

# HUHTAMÄKI OYJ INTERIM REPORT

January 1 – September 30, 2013



# Healthy net sales growth in constant currencies

- Net sales grew in all business segments during the third quarter in constant currencies
- Net sales growth accelerated in emerging markets during the third quarter
- Earnings improvement continued in the Foodservice Europe-Asia-Oceania segment
- Earnings negatively affected by ongoing investments in the North America segment
- The Group's net sales and earnings negatively affected by currency movements

# **Key figures – excluding non-recurring items**

EUR million	Q1-Q3 2013	Q1-Q3 2012	Q3 2013	Q3 2012	FY 2012
Net sales	1,773.8	1,745.6	586.5	584.3	2,321.2
EBIT*	128.7	127.6	42.3	43.7	163.5
EBIT margin*, %	7.3	7.3	7.2	7.5	7.0
EPS*, EUR	0.89	0.93	0.31	0.31	1.19
ROI*, %	12.1	11.6			12.6
ROE*, %	15.0	14.5			15.8

<sup>\*</sup> Excluding EUR -5.2 million non-recurring items (NRI) in Q3 2013 and EUR -12.5 million in Q1-Q3 2013.

# **Key figures – reported**

EUR million	Q1-Q3 2013	Q1-Q3 2012	Q3 2013	Q3 2012	FY 2012
Net sales	1,773.8	1,745.6	586.5	584.3	2,321.2
EBIT	116.2	127.6	37.1	43.7	163.5
EBIT margin, %	6.6	7.3	6.3	7.5	7.0
EPS, EUR	0.77	0.93	0.26	0.31	1.19
ROI, %	11.2	11.6			12.6
ROE, %	13.4	14.5			15.8

#### Overview

Unless otherwise stated, all statements and comments presented in this report relate to the reporting period January 1–September 30, 2013, and all comparisons are compared to the corresponding reporting period in 2012. ROI, ROE and RONA figures presented in this report are calculated on a 12-month rolling basis.

The Group's trading conditions remained relatively stable despite general economic uncertainty and customer cautiousness. The Group's reported net sales were EUR 1,774 million (EUR 1,746 million), and organic growth in constant currencies was 3%. During the third quarter the Group's organic net sales growth in constant currencies was 5% with all business segments reporting growth. Net sales growth was strongest in the North America and Flexible Packaging business segments, and accelerated in the emerging markets. The emerging market growth in constant currencies was 6% for the reporting period and 10% during the third quarter. Reported net sales in the third quarter were EUR 587 million (EUR 584 million). The negative foreign currency translation impact on net sales was EUR 46 million during the reporting period and EUR 31 million during the third quarter.

The Group's earnings before interest and taxes (EBIT), excluding non-recurring items (NRI) of EUR -13 million, were EUR 129 million (EUR 128 million) and in the third quarter EUR 42 million (EUR 44 million). The reported EBIT was EUR 116 million (EUR 128 million) and in the third quarter EUR 37 million (EUR 44 million). Strong earnings development continued in the Foodservice Europe-Asia-Oceania business segment. In the North America business segment earnings declined despite net sales growth. Adverse



currency impact on the Group's EBIT was EUR 4 million during the reporting period and EUR 2 million during the third quarter.

The Group's free cash flow was EUR 38 million (EUR 57 million) and for the third quarter EUR 32 million (EUR 33 million). Return on investment (ROI), excluding non-recurring items, was 12.1% (11.6%) and return on equity (ROE), excluding non-recurring items, was 15.0% (14.5%).

The earlier announced efficiency improving measures within the Foodservice Europe-Asia-Oceania and Films business segments were continued. Investments in foodservice disposables capabilities in the North America business segment, announced during the first quarter, progressed according to plan.

# **Business review by segment**

The net sales distribution by business segment was the following: Flexible Packaging 25% (25%), Films 8% (8%), North America 30% (30%), Molded Fiber 10% (10%) and Foodservice Europe-Asia-Oceania 27% (27%).

#### **FLEXIBLE PACKAGING**

Flexible packaging is used for a wide range of consumer products including food, pet food, hygiene and health care products. The segment serves global markets from production units in Europe, Asia and South America.

EUR million	Q1-Q3 2013	Q1-Q3 2012	Q3 2013	Q3 2012	FY 2012
Net sales	447.2	439.2	145.2	141.8	573.3
EBIT	33.9	34.6	10.7	10.9	44.6
EBIT margin, %	7.6	7.9	7.4	7.7	7.8
RONA, %	13.2	13.6			13.8

The Flexible Packaging segment's net sales grew slightly. In constant currencies net sales growth accelerated during the third quarter, being strongest in Asia where volumes developed particularly favorably in India. In Europe the positive net sales development of the second quarter continued. During the third quarter the segment's net sales were negatively affected by adverse currency movements.

The segment's earnings declined slightly mainly due to negative development in Europe during the first quarter. As a result of continued positive development in Asia the segment's earnings grew in constant currencies during the third quarter. The reported earnings decline in the third quarter was due to adverse currency movements in Asia, particularly India.

### **FILMS**

Films are mainly used for technical applications in the label, adhesive tape, hygiene and health care industries, as well as building and construction, automotive, packaging and graphic arts industries. The segment serves global markets from production units in Europe, Asia, North America and South America.

EUR million	Q1-Q3 2013	Q1-Q3 2012	Q3 2013	Q3 2012	FY 2012
Net sales	143.6	148.9	47.9	47.7	191.5
EBIT*	6.2	8.4	2.6	2.5	9.2
EBIT margin*, %	4.3	5.6	5.4	5.2	4.8
RONA*, %	4.7	5.3			6.0

<sup>\*</sup> Excluding EUR -2.5 million non-recurring items (NRI) in Q3 2013 and in Q1-Q3 2013.



The Films segment's net sales declined slightly. As a result of improved demand for films for the building and construction industry in North America, the segment's net sales development turned positive during the third quarter. In South America net sales continued to grow as a result of healthy demand for hygiene films. In Europe net sales declined slightly due to weak demand across all product groups.

The segment's earnings declined as a result of weak volume development during the first half of the year. During the third quarter earnings development stabilized as a result of continued good cost containment in Europe and positive volume development in North America. Non-recurring charges of EUR 3 million, related to the cost savings program initiated during the first quarter, were booked during the third quarter.

#### NORTH AMERICA

The North America segment serves local markets with Chinet® disposable tableware products, ice-cream containers as well as other consumer goods and foodservice products. The segment has production in the United States and Mexico.

EUR million	Q1-Q3 2013	Q1-Q3 2012	Q3 2013	Q3 2012	FY 2012
Net sales	544.3	524.2	182.7	177.8	704.3
EBIT	33.4	42.6	10.6	13.4	53.0
EBIT margin, %	6.1	8.1	5.8	7.5	7.5
RONA, %	9.1	11.8			11.7

The positive net sales development in the North America segment continued. During the third quarter all businesses developed favorably and reported net sales grew despite adverse currency movements. In constant currencies net sales grew by 7% during the quarter. The growth was strongest within the retail tableware business, led by private label items. The healthy growth of the foodservice packaging business continued also. Demand for ice cream packaging remained soft. The segment's reported net sales were negatively impacted by adverse currency movements in the third quarter.

The segment's earnings declined due to continued high costs related to manufacturing optimization and build-up of new capacity. During the third quarter adverse currency movements had a negative impact on the segment's earnings.

On January 31, 2013 a manufacturing facility in Batavia, Ohio, was acquired to set up a new state of the art manufacturing and distribution unit. With the purchase Huhtamaki continued its series of investments in expanding and strengthening its disposable product offering and capability in the United States. The ramp-up process, including hiring of workforce, has progressed according to plan and the distribution center is expected to be operational during the fourth quarter of 2013. Manufacturing operations are expected to begin during the first quarter of 2014.

# **MOLDED FIBER**

Recycled molded fiber is used to make fresh product packaging, such as egg and fruit packaging. The segment has production in Europe, Oceania, Africa and South America.

EUR million	Q1-Q3 2013	Q1-Q3 2012	Q3 2013	Q3 2012	FY 2012
Net sales	176.0	177.8	56.4	58.6	237.3
EBIT	20.7	20.0	6.3	6.9	26.4
EBIT margin, %	11.8	11.2	11.2	11.8	11.1
RONA, %	16.7	15.1			16.1



The Molded Fiber segment's reported net sales declined slightly. In constant currencies steady net sales growth continued. During the third quarter net sales growth was particularly strong in the emerging markets, driven by Eastern Europe. Adverse currency movements in emerging markets had a negative effect on the segment's reported net sales in the reporting period and in the third quarter. The foreign currency impact on net sales during the third quarter was EUR -4 million.

The segment's reported earnings grew slightly. In constant currencies the earnings growth continued solid. During the third quarter earnings remained at a good level but were stable compared to the previous year due to start up costs relating to an expansion project in Russia. Adverse currency movements had a negative effect on the segment's earnings both during the reporting period as well as during the third quarter. The negative impact on earnings during the third quarter was 10%.

During the third quarter an expansion of the molded fiber production premises and a new production line were inaugurated as part Huhtamaki's 20th anniversary celebrations in Russia. In Western Europe a new high-end egg carton with improved promotional possibilities was launched.

### FOODSERVICE EUROPE-ASIA-OCEANIA

Foodservice paper and plastic disposable tableware, such as cups, is supplied to foodservice operators, fast food restaurants and coffee shops. The segment has production in Europe, Middle-East, Asia and Oceania.

EUR million	Q1-Q3 2013	Q1-Q3 2012	Q3 2013	Q3 2012	FY 2012
Net sales	477.0	464.6	160.0	161.6	626.8
EBIT*	34.7	27.2	11.5	9.7	38.1
EBIT margin*, %	7.3	5.9	7.2	6.0	6.1
RONA*, %	13.3	10.5			11.6

<sup>\*</sup> Excluding EUR -2.7 million non-recurring items (NRI) in Q3 2013 and EUR -10.0 million in Q1-Q3 2013.

The Foodservice Europe-Asia-Oceania segment's net sales grew. Growth accelerated during the third quarter with positive development especially in the emerging markets, particularly in Eastern Europe. Also the positive momentum in the UK continued, fuelled by the good demand for high-end paper cups for hot drinks. Demand for plastic items declined in Europe.

The segment's strong earnings development continued. The positive development in the third quarter was due to volume growth in Eastern Europe and in the UK, and a favorable product mix in Europe as well as continued good cost containment throughout the segment. The ongoing restructuring processes also contributed positively.

The earlier announced efficiency enhancing measures within the segment progressed according to plans. The manufacturing unit in Viul, Norway, was closed at the end of September, affecting 55 employees. In South Africa, the closure of the manufacturing unit in Epping was finalized at the end of September. To cover the costs of the above mentioned measures, non-recurring charges will be booked during 2013. During the third quarter EUR 3 million of non-recurring charges were booked.

Strategic review of the loss-making plastics unit in Italy continued during the third quarter.

# **Financial review**

The Group EBIT (excl. NRI) was EUR 129 million (EUR 128 million), corresponding to an EBIT margin of 7.3% (7.3%). For the third quarter, the Group EBIT (excl. NRI) was EUR 42 million (EUR 44 million). The reported Group EBIT was EUR 116 million (EUR 128 million), corresponding to an EBIT margin of 6.6% (7.3%). For the third quarter the reported Group EBIT was EUR 37 million (EUR 44 million).



Net financial items were EUR -21 million (EUR -19 million) and for the third quarter EUR -7 million (EUR -7 million). Tax expense was EUR 13 million (EUR 12 million) and for the third quarter EUR 3 million (EUR 4 million). The corresponding year-to-date tax rate was 14% (11%).

Reported profit for the period was EUR 82 million (EUR 97 million) and for the third quarter EUR 27 million (EUR 32 million). Earnings per share (EPS), excluding non-recurring items, were EUR 0.89 (EUR 0.93) and for the third quarter EUR 0.31 (EUR 0.31). Reported EPS was EUR 0.77 (0.93) and for the third quarter EUR 0.26 (0.31).

Foreign currency translation impact was negative. The impact on net sales was EUR -46 million and on EBIT EUR -4 million compared to the 2012 exchange rates. The translation impact was mainly due to the weakening of certain key market currencies against euro. In the third quarter the impact on net sales was EUR -31 million and on EBIT EUR -2 million.

The average number of outstanding shares used in EPS calculations was 102,974,981 (101,553,639), excluding 4,227,589 (4,594,089) of the Company's own shares. Based on share subscriptions with Huhtamäki Oyj's option rights 2006 C under the Company's Option Rights 2006 Plan, a total of 210,288 new shares of Huhtamäki Oyj were issued during the reporting period, of which a total of 99,549 new shares during the third quarter of 2013. The corresponding increase in the Company's share capital was EUR 714,979.20 in the reporting period and EUR 338,466.60 in the third quarter.

# STATEMENT OF FINANCIAL POSITION AND CASH FLOW

Capital expenditure increased to EUR 82 million (EUR 54 million) and in the third quarter to EUR 26 million (EUR 20 million). Majority of the capital expenditure was related to business expansion investments in the North America segment. The impact of higher capital expenditure on cash flow was partially mitigated by improved working capital management in the third quarter. As a result, free cash flow was EUR 38 million (EUR 57 million) and in the third quarter EUR 32 million (EUR 33 million).

The Group's net debt was EUR 421 million (EUR 459 million) at the end of the reporting period. This corresponds to a gearing ratio of 0.53 (0.57). Net debt grew by EUR 15 million from year-end 2012 mainly as a result of higher capital expenditure as well as dividends paid. Net debt to EBITDA ratio (excl. NRI) was 1.7 (1.9). Average maturity of external committed credit facilities and loans was 3.6 (3.7) years.

The Group's liquidity position was strong. At the end of the reporting period cash and cash equivalents were EUR 220 million (EUR 71 million) and the Group had EUR 310 million (EUR 305 million) of unused committed credit facilities available.

Total assets on the statement of financial position were EUR 2,157 million (EUR 2,019 million).

### Personnel

The Group had a total of 14,320 (14,008) employees at the end of September 2013.

# **Changes in the Group Executive Team**

Timo Salonen, CFO and a member of the Group Executive Team left the Company on July 19, 2013. Thomas Geust was appointed as Director, Finance and member of the Group Executive Team as of October 1, 2013.

# Short term risks and uncertainties

Volatile raw material and energy prices as well as movements in currency rates are considered to be relevant short-term business risks and uncertainties in the Group's operations. General economic and financial market conditions can also have an adverse effect on the implementation of the Group's strategy and on its business performance and earnings.

In September 2012 Huhtamäki Oyj received the European Commission's statement of objections concerning alleged anticompetitive behavior during years 2000–2008. Huhtamäki Oyj has responded to



the statement of objections and will exercise its rights of defense in the process, which is expected to take several months. The final outcome of the process is uncertain. More information on the matter is available in the Results 2012 report published on February 13, 2013.

# **Outlook for 2013**

The Group's trading conditions are expected to remain relatively stable during 2013. The good financial position and ability to generate a positive cash flow will enable the Group to further address profitable growth opportunities. Capital expenditure is expected to be above EUR 100 million. A significant part of the investments is due to the increases in foodservice disposables capabilities within the North America segment.

# **Financial Reporting Schedule in 2014**

The Results for 2013 will be published on February 6, 2014. Additionally, the interim reports will be published as follows:

Interim Report January 1 – March 31, 2014
Interim Report January 1 – June 30, 2014
Interim Report January 1 – September 30, 2014
October 23, 2014

Huhtamäki Oyj's Annual General Meeting is planned to be held on April 24, 2014.

Espoo, October 24, 2013 Huhtamäki Oyj Board of Directors

# Group income statement (IFRS) – unaudited

EUR million	Q1-Q3 2013	Q1-Q3 2012*	Q3 2013	Q3 2012*	Q1-Q4 2012*
Net sales	1,773.8	1,745.6	586.5	584.3	2,321.2
Cost of goods sold	-1,508.8	-1,462.6	-500.7	-489.7	-1,949.2
Gross profit	265.0	283.0	85.8	94.6	372.0
Other operating income	11.9	15.2	3.5	5.7	20.3
Sales and marketing	-54.8	-55.9	-18.0	-18.6	-74.1
Research and development	-12.4	-12.0	-3.9	-4.1	-15.7
Administration costs	-88.6	-95.6	-29.4	-30.8	-129.5
Other operating expenses	-7.1	-9.4	-1.6	-3.9	-12.5
Share of profit of equity-accounted investments	2.2	2.3	0.7	0.8	3.0
	-148.8	-155.4	-48.7	-50.9	-208.5
Earnings before interest and taxes	116.2	127.6	37.1	43.7	163.5
Financial income	3.3	4.7	1.1	0.8	6.1
Financial expenses	-24.4	-24.0	-8.1	-8.1	-32.2
Profit before taxes	95.1	108.3	30.1	36.4	137.4
Income tax expense	-13.3	-11.5	-2.9	-4.1	-13.3
Profit for the period	81.8	96.8	27.2	32.3	124.1
Attributable to:					
Equity holders of the parent company	79.1	94.6	26.6	31.6	121.3
Non-controlling interest	2.7	2.2	0.6	0.7	2.8
EUR					
EPS attributable to equity holders of the parent company	0.77	0.93	0.26	0.31	1.19
Diluted EPS attributable to equity holders of the parent company	0.77	0.93	0.26	0.31	1.18

# Group statement of comprehensive income (IFRS) – unaudited

EUR million	Q1-Q3 2013	Q1-Q3 2012*	Q3 2013	Q3 2012*	Q1-Q4 2012*
Profit for the period	81.8	96.8	27.2	32.3	124.1
Other comprehensive income:					
Items that will not be reclassified to profit or loss					
Remeasurements on defined benefit plans	2.1	-3.2	0.9	-0.6	-52.0
Income taxes related to items that will not be reclassified	-0.5	1.0	-0.2	0.2	14.9
Total	1.6	-2.2	0.7	-0.4	-37.1
Items that may be reclassified subsequently to profit or loss					
Translation differences	-26.4	-0.7	-20.3	-10.0	-13.3
Equity hedges	4.2	-1.3	4.7	4.6	2.8
Cash flow hedges	1.7	1.0	-1.0	1.5	2.0
Income taxes related to items that may be reclassified	-0.1	-0.1	0.0	0.1	-0.3
Total	-20.6	-1.1	-16.6	-3.8	-8.8
Other comprehensive income, net of tax	-19.0	-3.3	-15.9	-4.2	-45.9
Total comprehensive income	62.8	93.5	11.3	28.1	78.2
Attributable to:					
Equity holders of the parent company	60.1	91.3	10.7	27.4	75.4
Non-controlling interest	2.7	2.2	0.6	0.7	2.8

<sup>\*2012</sup> restated figures, as published on Feb 25, 2013



# **Group statement of financial position (IFRS) – unaudited**

Non-current assets	EUR million	Sept 30 2013	Dec 31 2012*	Sept 30 2012*
Goodwill         448,0         446,1         446,1           Chorbr intangible assets         23 3 29.2         29.6           Tangible assets         655.8         608.2         658.4           Equity-accounted investments         11.6         11.3         11.2           Interest-bearing receivables         17.5         16.9         14.1           Deferred tax assets         29.7         33.1         33.2           Employee benefit assets         5.8         4.5         4.6           Other non-current assets         1,201         12.2         12.25           Inventory         324,9         318.1         34.1           Interest-bearing receivables         5.2         9.5         9.8           Current tax assets         1.9         2.1         2.0           Current tax assets         1.9         2.1         3.0           Current tax assets         1.9         2.0         3.6           Current tax assets         1.9         2.0         3.6     <	ASSETS			
Other intangible assets         23.3         29.2         29.6           Equity-accounted investments         665.8         668.2         668.4           Equity-accounted investments         11.6         10.5         13.5           Available-for-sale investments         17.6         10.3         11.2           Interest-bearing recovables         17.5         16.9         14.7           Delerred tax assets         29.7         33.1         33.2           Cimen con-current assets         1.230.1         1.250.6         1.250.1           Cimen convent assets         1.230.1         1.250.6         1.225.0           Inventory         324.9         318.1         334.1           Interest-bearing receivables         5.2         9.5         9.8           Tax assets         1.9         2.3         3.6           Tax assets         2.95.5         762.3         70.6           EQUITY AND LIABILITIES         3.5         2.01.6         2.01.4         2.01.7           Permium Lud <td< th=""><th>Non-current assets</th><th></th><th></th><th></th></td<>	Non-current assets			
Tanglible assets         655,8         668,2         658,4           Cquily-accounted investments         11,6         10,3         13,5           Available-for-sale investments         1,6         1,3         1,2           Inforast-bearing roceivables         17,5         10,9         14,7           Deferred trax saests         38,8         30,9         21,2           Employee benefit assets         5,8         4,6         4,6           Current assets         1,30,1         1,25,2         1,222,5           Investory         324,9         318,1         334,1           Interest-bening roceivables         5,2         9,5         9,8           Current assets         1,9         2,3         3,6           Tade and other current receivables         350,0         361,4         378,8           Casts and cash equivalents         219,5         81,9         20,1           Total assets         2,1         2,1         2,0         2,0           Current tax assets         350,0         361,6         361,6         361,6         376,0         361,4         378,6         361,2         361,6         361,6         361,6         361,6         361,6         361,6         361,6 <td< th=""><th>Goodwill</th><th>448.0</th><th>452.0</th><th>446.1</th></td<>	Goodwill	448.0	452.0	446.1
Tanglibe assets         655.8         668.2         668.4           Capuly-accounted investments         11.6         1.05         1.35           Available for-sale investments         1.06         1.3         1.2           Interest bearing receivables         17.5         16.9         14.7           Deferred tax sasets         3.8         3.5         2.2           Employee benefit assets         5.8         4.5         4.6           Chrent contract assets         1.230.1         1.252.5         1.222.5           Current assets         3.24         31.8         1.3         3.4           Investory         324.9         318.1         33.4         1.0         3.4         3.4           Investory         3.2         3.6         7.2         9.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2         3.6         7.2	Other intangible assets	23.3	29.2	29.6
Equity-accounted investments         11.6         10.5         13.5           Available-for-sale investments         1.6         1.3         1.4           Deferred tax assets         36.8         3.0         1.4           Employee benefit assets         36.8         3.0         2.1           Employee benefit assets         29.7         3.3         2.3           Chron courrent assets         5.8         3.6         2.0         2.2           Current assets         1.20         1.230         1.8         3.0         4.6         4.0 <th< td=""><td>-</td><td>655.8</td><td>668.2</td><td>658.4</td></th<>	-	655.8	668.2	658.4
Available-for-sable investments	-			
Interest-bearing receivables   14.5   16.9   14.7     Deferred tax assets   36.8   36.9   21.2     Employee benefit assets   28.7   33.1   33.2     Other non-current assets   13.0   1.25   5.8   4.6     Interest bearing receivables   32.4   32.4     Interest bearing receivables   5.2   9.5   9.8     Current assets   19   2.5   9.5   9.8     Current tax assets   19   2.5   9.5   9.8     Current tax assets   19   2.5   9.5   9.8     Carled and other current receivables   27.5   76.2   77.8     Cash and cash equivalents   21.5   81.0   70.9     Cash and cash equivalents   21.5   70.9     Cash and cash equivalents   21.5   70.9     Cash and cash equivalents   21.	• •			
Deferred tax assets         36.8         36.9         21.2           Employee benefit assets         29.7         33.1         33.2           Other non-current assets         1,330.1         1,250.6         1,222.5           Current assets         1,230.1         1,250.6         1,222.5           Inventory         324.9         31.1         33.4           Current tax assets         1.9         2.3         3.6           Current assets         1.9         2.3         3.6           Trade and other current receivables         375.0         351.4         377.8           Cash and cash equivalents         2,156.6         2,014.9         2,018.7           EQUITY AND LIABILITIES         365.2         364.5         361.6           Share capital         365.2         364.5         361.6           Fremium fund         115.2         364.5         361.6           Premium fund         115.2         364.7         361.9           Share capital         365.2         365.2         365.8         361.8           Fremium fund         115.2         361.7         361.9         361.8           Share capital         365.2         365.2         362.2         362.2				
Employee benefit assets         29,7         33,1         33.2           Other non-current assets         1,280.1         1,280.5         1,282.6           Current assets         324.9         318.1         338.4           Inventory         324.9         318.1         338.1           Inventory         324.9         318.1         338.1           Current tax assets         1.9         2.2         9.8           Current tax assets         375.0         351.4         377.8           Cash and cash equivalents         219.5         780.2         780.2           Total assets         2,156.6         2,014.9         2,018.7           EQUITY AND LIABILITIES         365.2         364.5         361.6           Premium fund         365.2         364.5         36	· ·			
Other non-current assets         4.6         4.5         4.6           Current assets         1,230.1         1,252.6         1,222.5           Inventory         324.9         318.1         334.1           Interest-bearing receivables         5.2         9.5         9.8           Current tax assets         1.9         2.3         3.6           Trade and other current receivables         375.0         351.4         377.8           Cash and cash equivalents         219.5         762.3         762.2           Total assets         2,156.6         2,014.9         2,018.7           EOUITY AND LIABILITIES         365.2         364.5         361.6           Share capital         365.2         364.5         361.6           Premium fund         115.2         114.1         107.3           Trass action of liferences         38.9         4.2         4.2           Fair value and other reserves         8.47         7.87.9         7.53.8           Retained earnings         552.1         540.5         513.5           Total equity attributable to equity holders of the parent company         776.7         779.9         784.9           Non-controlling interest         24.4         26.5         25.4 <td></td> <td></td> <td></td> <td></td>				
1,230.1				
Current assets         324,9         318,1         338,1           Current Lax assets         1,9         2,3         3,6           Trade and other current receivables         375,0         351,4         377,8           Trade and other current receivables         375,0         351,4         377,8           Trade and other current receivables         219,5         81,0         70.0           Total assets         2,156,6         20,14,2         20,10           EQUITY AND LIABILITIES         365,2         364,5         361,6           Share capital         365,2         364,5         361,6           Fremium fund         115,2         114,1         107,3           Translation differences         38,9         4,2         4,2           Fair value and other reserves         48,7         4,7         5,1           Fair value and other reserves         48,7         4,7         5,1           Total equity frait plurable to equity holders of the parent company         776,7         779,0         786,0           Total equity         801,1         805,2         254,1         43,4         43,4         43,4         44,4         43,6         43,4         44,4         43,4         44,6         43,6         4	Other non-current assets			
Interest-bearing receivables         5.2         9.5         9.8           Current tax assets         1.9         2.3         3.77           Trade and other current receivables         375.0         351.4         377.8           Exact and cash equivalents         219.5         8.10         709.6           Total assets         2,156.6         2,014.9         2,018.7           EQUITY AND LIABILITIES         365.2         364.5         361.6           Premium fund         115.2         114.1         107.3           Teasury shares         38.9         4.2         4.2           Translation differences         132.2         114.1         107.3           Fair value and other reserves         34.7         4.79.9         53.8           Retained earnings         52.1         54.0         518.5           Total equity attributable to equity holders of the parent company         776.7         779.0         786.9           Non-controlling interest         603.8         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.2         42.	Current assets	,	,	, -
Current tax assets         1.9         2.3         3.6           Trade and other current receivables         375.0         351.4         377.8           Cash and cash equivalents         219.5         81.0         70.9           Total assets         2,156.6         2,014.9         2,018.7           EQUITY AND LIABILITIES         Separate         365.2         364.5         361.6           Premium fund         115.2         111.1         107.3           Treasury shares         369.9         42.2         4-22.2           Treasury shares         38.9         42.2         4-22.2           Treasury shares         38.4         2.0         10.15           Fair value and other reserves         8.47         87.9         53.8           Retained earnings         552.1         540.5         513.5           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-current liabilities         161.7         50.5         150.3           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-current liabilities         603.8         427.4         434.9           Defered tax liabilities <td>Inventory</td> <td>324.9</td> <td>318.1</td> <td>334.1</td>	Inventory	324.9	318.1	334.1
Trade and other current receivables         375.0         351.4         377.8           Cash and cash equivalents         219.5         61.0         70.0           Total assets         22,156.6         762.3         786.2           EQUITY AND LIABILITIES           Share capital         365.2         364.5         361.6           Premium fund         115.2         114.1         107.3           Teasury shares         38.9         42.2         42.2           Translation differences         -132.2         -110.0         -101.5           Fair value and other reserves         84.7         -87.9         -53.8           Retained earnings         552.1         -50.5         -513.5           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-controlling interest         24.4         26.5         25.4           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-current liabilities         80.3         427.4         434.9         45.3           Interest-bearing liabilities         80.3         427.4         434.9         45.2         45.2         45.2         45.2         45.2 <td>Interest-bearing receivables</td> <td>5.2</td> <td>9.5</td> <td>9.8</td>	Interest-bearing receivables	5.2	9.5	9.8
Cash and cash equivalents         219.5         81.0         70.9           Total assets         2,156.6         2,014.9         2,018.7           EQUITY AND LIABILITIES           Share capital Premium fund         365.2         364.5         361.6           Premium fund         115.2         114.1         107.3           Treasury shares         -33.9         -42.2         -42.2           Translation differences         -132.2         -110.0         -101.5           Fair value and other reserves         -84.7         -87.9         -53.8           Retained earnings         552.1         540.5         513.5           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-controlling interest         24.4         26.5         25.4           Total equity         80.1         80.5         25.4           Total equity         80.5         427.4         434.9           Non-current liabilities         603.8         427.4         434.9           Interest-bearing liabilities         603.8         427.4         434.9           Deferred tax liabilities         54.7         56.1         61.7           Employ	Current tax assets	1.9	2.3	3.6
Total assets	Trade and other current receivables	375.0	351.4	377.8
Page	Cash and cash equivalents	219.5	81.0	70.9
Page				
Page	Total assets	2.156.6	2.014.9	2.018.7
Premium fund         115.2         114.1         107.3           Treasury shares         38.9         4.22         4.22           Translation differences         -132.2         -110.0         -101.5           Fair value and other reserves         84.7         87.9         53.3           Retained earnings         552.1         540.5         513.5           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-controlling interest         24.4         26.5         25.4           Total equity         801.1         80.5         810.3           Non-current liabilities         801.1         80.5         810.3           Interest-bearing liabilities         603.8         427.4         434.9           Deferred tax liabilities         603.8         427.4         434.9           Epidem dux liabilities         603.8         427.4         434.9           Provisions         32.3         38.5         38.9           Other non-current liabilities         879.1         711.8         677.0           Current bearing liabilities         879.1         72.1         677.0           Current portion of long term loans         23.4         12.4		2,10010	2,011.0	2,010.1
Premium fund         115.2         114.1         107.3           Treasury shares         38.9         4.22         4.22           Translation differences         -132.2         -110.0         -101.5           Fair value and other reserves         84.7         87.9         53.3           Retained earnings         552.1         540.5         513.5           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-controlling interest         24.4         26.5         25.4           Total equity         801.1         80.5         810.3           Non-current liabilities         801.1         80.5         810.3           Interest-bearing liabilities         603.8         427.4         434.9           Deferred tax liabilities         603.8         427.4         434.9           Epidem dux liabilities         603.8         427.4         434.9           Provisions         32.3         38.5         38.9           Other non-current liabilities         879.1         711.8         677.0           Current bearing liabilities         879.1         72.1         677.0           Current portion of long term loans         23.4         12.4	Chara conital	265.0	264.5	264.6
Treasury shares         -38.9         -42.2         -410.1           Translation differences         -132.2         -110.0         -101.5           Fair value and other reserves         -84.7         87.9         -53.8           Retained earnings         552.1         540.5         513.5           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-controlling interest         24.4         26.5         25.4           Total equity         801.1         80.5         810.3           Non-current liabilities         603.8         427.4         434.9           Deferred tax liabilities         54.7         56.1         61.7           Employee benefit liabilities         18.2         185.3         136.8           Other non-current liabilities         87.1         71.8         67.0           Current point liabilities         87.1         71.8         67.0           Current portion of long term loans         32.3         38.5         38.9           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         <	•			
Translation differences         -132.2         -110.0         -010.5           Fair value and other reserves         84.7         8.79.         5.33.           Retained earnings         552.1         540.5         513.5           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-controlling interest         24.4         26.5         25.4           Total equity         801.1         805.5         810.3           Non-current liabilities         603.8         427.4         434.9           Deferred tax liabilities         603.8         427.4         434.9           Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         879.1         711.8         677.0           Current liabilities         879.1         711.8         677.0           Current liabilities         879.1         711.8         677.0           Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         12.9         10.9 <th< td=""><td></td><td></td><td></td><td></td></th<>				
Fair value and other reserves         -84.7 total equity         -87.9 total equity         -53.8 total equity         -513.5 total equity attributable to equity holders of the parent company         552.1 total equity         540.5 total equity         -513.5 total equity         -777.0 total equity         -779.0 total equity         -779				
Retained earnings         552.1         540.5         513.5           Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-controlling interest         24.4         26.5         25.4           Total equity         801.1         805.5         810.3           Non-current liabilities         603.8         427.4         434.9           Deferred tax liabilities         603.8         427.4         434.9           Deferred tax liabilities         54.7         56.1         61.7           Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         54.4         4.5         4.7           Current liabilities         879.1         711.8         677.0           Current portion of long term loans         32.3         4.2         4.2         2.3           Short-term loans         35.9         73.5         96.2         96.2           Provisions         6.9         4.1         4.1         4.1           Current portion of long term loans         35.9         73.5         96.2           Provisions         6.9				
Total equity attributable to equity holders of the parent company         776.7         779.0         784.9           Non-controlling interest         24.4         26.5         25.4           Total equity         801.1         805.5         810.3           Non-current liabilities         801.1         805.5         810.3           Interest-bearing liabilities         603.8         427.4         434.9           Deferred tax liabilities         54.7         56.1         61.7           Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         54         4.5         4.7           Current liabilities         879.1         71.18         677.0           Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.5           Total liabilities         1,355.5         1,209.4         1,208.4				
Non-controlling interest         24.4         26.5         25.4           Total equity         801.1         805.5         810.3           Non-current liabilities         801.1         805.5         810.3           Non-current liabilities         803.8         427.4         434.9           Deferred tax liabilities         54.7         56.1         61.7           Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         879.1         711.8         677.0           Current liabilities         879.1         711.8         677.0           Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total liabilities         2,156.6         2,014.9         2,018.7				
Non-current liabilities         603.8         427.4         434.9           Deferred tax liabilities         54.7         56.1         61.7           Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         879.1         711.8         677.0           Current liabilities         879.1         711.8         677.0           Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         420.9         405.9         459.4	lotal equity attributable to equity noiders of the parent company	776.7	779.0	784.9
Non-current liabilities           Interest-bearing liabilities         603.8         427.4         434.9           Deferred tax liabilities         54.7         56.1         61.7           Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         5.4         4.5         4.7           Current liabilities         879.1         711.8         677.0           Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         420.9         405.9         459.4	Non-controlling interest	24.4	26.5	25.4
Interest-bearing liabilities         603.8         427.4         434.9           Deferred tax liabilities         54.7         56.1         61.7           Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         879.1         711.8         677.0           Current liabilities           Interest-bearing liabilities         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         1,355.5         1,209.4         2,018.7           Net debt         420.9         405.9         459.4	Total equity	801.1	805.5	810.3
Deferred tax liabilities         54.7         56.1         61.7           Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         879.1         711.8         677.0           Current liabilities           Interest-bearing liabilities         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         1,355.5         1,209.4         1,208.4           Net debt         Sept 30 2013         Dec 31 2012*         Sept 30 2012*	Non-current liabilities			
Employee benefit liabilities         182.9         185.3         136.8           Provisions         32.3         38.5         38.9           Other non-current liabilities         5.4         4.5         4.7           Current liabilities           Interest-bearing liabilities         35.9         73.5         23.4           Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         420.9         405.9         459.4	Interest-bearing liabilities	603.8	427.4	434.9
Provisions         32.3         38.5         38.9           Other non-current liabilities         5.4         4.5         4.7           Current liabilities           Interest-bearing liabilities         Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         Sept 30 2013         Dec 31 2012*         Sept 30 2012*	Deferred tax liabilities	54.7	56.1	61.7
Provisions         32.3         38.5         38.9           Other non-current liabilities         5.4         4.5         4.7           Current liabilities           Interest-bearing liabilities         Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         Sept 30 2013         Dec 31 2012*         Sept 30 2012*	Employee benefit liabilities	182.9	185.3	136.8
Other non-current liabilities         5.4         4.5         4.7           Current liabilities         Current portion of long term loans         23.4         12.4         23.7           Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         420.9         405.9         459.4			38.5	
Current liabilities         Interest-bearing liabilities         Current portion of long term loans       23.4       12.4       23.7         Short-term loans       35.9       73.5       96.2         Provisions       6.9       4.1       4.1         Current tax liabilities       12.9       10.9       10.9         Trade and other current liabilities       397.3       396.7       396.5         Total liabilities       1,355.5       1,209.4       1,208.4         Total equity and liabilities       2,156.6       2,014.9       2,018.7         Net debt       420.9       405.9       459.4	Other non-current liabilities		4.5	4.7
Interest-bearing liabilities       23.4       12.4       23.7         Current portion of long term loans       35.9       73.5       96.2         Short-term loans       6.9       4.1       4.1         Current tax liabilities       12.9       10.9       10.9         Trade and other current liabilities       397.3       396.7       396.5         Total liabilities       1,355.5       1,209.4       1,208.4         Total equity and liabilities       2,156.6       2,014.9       2,018.7         Net debt       420.9       405.9       459.4				
Current portion of long term loans       23.4       12.4       23.7         Short-term loans       35.9       73.5       96.2         Provisions       6.9       4.1       4.1         Current tax liabilities       12.9       10.9       10.9         Trade and other current liabilities       397.3       396.7       396.5         Total liabilities       1,355.5       1,209.4       1,208.4         Total equity and liabilities       2,156.6       2,014.9       2,018.7         Net debt       420.9       405.9       459.4				
Short-term loans         35.9         73.5         96.2           Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         420.9         405.9         459.4				
Provisions         6.9         4.1         4.1           Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         420.9         405.9         459.4	Current portion of long term loans	23.4	12.4	23.7
Current tax liabilities         12.9         10.9         10.9           Trade and other current liabilities         397.3         396.7         396.5           476.4         497.6         531.4           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         420.9         405.9         459.4	Short-term loans	35.9	73.5	96.2
Trade and other current liabilities         397.3         396.7         396.5           476.4         497.6         531.4           Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Net debt         420.9         405.9         459.4	Provisions	6.9	4.1	4.1
Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Sept 30 2013         Dec 31 2012*         Sept 30 2012*           Net debt         420.9         405.9         459.4	Current tax liabilities	12.9	10.9	10.9
Total liabilities         1,355.5         1,209.4         1,208.4           Total equity and liabilities         2,156.6         2,014.9         2,018.7           Sept 30 2013         Dec 31 2012*         Sept 30 2012*           Net debt         420.9         405.9         459.4	Trade and other current liabilities	397.3	396.7	396.5
Total equity and liabilities         2,156.6         2,014.9         2,018.7           Sept 30 2013         Dec 31 2012*         Sept 30 2012*           Net debt         420.9         405.9         459.4		476.4	497.6	531.4
Total equity and liabilities         2,156.6         2,014.9         2,018.7           Sept 30 2013         Dec 31 2012*         Sept 30 2012*           Net debt         420.9         405.9         459.4	Total liabilities	1,355.5	1,209.4	1,208.4
Net debt 420.9 405.9 459.4	Total equity and liabilities			
		Sept 30 2013	Dec 31 2012*	Sept 30 2012*
Net debt to equity (gearing) 0.50 0.57	Net debt	420.9	405.9	459.4
	Net debt to equity (gearing)	0.53	0.50	0.57

<sup>\*2012</sup> restated figures, as published on Feb 25, 2013



# Statement of changes in equity (IFRS) – unaudited

# Attributable to equity holders of the parent company

EUR million	Share capital	Share issue premium	Treasury shares	Translation differences	Fair value and other reserves	Retained earnings	Total	Non-controlling interest	Total equity
Balance on Dec 31 2011	360.6	106.8	-42.2	-97.8	-5.4	460.1	782.1	22.9	805.0
Change in accounting policy (IAS19)				-1.7	-47.1		-48.8		-48.8
Balance on Jan 1 2012	360.6	106.8	-42.2	-99.5	-52.5	460.1	733.3	22.9	756.2
Dividends paid						-46.7	-46.7		-46.7
Share-based payments						2.4	2.4		2.4
Stock option exercised	1.0	0.5					1.5		1.5
Total comprehensive income for the year				-2.0	-1.3	94.6	91.3	2.2	93.5
Other changes						3.1	3.1	0.3	3.4
Balance on Sept 30 2012	361.6	107.3	-42.2	-101.5	-53.8	513.5	784.9	25.4	810.3
Balance on Dec 31 2012	364.5	114.1	-42.2	-110.0	-87.9	540.5	779.0	26.5	805.5
Dividends paid						-57.7	-57.7		-57.7
Share-based payments			3.3			-0.2	3.1		3.1
Stock option exercised	0.7	1.1					1.8		1.8
Total comprehensive income for the year				-22.2	3.2	79.1	60.1	2.7	62.8
Other changes						-9.6	-9.6	-4.8	-14.4
Balance on Sept 30 2013	365.2	115.2	-38.9	-132.2	-84.7	552.1	776.7	24.4	801.1

# Group statement of cash flows (IFRS) – unaudited

EUR million	Q1-Q3 2013	Q1-Q3 2012	Q3 2013	Q3 2012	Q1-Q4 2012
Profit for the period*	81.8	96.8	27.2	32.3	124.1
Adjustments*	108.4	85.0	34.3	30.5	115.2
Depreciation and amortization*	72.9	66.7	23.6	23.2	90.0
Share of profit of equity-accounted investments*	-2.2	-2.3	-0.7	-0.8	-3.0
Gain/loss from disposal of assets*	-0.5	-0.6	-0.4	0.0	-0.6
Financial expense/-income*	21.1	19.3	7.0	7.3	26.1
Income tax expense*	13.3	11.5	2.9	4.1	13.3
Other adjustments, operational*	3.8	-9.6	1.9	-3.3	-10.6
Change in inventory*	-16.2	-29.5	-5.0	-4.0	-17.3
Change in non-interest bearing receivables*	-23.7	-20.8	27.2	33.1	9.1
Change in non-interest bearing payables*	2.1	-1.8	-17.2	-32.8	-9.2
Dividends received*	0.5	0.9	0.0	0.4	4.9
Interest received*	1.8	1.4	0.5	0.4	2.5
Interest paid*	-16.6	-18.0	-4.0	-7.2	-22.3
Other financial expense and income*	-2.3	-1.6	-0.4	-1.5	-2.8
Taxes paid*	-17.2	-7.1	-5.2	-3.0	-14.0
Net cash flows from operating activities	118.6	105.3	57.4	48.2	190.2
not out mone from operating determine	11010	100.0	07.1	10.2	100.2
Capital expenditure*	-82.0	-54.1	-26.1	-19.7	-93.5
Proceeds from selling tangible assets*	1.1	5.7	0.6	4.6	5.9
Acquired subsidiaries	-	-57.5	-	-11.3	-57.5
Proceeds from long-term deposits	0.6	0.8	0.2	0.5	1.0
Payment of long-term deposits	-1.2	-1.1	-0.3	-0.1	-3.6
Proceeds from short-term deposits	34.5	21.6	29.3	20.4	25.5
Payment of short-term deposits	-30.7	-26.5	-16.2	-1.7	-26.9
Net cash flows from investing	-77.7	-111.1	-12.5	-7.3	-149.1
Proceeds from long-term borrowings	193.1	229.5	0.2	-11.1	231.3
Repayment of long-term borrowings	-11.9	-64.9	-1.9	-11.4	-81.7
Proceeds from short-term borrowings	725.4	810.5	17.3	117.0	1,136.6
Repayment of short-term borrowings	-748.9	-923.5	-23.2	-189.7	-1,279.0
Dividends paid	-57.7	-46.7	-	-	-46.7
Proceeds from stock option exercises	1.8	1.4	0.8	0.4	11.2
Net cash flows from financing	101.8	6.3	-6.8	-94.8	-28.3
Change in liquid assets	138.5	1.9	36.2	-54.3	12.0
Cash flow based	142.7		38.1	-53.9	12.8
Translation difference	-4.2	1.4	-1.9	-0.4	-0.8
Liquid assets period start	81.0	69.0	183.3	125.2	69.0
Liquid assets period end	219.5	70.9	219.5	70.9	81.0
Free cash flow (including figures marked with *)	37.7	56.9	31.9	33.1	102.6

# Notes for the interim report

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting. Except for the accounting policy changes listed below, the same accounting policies have been applied in the interim financial statements as in the annual financial statements for 2012.

The Group has adopted the following IFRS standards and interpretations considered applicable to Huhtamaki, with effect from January 1, 2013:

- Revised IAS 19 Employee Benefits. The corridor approach is removed and all actuarial gains and losses are recognized in other comprehensive income when incurred. The Group reports the service cost in personnel expenses and the net interest in financial items. The net interest is determined by applying the discount rate used to measure the defined benefit obligation instead of previously used expected rate of return for plan assets.
- IFRS 11 Joint Arrangements. The Group currently has an interest in a joint arrangement, which is classified as a joint venture and consolidated using the equity method instead of previously used proportional consolidation method. The Group's share of profit of equity-accounted investments is reported above earnings before interest and taxes.
- Amended IAS 1 Presentation of Financial Statements. According to the amendment items that would be reclassified to the income statement at a future point of time are presented separately in the statement of comprehensive income.
- IFRS 13 Fair Value Measurement and Annual Improvements (May 2012). New disclosures on financial assets and liabilities have been added to the interim financial statements.

The following new and amended standards which have been adopted had no impact on the interim financial statements:

- IFRS 10 Consolidated Financial Statements.
- IFRS 12 Disclosure of Interests in Other Entities.
- Revised IAS 28 Investments in Associates and Joint Ventures.

# **Segments**

Segment information is presented according to the IFRS standards. Items below EBIT - financial items and taxes - are not allocated to the segments.

#### **NET SALES**

EUR million	Q1-Q3 2013	Q3 2013	Q2 2013	Q1 2013	Q1-Q4 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012
Flexible Packaging	446.5	144.9	152.7	148.9	572.6	134.0	141.6	147.6	149.4
- Intersegment net sales	0.7	0.3	0.2	0.2	0.7	0.1	0.2	0.1	0.3
Films	139.5	46.4	45.9	47.2	187.2	42.0	46.5	50.3	48.4
- Intersegment net sales	4.1	1.5	1.2	1.4	4.3	0.6	1.2	1.1	1.4
North America	542.1	182.0	196.3	163.8	700.9	179.2	176.8	189.0	155.9
- Intersegment net sales	2.2	0.7	0.7	0.8	3.4	0.9	1.0	0.7	8.0
Molded Fiber	174.4	55.9	58.6	59.9	235.1	58.9	57.9	59.2	59.1
- Intersegment net sales	1.6	0.5	0.4	0.7	2.2	0.6	0.7	0.5	0.4
Foodservice Europe-Asia-Oceania	471.3	157.3	165.4	148.6	625.4	161.5	161.5	168.4	134.0
- Intersegment net sales	5.7	2.7	2.0	1.0	1.4	0.7	0.1	0.3	0.3
Elimination of intersegment net sales	-14.3	-5.7	-4.5	-4.1	-12.0	-2.9	-3.2	-2.7	-3.2
Segments total	1,773.8	586.5	618.9	568.4	2,321.2	575.6	584.3	614.5	546.8

#### **EBIT**

EUR million	Q1-Q3 2013	Q3 2013	Q2 2013	Q1 2013	Q1-Q4 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012
Flexible packaging	33.9	10.7	12.0	11.2	44.6	10.0	10.9	11.7	12.0
Films (1	3.7	0.1	1.8	1.8	9.2	8.0	2.5	3.0	2.9
North America	33.4	10.6	15.0	7.8	53.0	10.4	13.4	19.7	9.5
Molded Fiber	20.7	6.3	7.3	7.1	26.4	6.4	6.9	6.3	6.8
Foodservice Europe-Asia-Oceania (2	24.7	8.8	7.5	8.4	38.1	10.9	9.7	12.5	5.0
Other activities	-0.2	0.6	-1.7	0.9	-7.8	-2.6	0.3	-3.6	-1.9
Segments total (3	116.2	37.1	41.9	37.2	163.5	35.9	43.7	49.6	34.3

<sup>1)</sup> Q1-Q3 and Q3 2013 include non-recurring items MEUR -2.5.

<sup>3)</sup> Q1-Q3 2013 includes non-recurring items MEUR -12.5, Q3 2013 MEUR -5.2 and Q2 2013 MEUR -7.3.



<sup>&</sup>lt;sup>2)</sup> Q1-Q3 2013 includes non-recurring items MEUR -10.0, Q3 2013 MEUR -2.7 and Q2 2013 MEUR -7.3.

# **Segments (continued)**

# **EBITDA**

EUR million	Q1-Q3 2013	Q3 2013	Q2 2013	Q1 2013	Q1-Q4 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012
Flexible Packaging	47.0	15.0	16.5	15.5	62.0	14.4	15.0	16.0	16.6
Films <sup>(1</sup>	9.6	2.0	3.8	3.8	17.2	2.7	4.6	5.0	4.9
North America	52.9	17.1	21.5	14.3	78.2	17.1	19.9	25.7	15.5
Molded Fiber	29.1	9.1	10.0	10.0	38.2	9.3	9.9	9.2	9.8
Foodservice Europe-Asia-Oceania (2	50.0	16.7	18.3	15.0	64.5	18.0	16.7	18.9	10.9
Other activities	0.5	0.8	-1.4	1.1	-6.6	-2.3	0.8	-3.4	-1.7
Segments total (3	189.1	60.7	68.7	59.7	253.5	59.2	66.9	71.4	56.0

<sup>&</sup>lt;sup>1)</sup> Q1-Q3 and Q3 2013 include non-recurring items MEUR -2.5.

### **DEPRECIATION AND AMORTIZATION**

EUR million	Q1-Q3 2013	Q3 2013	Q2 2013	Q1 2013	Q1-Q4 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012
Flexible Packaging	13.1	4.3	4.5	4.3	17.4	4.4	4.1	4.3	4.6
Films	5.9	1.9	2.0	2.0	8.0	1.9	2.1	2.0	2.0
North America	19.5	6.5	6.5	6.5	25.2	6.7	6.5	6.0	6.0
Molded Fiber	8.4	2.8	2.7	2.9	11.8	2.9	3.0	2.9	3.0
Foodservice Europe-Asia-Oceania	25.3	7.9	10.8	6.6	26.4	7.1	7.0	6.4	5.9
Other activities	0.7	0.2	0.3	0.2	1.2	0.3	0.5	0.2	0.2
Segments total	72.9	23.6	26.8	22.5	90.0	23.3	23.2	21.8	21.7

# NET ASSETS ALLOCATED TO THE SEGMENTS (4

EUR million	Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012
Flexible Packaging	332.9	334.7	344.9	325.1	329.7	324.8	320.9
Films	141.2	145.6	152.8	149.4	154.1	154.4	155.6
North America	479.9	493.2	494.2	453.2	479.1	471.5	442.9
Molded Fiber	165.8	162.5	163.4	159.3	161.0	163.3	169.5
Foodservice Europe-Asia-Oceania	323.8	338.0	356.8	352.1	349.8	364.1	290.2

<sup>&</sup>lt;sup>4)</sup> Following statement of financial position items are included in net assets: intangible and tangible assets, other non-current assets, inventories, trade and other current receivables (excluding accrued interest income), other non-current liabilities and trade and other current liabilities (excluding accrued interest expense).

### **CAPITAL EXPENDITURE**

EUR million	Q1-Q3 2013	Q3 2013	Q2 2013	Q1 2013	Q1-Q4 2012	Q4 2012	Q3 2012	Q2 2012	Q1 2012
Flexible Packaging	10.3	2.4	4.3	3.6	19.8	9.3	3.9	3.8	2.8
Films	1.9	0.8	0.5	0.6	5.5	2.3	1.0	1.8	0.4
North America	48.2	15.8	14.4	18.0	31.5	11.0	8.9	6.8	4.8
Molded Fiber	11.8	3.0	6.3	2.5	13.6	10.3	1.0	1.5	0.8
Foodservice Europe-Asia-Oceania	9.6	4.0	3.5	2.1	22.3	6.3	4.7	6.3	5.0
Other activities	0.2	0.1	0.1	0.0	0.8	0.2	0.2	0.4	0.0
Segments total	82.0	26.1	29.1	26.8	93.5	39.4	19.7	20.6	13.8

### RONA (12m roll.)

	Q3 2013	Q2 2013	Q1 2013	Q4 2012	Q3 2012	Q2 2012	Q1 2012
Flexible Packaging	13.2%	13.3%	13.3%	13.8%	13.6%	10.4%	9.9%
Films	3.1%	4.6%	5.3%	6.0%	5.3%	6.3%	5.7%
North America	9.1%	9.7%	11.0%	11.7%	11.8%	11.7%	11.5%
Molded Fiber	16.7%	17.1%	16.4%	16.1%	15.1%	13.8%	12.5%
Foodservice Europe-Asia-Oceania	10.3%	10.4%	12.1%	11.6%	10.5%	9.7%	8.8%



 $<sup>^{2)}</sup>$  Q1-Q3 2013 includes non-recurring items MEUR -4.2, Q3 2013 MEUR -1.0 and Q2 2013 MEUR -3.2.

 $<sup>^{\</sup>rm 3)}$  Q1-Q3 2013 includes non-recurring items MEUR -6.7, Q3 2013 MEUR -3.5 and Q2 2013 MEUR -3.2.

# **Segments (continued)**

# **OPERATING CASH FLOW**

		Q3	Q2	Q1	Q1-Q4	Q4	Q3	Q2	Q1
EUR million	Q1-Q3 2013	2013	2013	2013	2012	2012	2012	2012	2012
Flexible Packaging	13.6	5.2	11.3	-2.9	42.2	20.5	9.3	7.5	4.9
Films	7.3	4.2	5.6	-2.5	12.2	6.8	1.7	4.1	-0.4
North America	1.8	9.9	7.0	-15.1	26.2	26.6	7.6	8.4	-16.4
Molded Fiber	13.2	1.0	9.0	3.2	25.5	1.5	7.8	12.1	4.1
Foodservice Europe-Asia-Oceania	40.2	22.6	10.8	6.8	42.8	11.7	19.4	7.3	4.4

Reportable segments' net sales and EBIT forms Groups' total net sales and EBIT, so no reconciliations to corresponding amounts are presented.

# Other information

# **KEY INDICATORS**

Q1-Q3 2013	Q1-Q4 2012	Q1-Q3 2012
7.53	7.59	7.72
13.4	15.8	14.5
11.2	12.6	11.6
14,320	14,228	14,008
124.3	137.4	135.5
66.8	82.3	61.0
6.1	7.7	5.7
	13.4 11.2 14,320 124.3	7.53 7.59 13.4 15.8 11.2 12.6 14,320 14,228 124.3 137.4 66.8 82.3

# **CONTINGENT LIABILITIES**

EUR million	Sept 30 2013	Dec 31 2012	Sept 30 2012
Mortgages	-	=	14.5
Guarantee obligations	0.4	0.4	0.4
Lease payments	51.0	57.9	58.7
Capital expenditure commitments	37.5	29.0	51.6

# FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE

EUR million	Sept 30 2013	Dec 31 2012	Sept 30 2012
			_
Fair value through profit and loss - assets			
Currency forwards, transaction risk hedges	1.0	1.7	0.9
Currency forwards, translation risk hedges	1.5	1.4	0.4
Currency forwards, for financing purposes	0.3	1.1	0.8
Currency options, transaction risk hedges	0.3	=	-
Interest rate swaps	1.2	=	0.0
Cross currency swaps	4.0	2.4	5.3
Available-for-sale investments	1.6	1.3	1.2
Fair value through profit and loss - liabilities			
Currency forwards, transaction risk hedges	0.7	0.5	1.0
Currency forwards, translation risk hedges	0.2	0.2	0.8
Currency forwards, for financing purposes	0.3	1.1	1.1
Currency options, transaction risk hedges	0.5	-	-
Interest rate swaps	4.5	3.3	3.7
Cross currency swaps	1.3	2.0	2.0
Electricity forwards	0.1	0.1	0.2

The fair values of the financial instruments measured at fair value have been indirectly derived from market prices. Only fair values of electricity forwards are based on quoted prices in active markets.



# Other information (continued)

# INTEREST-BEARING LIABILITIES

	Sept 30 2013 Carrying		Dec 31 2012 Carrying	S	ept 30 2012 Carrying	
EUR million	amount	Fair value	amount	Fair value	amount	Fair value
						_
Non-current	603.8	580.6	427.4	420.9	434.9	426.7
Current	59.3	59.3	85.9	85.9	119.9	119.9
Total	663.1	639.9	513.3	506.8	554.8	546.6

# **EXCHANGE RATES**

Income statement, average:	Q1-Q3 2013	Q1-Q3 2012
AUD 1 =	0.743	0.807
GBP 1 =	1.177	1.231
INR 1 =	0.013	0.015
RUB 1 =	0.024	0.025
THB 1 =	0.025	0.025
USD 1 =	0.760	0.780
Statement of financial position, month end:	Sept 30 2013	Sept 30 2012
Statement of financial position, month end:  AUD 1 =	Sept 30 2013 0.690	Sept 30 2012 0.807
• •		
AUD 1 =	0.690	0.807
AUD 1 = GBP 1 =	0.690 1.196	0.807 1.253
AUD 1 = GBP 1 = INR 1 =	0.690 1.196 0.012	0.807 1.253 0.015



# Other information (continued)

#### SHARE CAPITAL AND SHAREHOLDERS

At the end of the reporting period, the Company's registered share capital was EUR 365,215,331.60 (361,371,376.60) corresponding to a total number of shares of 107,416,274 (106,285,699), including 4,227,589 (4,594,089) Company's own shares. The accountable par value of the Company's own shares was EUR 3.40 per share, totaling EUR 14,373,802.60 (EUR 15,619,902.60). Own shares represent 3.9% (4.3%) of the total number of shares and voting rights. The amount of outstanding shares excluding the Company's own shares was 103,188,685 (101,691,610).

There were 25,015 (24,439) registered shareholders at the end of the reporting period. Foreign ownership including nominee registered shares accounted for 38% (32%).

#### **SHARE DEVELOPMENTS**

As of January 1, 2013 the Company's share is quoted on the Nordic Large Cap list on NASDAQ OMX Helsinki Ltd under the industry classification Industrials (sub-industry classification Industrial Goods and Services). As of February 1, 2013 the Company's share is a component of the OMX Helsinki 25 Index.

At the end of the reporting period the Company's market capitalization was EUR 1,701 million (EUR 1,319 million) and EUR 1,635 million (EUR 1,262 million) excluding the Company's own shares. With a closing price of EUR 15.84 (EUR 12.41) the share price increased by 29% (35%) from the beginning of the year, while the OMX Helsinki Cap PI Index increased by 18% (3%) and the OMX Helsinki Industrials PI Index increased by 12% (17%). During the reporting period the volume weighted average price for the Company's share was EUR 14.57 (EUR 10.95). The highest price paid was EUR 16.10 and the lowest price paid was EUR 12.32.

#### **SHARE TRADING**

During the reporting period the cumulative value of the Company's share turnover on NASDAQ OMX Helsinki Ltd was EUR 425 million (EUR 381 million). The trading volume of 29 million (35 million) shares equaled an average daily turnover of EUR 2.3 million (EUR 2.0 million) or, correspondingly 154,832 (184,779) shares.

In addition to NASDAQ OMX Helsinki Ltd, the Company's shares can also be traded on alternative trading venues, such as BATS Chi-X and Turquoise. During the reporting period 41% (43%) of all trading took place outside NASDAQ OMX Helsinki Ltd. The cumulative value of the Company's share turnover on NASDAQ OMX Helsinki Ltd and alternative trading venues was EUR 716 million (EUR 663 million) in the reporting period. (Source: Fidessa Fragmentation Index, www.fragmentation.fidessa.com)

During the reporting period the total turnover of the Company's 2006 C option rights was EUR 1,359,195.55 corresponding to a trading volume of 162,033 option rights. In January 1 – September 30, 2012 turnover of the Company's 2006 B and C option rights was EUR 2,696,725.51 corresponding to a trading volume of 1,048,766 option rights.

#### **DEFINITIONS FOR KEY INDICATORS**

EPS attributable to equity holders of the parent company =

EPS attributable to equity holders of the parent company (diluted) =

Net debt to equity (gearing) =

Return on net assets (RONA) =

Operating cash flow =

Shareholders' equity per share =

Return on equity (ROE) =

Return on investment (ROI) =

<u>Profit for the period - non-controlling interest</u> Average number of shares outstanding

<u>Diluted profit for the period - non-controlling interest</u> Average fully diluted number of shares outstanding

Interest bearing net debt

Equity + non-controlling interest

100 x Earnings before interest and taxes (12 m roll.)

Net assets (12 m roll.)

Ebit + depreciation and amortization (including impairment) - capital expenditure + disposals +/- change in inventories, trade receivables and trade payables

Total equity attributable to equity holders of parent company

Issue-adjusted number of shares at period end

100 x (Profit for the period ) (12 m roll.)

Equity + non-controlling interest (average)

100 x (Profit before taxes + interest expenses + net other financial expenses) (12 m roll.)
Statement of financial position total - Interest-free liabilities (average)

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