total liabilities | 1,355.5 | 1,209.4 | 1,208.4 |
| Total equity and liabilities | 2,156.6 | 2,014.9 | 2,018.7 |
|  | Sept 302013 | Dec 31 2012* | Sept 30 2012* |
| Net debt | 420.9 | 405.9 | 459.4 |
| Net debt to equity (gearing) | 0.53 | 0.50 | 0.57 |

*2012 restated figures, as published on Feb 25, 2013

## Statement of changes in equity (IFRS) - unaudited

## Attributable to equity holders of the parent company

| EUR million |  |  |  |  |  |  | - |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance on Dec 312011 | 360.6 | 106.8 | -42.2 | -97.8 | -5.4 | 460.1 | 782.1 | 22.9 | 805.0 |
| Change in accounting policy (IAS19) |  |  |  | -1.7 | -47.1 |  | -48.8 |  | -48.8 |
| Balance on Jan 12012 | 360.6 | 106.8 | -42.2 | -99.5 | -52.5 | 460.1 | 733.3 | 22.9 | 756.2 |
| Dividends paid |  |  |  |  |  | -46.7 | -46.7 |  | -46.7 |
| Share-based payments |  |  |  |  |  | 2.4 | 2.4 |  | 2.4 |
| Stock option exercised | 1.0 | 0.5 |  |  |  |  | 1.5 |  | 1.5 |
| Total comprehensive income for the year |  |  |  | -2.0 | -1.3 | 94.6 | 91.3 | 2.2 | 93.5 |
| Other changes |  |  |  |  |  | 3.1 | 3.1 | 0.3 | 3.4 |
| Balance on Sept 302012 | 361.6 | 107.3 | -42.2 | -101.5 | -53.8 | 513.5 | 784.9 | 25.4 | 810.3 |


| Balance on Dec 31 2012 | $\mathbf{3 6 4 . 5}$ | $\mathbf{1 1 4 . 1}$ | $\mathbf{- 4 2 . 2}$ | $\mathbf{- 1 1 0 . 0}$ | $\mathbf{- 8 7 . 9}$ | $\mathbf{5 4 0 . 5}$ | $\mathbf{7 7 9 . 0}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Dividends paid |  |  |  |  |  | $\mathbf{2 6 . 5}$ | $\mathbf{8 0 5 . 5}$ |
| Share-based payments |  |  | 3.3 |  |  | -57.7 | -57.7 |
| Stock option exercised | 0.7 | 1.1 |  |  | -0.2 | 3.1 |  |
| Total comprehensive income for the year |  |  |  | -22.2 | 3.2 | $\mathbf{7 9 . 1}$ | 60.1 |
| Other changes |  |  |  |  | 2.7 | 62.8 |  |
| Balance on Sept $\mathbf{3 0 ~ 2 0 1 3 ~}$ | $\mathbf{3 6 5 . 2}$ | $\mathbf{1 1 5 . 2}$ | $\mathbf{- 3 8 . 9}$ | $\mathbf{- 1 3 2 . 2}$ | $\mathbf{- 8 4 . 7}$ | $\mathbf{5 5 2 . 1}$ | $\mathbf{7 7 6 . 7}$ |

## Group statement of cash flows (IFRS) - unaudited

| EUR million | Q1-Q3 2013 | Q1-Q3 2012 | Q3 2013 | Q3 2012 | Q1-Q4 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the period* | 81.8 | 96.8 | 27.2 | 32.3 | 124.1 |
| Adjustments* | 108.4 | 85.0 | 34.3 | 30.5 | 115.2 |
| Depreciation and amortization* | 72.9 | 66.7 | 23.6 | 23.2 | 90.0 |
| Share of profit of equity-accounted investments* | -2.2 | -2.3 | -0.7 | -0.8 | -3.0 |
| Gain/loss from disposal of assets* | -0.5 | -0.6 | -0.4 | 0.0 | -0.6 |
| Financial expense/-income* | 21.1 | 19.3 | 7.0 | 7.3 | 26.1 |
| Income tax expense* | 13.3 | 11.5 | 2.9 | 4.1 | 13.3 |
| Other adjustments, operational* | 3.8 | -9.6 | 1.9 | -3.3 | -10.6 |
| Change in inventory* | -16.2 | -29.5 | -5.0 | -4.0 | -17.3 |
| Change in non-interest bearing receivables* | -23.7 | -20.8 | 27.2 | 33.1 | 9.1 |
| Change in non-interest bearing payables* | 2.1 | -1.8 | -17.2 | -32.8 | -9.2 |
| Dividends received* | 0.5 | 0.9 | 0.0 | 0.4 | 4.9 |
| Interest received* | 1.8 | 1.4 | 0.5 | 0.4 | 2.5 |
| Interest paid* | -16.6 | -18.0 | -4.0 | -7.2 | -22.3 |
| Other financial expense and income* | -2.3 | -1.6 | -0.4 | -1.5 | -2.8 |
| Taxes paid* | -17.2 | -7.1 | -5.2 | -3.0 | -14.0 |
| Net cash flows from operating activities | 118.6 | 105.3 | 57.4 | 48.2 | 190.2 |
| Capital expenditure* | -82.0 | -54.1 | -26.1 | -19.7 | -93.5 |
| Proceeds from selling tangible assets* | 1.1 | 5.7 | 0.6 | 4.6 | 5.9 |
| Acquired subsidiaries | - | -57.5 | - | -11.3 | -57.5 |
| Proceeds from long-term deposits | 0.6 | 0.8 | 0.2 | 0.5 | 1.0 |
| Payment of long-term deposits | -1.2 | -1.1 | -0.3 | -0.1 | -3.6 |
| Proceeds from short-term deposits | 34.5 | 21.6 | 29.3 | 20.4 | 25.5 |
| Payment of short-term deposits | -30.7 | -26.5 | -16.2 | -1.7 | -26.9 |
| Net cash flows from investing | -77.7 | -111.1 | -12.5 | -7.3 | -149.1 |
| Proceeds from long-term borrowings | 193.1 | 229.5 | 0.2 | -11.1 | 231.3 |
| Repayment of long-term borrowings | -11.9 | -64.9 | -1.9 | -11.4 | -81.7 |
| Proceeds from short-term borrowings | 725.4 | 810.5 | 17.3 | 117.0 | 1,136.6 |
| Repayment of short-term borrowings | -748.9 | -923.5 | -23.2 | -189.7 | -1,279.0 |
| Dividends paid | -57.7 | -46.7 | - | - | -46.7 |
| Proceeds from stock option exercises | 1.8 | 1.4 | 0.8 | 0.4 | 11.2 |
| Net cash flows from financing | 101.8 | 6.3 | -6.8 | -94.8 | -28.3 |
| Change in liquid assets | 138.5 | 1.9 | 36.2 | -54.3 | 12.0 |
| Cash flow based | 142.7 | 0.5 | 38.1 | -53.9 | 12.8 |
| Translation difference | -4.2 | 1.4 | -1.9 | -0.4 | -0.8 |
| Liquid assets period start | 81.0 | 69.0 | 183.3 | 125.2 | 69.0 |
| Liquid assets period end | 219.5 | 70.9 | 219.5 | 70.9 | 81.0 |
| Free cash flow (including figures marked with *) | 37.7 | 56.9 | 31.9 | 33.1 | 102.6 |

## Notes for the interim report

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting. Except for the accounting policy changes listed below, the same accounting policies have been applied in the interim financial statements as in the annual financial statements for 2012

The Group has adopted the following IFRS standards and interpretations considered applicable to Huhtamaki, with effect from January 1, 2013:

- Revised IAS 19 Employee Benefits. The corridor approach is removed and all actuarial gains and losses are recognized in other comprehensive income when incurred. The Group reports the service cost in personnel expenses and the net interest in financial items. The net interest is determined by applying the discount rate used to measure the defined benefit obligation instead of previously used expected rate of return for plan assets.
- IFRS 11 Joint Arrangements. The Group currently has an interest in a joint arrangement, which is classified as a joint venture and consolidated using the equity method instead of previously used proportional consolidation method. The Group's share of profit of equityaccounted investments is reported above earnings before interest and taxes
- Amended IAS 1 Presentation of Financial Statements. According to the amendment items that would be reclassified to the income statement at a future point of time are presented separately in the statement of comprehensive income.
- IFRS 13 Fair Value Measurement and Annual Improvements (May 2012). New disclosures on financial assets and liabilities have been added to the interim financial statements.

The following new and amended standards which have been adopted had no impact on the interim financial statements:

- IFRS 10 Consolidated Financial Statements.
- IFRS 12 Disclosure of Interests in Other Entities.
- Revised IAS 28 Investments in Associates and Joint Ventures.


## Segments

Segment information is presented according to the IFRS standards. Items below EBIT - financial items and taxes - are not allocated to the segments.

## NET SALES

| EUR million | Q1-Q3 2013 | Q3 2013 | Q2 2013 | Q1 2013 | Q1-Q4 2012 | Q4 2012 | Q3 2012 | Q2 2012 | Q1 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flexible Packaging | 446.5 | 144.9 | 152.7 | 148.9 | 572.6 | 134.0 | 141.6 | 147.6 | 149.4 |
| - Intersegment net sales | 0.7 | 0.3 | 0.2 | 0.2 | 0.7 | 0.1 | 0.2 | 0.1 | 0.3 |
| Films | 139.5 | 46.4 | 45.9 | 47.2 | 187.2 | 42.0 | 46.5 | 50.3 | 48.4 |
| - Intersegment net sales | 4.1 | 1.5 | 1.2 | 1.4 | 4.3 | 0.6 | 1.2 | 1.1 | 1.4 |
| North America | 542.1 | 182.0 | 196.3 | 163.8 | 700.9 | 179.2 | 176.8 | 189.0 | 155.9 |
| - Intersegment net sales | 2.2 | 0.7 | 0.7 | 0.8 | 3.4 | 0.9 | 1.0 | 0.7 | 0.8 |
| Molded Fiber | 174.4 | 55.9 | 58.6 | 59.9 | 235.1 | 58.9 | 57.9 | 59.2 | 59.1 |
| - Intersegment net sales | 1.6 | 0.5 | 0.4 | 0.7 | 2.2 | 0.6 | 0.7 | 0.5 | 0.4 |
| Foodservice Europe-Asia-Oceania | 471.3 | 157.3 | 165.4 | 148.6 | 625.4 | 161.5 | 161.5 | 168.4 | 134.0 |
| - Intersegment net sales | 5.7 | 2.7 | 2.0 | 1.0 | 1.4 | 0.7 | 0.1 | 0.3 | 0.3 |
| Elimination of intersegment net sales | -14.3 | -5.7 | -4.5 | -4.1 | -12.0 | -2.9 | -3.2 | -2.7 | -3.2 |
| Segments total | 1,773.8 | 586.5 | 618.9 | 568.4 | 2,321.2 | 575.6 | 584.3 | 614.5 | 546.8 |

EBIT

EUR million
Q1-Q3 2013 Q3 2013 Q2 2013 Q1 2013 Q1-Q4 2012 Q4 2012 Q3 2012 Q2 2012 Q1 2012

| Flexible packaging | 33.9 | 10.7 | 12.0 | 11.2 | 44.6 | 10.0 | 10.9 | 11.7 | 12.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Films ${ }^{(1}$ | 3.7 | 0.1 | 1.8 | 1.8 | 9.2 | 0.8 | 2.5 | 3.0 | 2.9 |
| North America | 33.4 | 10.6 | 15.0 | 7.8 | 53.0 | 10.4 | 13.4 | 19.7 | 9.5 |
| Molded Fiber | 20.7 | 6.3 | 7.3 | 7.1 | 26.4 | 6.4 | 6.9 | 6.3 | 6.8 |
| Foodservice Europe-Asia-Oceania ${ }^{(2}$ | 24.7 | 8.8 | 7.5 | 8.4 | 38.1 | 10.9 | 9.7 | 12.5 | 5.0 |
| Other activities | -0.2 | 0.6 | -1.7 | 0.9 | -7.8 | -2.6 | 0.3 | -3.6 | -1.9 |
| Segments total ${ }^{(3}$ | 116.2 | 37.1 | 41.9 | 37.2 | 163.5 | 35.9 | 43.7 | 49.6 | 34.3 |

${ }^{1)}$ Q1-Q3 and Q3 2013 include non-recurring items MEUR -2.5.
${ }^{2)}$ Q1-Q3 2013 includes non-recurring items MEUR -10.0, Q3 2013 MEUR -2.7 and Q2 2013 MEUR -7.3.
${ }^{3)}$ Q1-Q3 2013 includes non-recurring items MEUR -12.5, Q3 2013 MEUR -5.2 and Q2 2013 MEUR -7.3.

## Segments (continued)

EBITDA
EUR million
Q1-Q3 2013 Q3 2013 Q2 2013 Q1 2013 Q1-Q4 2012 Q4 2012 Q3 2012 Q2 2012 Q1 2012

| Flexible Packaging | 47.0 | 15.0 | 16.5 | 15.5 | 62.0 | 14.4 | 15.0 | 16.0 | 16.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Films ${ }^{(1}$ | 9.6 | 2.0 | 3.8 | 3.8 | 17.2 | 2.7 | 4.6 | 5.0 | 4.9 |
| North America | 52.9 | 17.1 | 21.5 | 14.3 | 78.2 | 17.1 | 19.9 | 25.7 | 15.5 |
| Molded Fiber | 29.1 | 9.1 | 10.0 | 10.0 | 38.2 | 9.3 | 9.9 | 9.2 | 9.8 |
| Foodservice Europe-Asia-Oceania ${ }^{(2}$ | 50.0 | 16.7 | 18.3 | 15.0 | 64.5 | 18.0 | 16.7 | 18.9 | 10.9 |
| Other activities | 0.5 | 0.8 | -1.4 | 1.1 | -6.6 | -2.3 | 0.8 | -3.4 | -1.7 |
| Segments total ${ }^{(3}$ | 189.1 | 60.7 | 68.7 | 59.7 | 253.5 | 59.2 | 66.9 | 71.4 | 56.0 |

${ }^{1)}$ Q1-Q3 and Q3 2013 include non-recurring items MEUR -2.5.
${ }^{2)}$ Q1-Q3 2013 includes non-recurring items MEUR -4.2, Q3 2013 MEUR -1.0 and Q2 2013 MEUR -3.2.
${ }^{3)}$ Q1-Q3 2013 includes non-recurring items MEUR -6.7, Q3 2013 MEUR -3.5 and Q2 2013 MEUR -3.2.

DEPRECIATION AND AMORTIZATION

| EUR million | Q1-Q3 2013 | Q3 2013 | Q2 2013 | Q1 2013 | Q1-Q4 2012 | Q4 2012 | Q3 2012 | Q2 2012 | Q1 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flexible Packaging | 13.1 | 4.3 | 4.5 | 4.3 | 17.4 | 4.4 | 4.1 | 4.3 | 4.6 |
| Films | 5.9 | 1.9 | 2.0 | 2.0 | 8.0 | 1.9 | 2.1 | 2.0 | 2.0 |
| North America | 19.5 | 6.5 | 6.5 | 6.5 | 25.2 | 6.7 | 6.5 | 6.0 | 6.0 |
| Molded Fiber | 8.4 | 2.8 | 2.7 | 2.9 | 11.8 | 2.9 | 3.0 | 2.9 | 3.0 |
| Foodservice Europe-Asia-Oceania | 25.3 | 7.9 | 10.8 | 6.6 | 26.4 | 7.1 | 7.0 | 6.4 | 5.9 |
| Other activities | 0.7 | 0.2 | 0.3 | 0.2 | 1.2 | 0.3 | 0.5 | 0.2 | 0.2 |
| Segments total | 72.9 | 23.6 | 26.8 | 22.5 | 90.0 | 23.3 | 23.2 | 21.8 | 21.7 |

NET ASSETS ALLOCATED TO THE SEGMENTS ${ }^{(4)}$

| EUR million | Q3 2013 | Q2 2013 | Q1 2013 | Q4 2012 | Q3 2012 | Q2 2012 | Q1 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Flexible Packaging | 332.9 | 334.7 | 344.9 | 325.1 | 329.7 | 324.8 | 320.9 |
| Films | 141.2 | 145.6 | 152.8 | 149.4 | 154.1 | 154.4 | 155.6 |
| North America | 479.9 | 493.2 | 494.2 | 453.2 | 479.1 | 471.5 | 442.9 |
| Molded Fiber | 165.8 | 162.5 | 163.4 | 159.3 | 161.0 | 163.3 | 169.5 |
| Foodservice Europe-Asia-Oceania | 323.8 | 338.0 | 356.8 | 352.1 | 349.8 | 364.1 | 290.2 |

${ }^{4)}$ Following statement of financial position items are included in net assets: intangible and tangible assets, other non-current assets, inventories, trade and other current receivables (excluding accrued interest income), other non-current liabilities and trade and other current liabilities (excluding accrued interest expense).

CAPITAL EXPENDITURE

| EUR million | Q1-Q3 2013 | Q3 2013 | Q2 2013 | Q1 2013 | Q1-Q4 2012 | Q4 2012 | Q3 2012 | Q2 2012 | Q1 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flexible Packaging | 10.3 | 2.4 | 4.3 | 3.6 | 19.8 | 9.3 | 3.9 | 3.8 | 2.8 |
| Films | 1.9 | 0.8 | 0.5 | 0.6 | 5.5 | 2.3 | 1.0 | 1.8 | 0.4 |
| North America | 48.2 | 15.8 | 14.4 | 18.0 | 31.5 | 11.0 | 8.9 | 6.8 | 4.8 |
| Molded Fiber | 11.8 | 3.0 | 6.3 | 2.5 | 13.6 | 10.3 | 1.0 | 1.5 | 0.8 |
| Foodservice Europe-Asia-Oceania | 9.6 | 4.0 | 3.5 | 2.1 | 22.3 | 6.3 | 4.7 | 6.3 | 5.0 |
| Other activities | 0.2 | 0.1 | 0.1 | 0.0 | 0.8 | 0.2 | 0.2 | 0.4 | 0.0 |
| Segments total | 82.0 | 26.1 | 29.1 | 26.8 | 93.5 | 39.4 | 19.7 | 20.6 | 13.8 |

RONA (12m roll.)

|  | Q3 2013 | Q2 2013 | Q1 2013 | Q4 2012 | Q3 2012 | Q2 2012 | Q1 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Flexible Packaging | $\mathbf{1 3 . 2 \%}$ | $13.3 \%$ | $13.3 \%$ | $13.8 \%$ | $13.6 \%$ | $10.4 \%$ | $9.9 \%$ |
| Films | $\mathbf{3 . 1 \%}$ | $4.6 \%$ | $5.3 \%$ | $6.0 \%$ | $5.3 \%$ | $6.3 \%$ | $5.7 \%$ |
| North America | $\mathbf{9 . 1 \%}$ | $9.7 \%$ | $11.0 \%$ | $11.7 \%$ | $11.8 \%$ | $11.7 \%$ | $11.5 \%$ |
| Molded Fiber | $\mathbf{1 6 . 7 \%}$ | $17.1 \%$ | $16.4 \%$ | $16.1 \%$ | $15.1 \%$ | $13.8 \%$ | $12.5 \%$ |
| Foodservice Europe-Asia-Oceania | $\mathbf{1 0 . 3} \%$ | $10.4 \%$ | $12.1 \%$ | $11.6 \%$ | $10.5 \%$ | $9.7 \%$ | $8.8 \%$ |

## Segments (continued)

## OPERATING CASH FLOW

|  |  | Q3 | Q2 | Q1 | Q1-Q4 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EUR million | Q1-Q3 2013 | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 2}$ | Q3 <br> $\mathbf{2 0 1 2}$ | Q2 <br> $\mathbf{2 0 1 2}$ | Q1 <br> $\mathbf{2 0 1 2}$ |
|  |  |  |  |  |  |  |  |  |  |
| Flexible Packaging | $\mathbf{1 3 . 6}$ | 5.2 | 11.3 | -2.9 | 42.2 | 20.5 | 9.3 | 7.5 | 4.9 |
| Films | $\mathbf{7 . 3}$ | 4.2 | 5.6 | -2.5 | 12.2 | 6.8 | 1.7 | 4.1 | -0.4 |
| North America | 1.8 | 9.9 | 7.0 | -15.1 | 26.2 | 26.6 | 7.6 | 8.4 | -16.4 |
| Molded Fiber | $\mathbf{1 3 . 2}$ | 1.0 | 9.0 | 3.2 | 25.5 | 1.5 | 7.8 | 12.1 | 4.1 |
| Foodservice Europe-Asia-Oceania | $\mathbf{4 0 . 2}$ | 22.6 | 10.8 | 6.8 | 42.8 | 11.7 | 19.4 | 7.3 | 4.4 |

Reportable segments' net sales and EBIT forms Groups' total net sales and EBIT, so no reconciliations to corresponding amounts are presented.

## Other information

KEY INDICATORS

|  | Q1-Q3 2013 | Q1-Q4 2012 | Q1-Q3 2012 |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |
| Equity per share (EUR) | 7.53 | 7.59 | 7.72 |
| ROE, \% (12m roll.) | 13.4 | 15.8 | 14.5 |
| ROI, \% (12m roll.) | $\mathbf{1 1 . 2}$ | 12.6 | 11.6 |
| Personnel | $\mathbf{1 4 , 3 2 0}$ | 14,228 | 14,008 |
| Profit before taxes (EUR million, 12m roll.) | $\mathbf{1 2 4 . 3}$ | 137.4 | 135.5 |
|  |  |  |  |
| Depreciation (EUR million) | $\mathbf{6 6 . 8}$ | 82.3 | 61.0 |
| Amortization of other intangible |  |  |  |
| assets (EUR million) | $\mathbf{6 . 1}$ | 7.7 | 5.7 |

## CONTINGENT LIABILITIES

EUR million $\quad$ Sept $302013 \quad$ Dec 312012 Sept 302012

| Mortgages | - | - | 14.5 |
| :--- | ---: | ---: | ---: |
| Guarantee obligations | $\mathbf{0 . 4}$ | 0.4 | 0.4 |
| Lease payments | $\mathbf{5 1 . 0}$ | 57.9 | 58.7 |
| Capital expenditure commitments | $\mathbf{3 7 . 5}$ | 29.0 | 51.6 |

FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE
EUR million
Sept 302013
Dec 312012
Sept $\mathbf{3 0} 2012$

| Fair value through profit and loss - assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Currency forwards, transaction risk hedges | 1.0 | 1.7 | 0.9 |
| Currency forwards, translation risk hedges | 1.5 | 1.4 | 0.4 |
| Currency forwards, for financing purposes | 0.3 | 1.1 | 0.8 |
| Currency options, transaction risk hedges | 0.3 | - | - |
| Interest rate swaps | 1.2 | - | 0.0 |
| Cross currency swaps | 4.0 | 2.4 | 5.3 |
| Available-for-sale investments | 1.6 | 1.3 | 1.2 |
| Fair value through profit and loss - liabilities |  |  |  |
| Currency forwards, transaction risk hedges | 0.7 | 0.5 | 1.0 |
| Currency forwards, translation risk hedges | 0.2 | 0.2 | 0.8 |
| Currency forwards, for financing purposes | 0.3 | 1.1 | 1.1 |
| Currency options, transaction risk hedges | 0.5 | - | - |
| Interest rate swaps | 4.5 | 3.3 | 3.7 |
| Cross currency swaps | 1.3 | 2.0 | 2.0 |
| Electricity forwards | 0.1 | 0.1 | 0.2 |

The fair values of the financial instruments measured at fair value have been indirectly derived from market prices. Only fair values of electricity forwards are based on quoted prices in active markets.


Other information (continued)

INTEREST-BEARING LIABILITIES

| EUR million | Sept 302013 | Fair value | Dec 312012 <br> Carrying amount | Sept 302012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount |  |  | Fair value | Carrying amount | Fair value |
| Non-current | 603.8 | 580.6 | 427.4 | 420.9 | 434.9 | 426.7 |
| Current | 59.3 | 59.3 | 85.9 | 85.9 | 119.9 | 119.9 |
| Total | 663.1 | 639.9 | 513.3 | 506.8 | 554.8 | 546.6 |

EXCHANGE RATES

| Income statement, average: |  | Q1-Q3 2013 | Q1-Q3 2012 |
| ---: | ---: | ---: | ---: | ---: |
|  | AUD 1 = | $\mathbf{0 . 7 4 3}$ | 0.807 |
| GBP 1 = | $\mathbf{1 . 1 7 7}$ | 1.231 |  |
| INR 1 = | $\mathbf{0 . 0 1 3}$ | 0.015 |  |
| RUB 1 = | $\mathbf{0 . 0 2 4}$ | 0.025 |  |
| THB 1 = | $\mathbf{0 . 0 2 5}$ | 0.025 |  |
|  | USD 1 = | $\mathbf{0 . 7 6 0}$ | 0.780 |


| Statement of financial position, month end: | Sept $\mathbf{3 0} \mathbf{2 0 1 3}$ | Sept $\mathbf{3 0} \mathbf{2 0 1 2}$ |
| ---: | ---: | ---: | ---: |
| AUD 1 = | $\mathbf{0 . 6 9 0}$ | 0.807 |
| GBP 1 = | $\mathbf{1 . 1 9 6}$ | 1.253 |
| INR 1 = | $\mathbf{0 . 0 1 2}$ | 0.015 |
| RUB 1 = | $\mathbf{0 . 0 2 3}$ | 0.025 |
| THB 1 = | $\mathbf{0 . 0 2 4}$ | 0.025 |
| USD 1 = | $\mathbf{0 . 7 4 0}$ | 0.773 |

## Other information (continued)

## SHARE CAPITAL AND SHAREHOLDERS

At the end of the reporting period, the Company's registered share capital was EUR $365,215,331.60(361,371,376.60)$ corresponding to a total number of shares of $107,416,274(106,285,699)$, including $4,227,589(4,594,089)$ Company's own shares. The accountable par value of the Company's own shares was EUR 3.40 per share, totaling EUR $14,373,802.60$ (EUR $15,619,902.60$ ). Own shares represent $3.9 \%$ ( $4.3 \%$ ) of the total number of shares and voting rights. The amount of outstanding shares excluding the Company's own shares was $103,188,685$ (101,691,610).
There were $25,015(24,439)$ registered shareholders at the end of the reporting period. Foreign ownership including nominee registered shares accounted for 38\% (32\%).

## SHARE DEVELOPMENTS

As of January 1, 2013 the Company's share is quoted on the Nordic Large Cap list on NASDAQ OMX Helsinki Ltd under the industry classification Industrials (sub-industry classification Industrial Goods and Services). As of February 1, 2013 the Company's share is a component of the OMX Helsinki 25 Index.
At the end of the reporting period the Company's market capitalization was EUR 1,701 million (EUR 1,319 million) and EUR 1,635 million
(EUR 1,262 million) excluding the Company's own shares. With a closing price of EUR 15.84 (EUR 12.41) the share price increased by $29 \%$ (35\%) from the beginning of the year, while the OMX Helsinki Cap PI Index increased by 18\% (3\%) and the OMX Helsinki Industrials PI Index increased by $12 \%$ (17\%). During the reporting period the volume weighted average price for the Company's share was EUR 14.57 (EUR 10.95). The highest price paid was EUR 16.10 and the lowest price paid was EUR 12.32.

## SHARE TRADING

During the reporting period the cumulative value of the Company's share turnover on NASDAQ OMX Helsinki Ltd was EUR 425 million (EUR 381 million). The trading volume of 29 million ( 35 million) shares equaled an average daily turnover of EUR 2.3 million (EUR 2.0 million) or, correspondingly $154,832(184,779)$ shares.
In addition to NASDAQ OMX Helsinki Ltd, the Company's shares can also be traded on alternative trading venues, such as BATS Chi-X and Turquoise. During the reporting period $41 \%(43 \%)$ of all trading took place outside NASDAQ OMX Helsinki Ltd. The cumulative value of the Company's share turnover on NASDAQ OMX Helsinki Ltd and alternative trading venues was EUR 716 million (EUR 663 million) in the reporting period. (Source: Fidessa Fragmentation Index, www.fragmentation.fidessa.com)
During the reporting period the total turnover of the Company's 2006 C option rights was EUR 1,359,195.55 corresponding to a trading volume of 162,033 option rights. In January 1 - September 30, 2012 turnover of the Company's 2006 B and C option rights was EUR $2,696,725.51$ corresponding to a trading volume of 1,048,766 option rights.

## DEFINITIONS FOR KEY INDICATORS

EPS attributable to equity holders
of the parent company =
EPS attributable to equity holders of the parent company (diluted) =

Net debt to equity (gearing) =

Return on net assets (RONA) =

Operating cash flow =

Shareholders' equity per share =

Return on equity (ROE) =

Return on investment $(\mathrm{ROI})=$

Profit for the period - non-controlling interest Average number of shares outstanding

Diluted profit for the period - non-controlling interest Average fully diluted number of shares outstanding

Interest bearing net debt
Equity + non-controlling interest
$100 \times$ Earnings before interest and taxes ( 12 m roll.) Net assets ( 12 m roll.)

Ebit + depreciation and amortization (including impairment) - capital expenditure + disposals +/- change in inventories, trade receivables and trade payables
Total equity attributable to equity holders of parent company Issue-adjusted number ot shares at period end
$100 \times$ (Profit for the period ) ( 12 m roll.)
Equity + non-controlling interest (average)
$100 \times$ (Profit before taxes + interest expenses + net other financial expenses) ( 12 m roll.) Statement of financial position total - Interest-free liabilities (average)

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