

## ELCOTEQ SE'S INTERIM REPORT JANUARY - SEPTEMBER 2007 (unaudited)

Elcoteq's third-quarter net sales rose by about 10% on the second quarter of the current year and totaled 1,059.7 million euros (1,169.1 million euros in July - September 2006). Operating income in the third quarter was -0.1 million euros (16.6); excluding restructuring costs, it was 1.7 million euros positive. The action plan and measures to raise operational efficiency proceeded as planned. These measures have improved the operating income of the Terminal Products business area in particular.

## July - September

- Third-quarter net sales amounted to 1,059.7 million euros (1,169.1 in July - September 2006)
- Operating income was -0.1 million euros (16.6). Operating income included restructuring costs amounting to 1.8 million euros, excluding which operating income was 1.7 million euros.
- Income before taxes was -7.5 million euros (10.1)
- Earnings per share (EPS) amounted to -0.19 euros (0.19)
- Rolling 12-month return on capital employed (ROCE) was -12.0% (12.1%)
- Cash flow after investing activities was 28.9 million euros (-4.7)
- Gearing was 0.7 (0.6)

## January - September

- Net sales in January - September were 2,980.5 million euros (3,179.7 million euros in January - September 2006)
- Operating income was -71.5 million euros (37.0). Operating income included restructuring costs of 34.9 million euros, excluding which operating income was -36.5 million euros.
- Income before taxes was -91.6 million euros (20.0)
- Earnings per share (EPS) were -2.30 euros (0.40)
- Cash flow after investing activities was -33.0 million euros (-62.0)
- Interest-bearing net debt amounted to 164.0 million euros (169.9)

This interim report has been prepared using IFRS recognition and measurement principles. The tables have been prepared in compliance with the IAS 34 requirements approved by the EU. The comparative figures presented in the body of the report are the figures for the corresponding period of the previous year, unless stated otherwise.

## July - September

The Group's net sales in the third quarter were up about 10% on the second quarter of 2007, amounting to 1,059.7 million euros (1,169.1 million euros in the third quarter of 2006 and 968.3 million euros in the second quarter of 2007). Compared to the second quarter of 2007, the net sales of the Terminal Products business area grew by some 12% thanks to higher demand from numerous customers, and totaled 842.9 million euros. Net sales of the Communications Networks business area remained on par with the second quarter, amounting to 216.8 million euros. However, consolidated third-quarter net sales fell short of the company's expectations, mainly because mobile phone deliveries to Nokia underperformed forecasts.

Operating income was -0.1 million euros (16.6). Operating income includes restructuring costs of 1.8 million euros associated with the action plan, excluding which operating income was 1.7 million euros positive. Operating income excluding restructuring costs improved substantially on the second quarter, when it was 15.9 million euros negative. Major factors behind this improvement are the cost-savings achieved through the action plan, but also the improvement in operational efficiency. In addition, the company made progress in rectifying the production problems encountered earlier in Mexico.

The Group's net financial expenses amounted to 7.3 million euros. Income before taxes was -7.5 million euros (10.1) and net income was -6.3 million euros (5.9). Earnings per share were -0.19 euros (0.19).

The Group's gross capital expenditures on fixed assets in the third quarter totaled 14.8 million euros (38.5) or 1.4% of net sales. A large proportion of investments was allocated to testing equipment, particularly in Terminal Products. Depreciation was 20.4 million euros (21.8).

Cash flow after investing activities in the third quarter amounted to 28.9 million euros (-4.7). In the third quarter, the Group received value-added tax returns that had been postponed to the third quarter and which had increased the Group's net debt by close to 23 million euros in the second quarter. The Group's net debt was 164.0 million euros (192.1 million euros at the end of June 2007). The solvency ratio was 19.4% (22.0%) and gearing was 0.7 (0.6). The cash flow received by the Group from sold accounts receivable amounted to 207.4 million euros at the end of September (190.9 million euros at the end of June 2007).

At the end of September, Elcoteq had unused but immediately available credit limits totaling 296.1 million euros (295.8 million euros at the end of June 2007), which included a syndicated loan with a committed credit facility of 230 million euros. Commercial papers issued by the Group had a total nominal value of 5.0 million euros on September 30, 2007 (19.0 million euros at the end of June 2007).

#### January - September

Net sales between January and September declined slightly on the same period last year, standing at 2,980.5 million euros (3,179.7). Operating income was -71.5 million euros (37.0). Operating income includes restructuring costs of 34.9 million euros, and therefore operating income excluding restructuring costs was -36.5 million euros. Income before taxes was -91.6 million euros (20.0). Earnings per share were -2.30 euros (0.40).

Gross capital expenditures on fixed assets between January and September amounted to 39.4 million euros (84.6), or 1.3% of net sales. Depreciation was 60.3 million euros (60.7).

#### Personnel

At the end of September, Elcoteq employed 24,986 people (24,814): 359 (768) in Finland and 24,627 (24,046) elsewhere. The geographical distribution of the workforce was as follows: Europe 11,217 (12,264), Asia-Pacific 8,378 (7,696) and the Americas 5,391 (4,854). The average number of Elcoteq employees on the company's direct payroll between January and September was 19,359 (16,415).

#### Business Areas

Elcoteq has two business areas: Terminal Products and Communications Networks. In the third quarter,

Terminal Products contributed 80% (83%) and Communications Networks 20% (17%) of the Group's net sales.

Balancing the company's customer portfolio has proceeded. In the third quarter, the largest customers (in alphabetical order) were Ericsson, Nokia Mobile Phones, Nokia Siemens Networks, Philips, Research in Motion (RIM), Sony Ericsson and Thomson.

Net sales of the Terminal Products business area between July and September amounted to 842.9 million euros (967.9), down about 13% on the corresponding period of the previous year, but approximately 12% higher than in the second quarter of 2007. The segment's operating income was 6.0 million euros (18.6), representing 0.7% of its net sales. Operating income excluding restructuring costs was 8.1 million euros.

Net sales of the Communications Networks business area between July and September were 216.8 million euros (201.2), an increase of about 8% on the same period last year, but on par with the second quarter of 2007. The segment's operating income was 2.4 million euros (8.8), or 1.1% of its net sales. Operating income excluding restructuring costs was 2.1 million euros.

### Geographical Areas

Elcoteq has three geographical areas: Europe, Asia-Pacific and the Americas. Elcoteq's third-quarter net sales were derived from these areas as follows: Europe 50% (57%), Asia-Pacific 30% (26%) and the Americas 20% (17%).

Europe's net sales declined by roughly 20% compared to the corresponding period of last year and totaled 530.2 million euros (659.4). Asia-Pacific's net sales showed slight growth, amounting to 313.7 million euros (307.2). Net sales in the Americas were also slightly up on the year-ago figure, having risen to 215.7 million euros (202.4).

Compared to the second quarter, Europe's net sales increased by about 10% and Asia-Pacific's by about 15%. Net sales in the Americas remained at the same level as in the second quarter. Net sales growth in Europe was primarily attributable to the increase in seasonal deliveries by Terminal Products. The increase in Asia-Pacific's net sales was due to growth in the production volumes of both Terminal Products and Communications Networks.

### Progress with the Action Plan

Elcoteq launched an action plan early in the year to improve cost-effectiveness, profitability and competitiveness, and it proceeded as planned. The action plan focuses particularly on the company's operations in Europe and the Americas with a view to achieving annual savings of about 20 million euros. The estimated one-time restructuring costs related to the action plan total approximately 35 million euros, of which 34.9 million euros were recognized in the January - September accounts. Measures geared towards upgrading production efficiency have continued in the entire service network.

As part of the action plan, production at the Lohja plant, in Finland, ceased at the end of June, with production being transferred to other plants. In addition, production at the Juarez plant was wound up at the end of the third quarter, and production was transferred to the Monterrey plant in Mexico and to China.

## Decision on New Actions

Elcoteq has today announced a new action plan that has three focuses: adoption of a customer-oriented organization model, turning around loss-making operations into profit or downsizing them and additional savings in operations.

The new action plan will lead to one-time costs that the company will seek to recognize in the last quarter of 2007. The company will release information on the specifics of the program during the final quarter.

## Shares and Shareholders

At the end of September, the company had 32,602,919 shares divided into 22,025,919 series A shares and 10,577,000 series K shares. All the series K shares are owned by the company's three principal owners.

According to the Shareholder Register, Elcoteq had 10,709 shareholders on September 30, 2007. There were a total of 7,823,803 nominee-registered and foreign-registered shares, or 24.0% of the share capital and 6.12% of the votes outstanding.

## Events after the end of the Review Period

Kiinteistö Oy Piiharju, an Elcoteq SE Group company, sold its manufacturing facility in Gunnarla in Lohja, Finland, to Sponda Kiinteistörahasto. The contract was signed on October 12, 2007. The transaction price is 6.3 million euros. The transaction will be carried out as a sale of real estate, with ownership being transferred to Sponda by October 31, 2007, at the latest.

In October, Elcoteq announced that it had partnered up with the US company Telsima Corporation as well as started the box-build manufacture of WiMaX systems at the Bangalore plant in India.

Elcoteq's Board of Directors has approved in its meeting on October 23 an incentive plan for the motivation and commitment of the company's key personnel by means of a share subscription plan. The potential reward from the plan is based on reaching the targets set by the Board of Directors for the Group's consolidated income before taxes for the full year 2008. Based on the achieved targets the company would issue a maximum of 1,500,000 new series A shares of which 50% would be issued during March 2009 and the remaining 50% during November 2009.

## IEMS Strategy

Negotiations on partnerships and M&A arrangements are further ongoing with other parties in order to implement the company's IEMS strategy (IEMS = Integrated Electronics Manufacturing Services). The company intends to implement the IEMS strategy measures by the end of 2008.

The main thrust of the IEMS strategy is to further upgrade the company's electronics manufacturing and product development services by introducing mechanics into the mix. As competition tightens and product lifecycles shorten, the rising trend is that customers need to partner up with companies capable of offering broader service portfolios globally. This is particularly true in Terminal Products. Partners are expected to take on a larger role in the management of complex product structures and in the entire product supply chain. There are a limited number of players offering such extensive service portfolios.

## Short-term Risks and Uncertainties

The most important short-term challenges in Elcoteq's business operations concern the company's ability to further improve its cost structure and profitability. Meeting these challenges hinges on the company's provision of services that satisfy customer demand and needs as rapidly as possible.

## Prospects

Elcoteq forecasts that its full-year net sales will fall slightly below the previous year and that its operating income excluding restructuring costs will be negative.

The new action plan will lead to one-time costs that the company will seek to recognize in the last quarter of 2007. The company will release information on the specifics of the program during the final quarter. The company believes that the cost-savings and higher operational efficiency achieved from the new action plan will enable it to reach operating income level of about two percent in 2008.

Espoo

October 23, 2007

Board of Directors

Further information:

Jouni Hartikainen, President and CEO, tel. +358 10 413 11

Mikko Puolakka, CFO, tel. +358 10 413 1287, mobile +41 79 618 0302

Tuula Hatakka, SVP, Treasury, Communications and Investor Relations, tel. +358 10 413 1808, mobile +358 50 340 5478

## Press Conference and Webcast

Elcoteq will hold a combined press conference, conference call and webcast in English for the media and analysts at 2.30 pm (EET) on Wednesday, October 24, in the Akseli-Gallen Kallela Room of Hotel Kämp (address: Pohjoisesplanadi 29, Helsinki, Finland).

The press conference can also be followed as a live webcast or later as a recording via Elcoteq's website [www.elcoteq.com](http://www.elcoteq.com).

To participate by phone, please call 5 - 10 minutes before the start of the press conference on +44 20 7162 0025 (Europe) or +1 334 323 6201 (the USA). The code is Elcoteq.

Elcoteq will publish its 2007 financial statements bulletin on Wednesday, February 6, 2008.

Enclosures:

- 1 Income statement
- 2 Balance sheet
- 3 Cash flow statement
- 4 Calculation of changes in shareholders' equity
- 5 Calculation of key figures
- 6 Key figures
- 7 Writedowns of non-current assets
- 8 Business areas
- 9 Assets pledged and contingent liabilities
- 10 Quarterly figures

## APPENDIX 1

<b>INCOME STATEMENT, MEUR</b>	<b>Q3/ 2007</b>	<b>Q3/ 2006</b>	<b>Change, %</b>	<b>1-9/ 2007</b>	<b>1-9/ 2006</b>	<b>Change, %</b>	<b>1-12/ 2006</b>
<b>NET SALES</b>	<b>1,059.7</b>	<b>1,169.1</b>	<b>-9.4</b>	<b>2,980.5</b>	<b>3,179.7</b>	<b>-6.3</b>	<b>4,284.3</b>
Change in work in progress and finished goods	23.8	19.4	23.0	24.2	25.4	-4.6	17.3
Other operating income	2.1	1.0	117.9	4.1	3.7	11.0	7.0
Operating expenses	-1,063.5	-1,151.0	-7.6	-2,985.0	-3,111.1	-4.1	-4,182.0
Restructuring costs	-1.8	-		-34.9	-		-
Depreciation and writedowns	-20.4	-21.8	-6.6	-60.3	-60.7	-0.6	-82.7
<b>OPERATING INCOME</b>	<b>-0.1</b>	<b>16.6</b>		<b>-71.5</b>	<b>37.0</b>		<b>43.9</b>
% of net sales	0.0	1.4		-2.4	1.2		1.0
Financial income and expenses	-7.3	-6.2	17.5	-19.8	-16.3	21.4	-23.7
Share of profits and losses of associates	0.0	-0.2	-80.4	-0.4	-0.7	-47.4	-1.0
<b>INCOME BEFORE TAXES</b>	<b>-7.5</b>	<b>10.1</b>		<b>-91.6</b>	<b>20.0</b>		<b>19.2</b>
Income taxes	1.6	-3.4		19.2	-6.2		-4.7
<b>NET INCOME FOR THE PERIOD</b>	<b>-5.9</b>	<b>6.7</b>		<b>-72.4</b>	<b>13.8</b>		<b>14.6</b>
<b>ATTRIBUTABLE TO:</b>							
Equity holders of the parent company *)	-6.3	5.9		-73.8	12.5		12.1
Minority interests	0.4	0.8	-42.1	1.5	1.4	8.6	2.5
	<b>-5.9</b>	<b>6.7</b>		<b>-72.4</b>	<b>13.8</b>		<b>14.6</b>

Income tax is the amount corresponding to the result for the period based on the estimated tax rate for the full year. The positive tax figures in 2007 are due mainly to tax assets recognized on losses recorded by the Group companies.

\*) The Group's reported net income for the period.

## APPENDIX 2

<b>BALANCE SHEET, MEUR</b>	<b>Sept. 30, 2007</b>	<b>Dec. 31, 2006</b>	<b>Change, %</b>
<b>ASSETS</b>			
Non-current assets			
Intangible assets	35.0	45.4	-22.8
Tangible assets	210.5	245.0	-14.1
Investments	2.4	13.7	-82.4
Long-term receivables	37.6	15.3	145.2
Non-current assets, total	285.5	319.4	-10.6
Current assets			
Inventories	395.7	359.0	10.2
Current receivables	435.3	402.9	8.0
Cash and equivalents	65.8	82.3	-20.0
Assets classified as held for sale *)	7.9	-	
Current assets, total	904.7	844.2	7.2
<b>ASSETS, TOTAL</b>	<b>1,190.2</b>	<b>1,163.6</b>	<b>2.3</b>
*) Assets classified as held for sale are measured at fair value. Asset writedowns are recognized under restructuring costs.			
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>			
Equity attributable to equity holders of the parent company			
Share capital	13.0	12.6	3.4
Other shareholders' equity	206.1	281.0	-26.7
Equity attributable to equity holders of the parent company, total	219.2	293.7	-25.4
Minority interests	11.0	9.6	14.1
Total equity	230.2	303.3	-24.1
Long-term liabilities			
Long-term loans	179.6	179.7	0.0
Other long-term debt	5.0	5.2	-3.3
Long-term liabilities, total	184.6	184.8	-0.1
Current liabilities			
Current loans	49.8	30.6	63.0
Other current liabilities	718.0	643.1	11.7
Provisions	7.5	1.8	315.5
Current liabilities, total	775.4	675.5	14.8
<b>SHAREHOLDERS' EQUITY AND LIABILITIES, TOTAL</b>	<b>1,190.2</b>	<b>1,163.6</b>	<b>2.3</b>

### APPENDIX 3

<b>CONSOLIDATED CASH FLOW STATEMENT, MEUR</b>	<b>1-9/ 2007</b>	<b>1-9/ 2006</b>	<b>Change, %</b>	<b>1-12/ 2006</b>
Cash flow before change in working capital	6.5	90.4		114.2
Change in working capital *)	9.6	-46.8		-16.1
Financial items and taxes	-13.6	-21.6	-37.0	-33.2
Cash flow from operating activities	2.5	21.9		65.0
Purchases of non-current assets	-40.9	-90.7	-54.9	-108.9
Disposals of non-current assets	5.4	6.8	-20.6	23.2
Cash flow before financing activities	-33.0	-62.0	-46.8	-20.8
Proceeds from share issue	6.7	2.4	179.2	2.9
Change in current debt **)	21.1	53.4	-60.5	-7.5
Issuance of long-term debt	0.0	29.8		29.8
Repayment of long-term debt	-0.4	-0.3	33.3	-0.5
Dividends paid	-8.9	-20.6	-56.8	-20.6
Cash flow from financing activities	18.5	64.8		4.2
Change in cash and equivalents	-14.4	2.8		-16.5
Cash and equivalents on January 1	82.3	101.4	-18.8	101.4
Effect of exchange rate changes on cash held	-2.1	-1.7	23.5	-2.5
Cash and equivalents at the end of the period	65.8	102.4	-35.7	82.3

\*) The change in working capital includes the change in sold accounts receivable.

The impact of this change is to improve cash flow by 19.7 million euros during the reporting period 1-9/2007 and by 34.3 million euros during 1-9/2006.

\*\*)The change in current debt during the reporting period 1-9/2007 includes the change in issuance of commercial papers with a nominal value of 5 million euros.

### APPENDIX 4

#### CALCULATION OF CHANGES IN SHAREHOLDERS' EQUITY, MEUR

	Attributable to equity holders of the parent					Minority interests	Total equity	
	Share capital	Additional paid-in capital	Other reserves	Translation differences	Retained earnings			
Balance at Jan. 1, 2007	12.6	218.7	8.4	-1.9	55.8	293.7	9.6	303.3
Issue of share capital	0.4	6.3				6.7	2,6	9,3
Equity hedge of				1.6		1.6		1.6

subsidiaries									
Cash flow hedge *)			-2.0			-2.0			-2.0
Translation differences				-0.7		-0.7	-0,1		-0,8
Share-based payments					0.2	0.2			0.2
Dividends					-6.3	-6.3	-2.6		-8.9
Net income					-73.8	-73.8	1.5		-72.3
Balance at Sept. 30, 2007	13.0	225.0	6.3	-1.0	-24.2	219.2	11.0		230.2
Balance at Jan. 1, 2006	12.4	216.0	8.4	-2.9	63.1	297.0	6.9		303.9
Issue of share capital	0.1	2.3				2.4			2.4
Equity hedge of subsidiaries				0.9		0.9			0.9
Translation differences				-0.7		-0.7	-0.3		-1.0
Share-based payments					1.0	1.0			1.0
Dividends					-20.6	-20.6			-20.6
Net income					12.5	12.5	1.4		13.8
Balance at Sept. 30, 2006	12.6	218.3	8.4	-2.7	55.9	292.5	7.9		300.4

\*) The Group has applied hedge accounting to derivative instruments related to purchases from June 30, 2007.

## APPENDIX 5

### FORMULAS FOR THE CALCULATION OF FINANCIAL RATIOS

$$\text{Return on equity (ROE)} = \frac{\text{Net income} \times 100}{\text{Total equity, average of opening and closing balances}}$$

$$\text{Return on investments (ROI/ROCE)} = \frac{(\text{Income before taxes} + \text{interest and other financial expenses}) \times 100}{\text{Total assets - non-interest bearing liabilities, average of opening and closing balances}}$$

$$\text{Earnings per share (EPS)} = \frac{\text{Net income attributable to equity holders of the parent}}{\text{Adjusted average number of shares outstanding during the period}}$$

$$\text{Diluted earnings per share (EPS)} = \frac{\text{Net income attributable to equity holders of the parent}}{\text{Adjusted average number of shares outstanding during the period} + \text{effect of dilution on the number of shares}}$$

$$\text{Current ratio} = \frac{\text{Current assets}}{\text{Current liabilities}}$$

$$\text{Solvency} = \frac{\text{Total equity} \times 100}{\text{Total assets - advance payments received}}$$

$$\text{Gearing} = \frac{\text{Interest-bearing liabilities - cash and equivalents}}{\text{Total equity}}$$

Shareholders' equity per share = 
$$\frac{\text{Equity attributable to equity holders of the parent company}}{\text{Adjusted number of shares outstanding at the end of the period}}$$

## APPENDIX 6

KEY FIGURES	1-9/2007	1-9/2006	Change, %	1-12/2006
Personnel on average during the period	19,359	16,415	17.9	16,651
Gross capital expenditures, MEUR	39.4	84.6	-53.4	116.9
Return on equity (ROE), %	-27.1	4.6		4.8
Return on investment (ROI/ROCE), %	-14.2	7.2		9.1
From 12 preceding months:				
Return on equity (ROE), %	-27.0	9.9		4.8
Return on investment (ROI/ROCE), %	-12.0	12.1		9.1
Earnings per share (EPS), EUR	-2.30	0.40		0.38
Diluted earnings per share (EPS), EUR	-2.30	0.38		0.37
Current ratio	1.2	1.2		1.2
Solvency, %	19.4	22.0		26.1
Gearing	0.7	0.6		0.4
Shareholders' equity per share, EUR	6.72	9.29	-27.7	9.31
Interest-bearing liabilities, MEUR	229.8	272.3	-15.6	210.3
Interest-bearing net debt, MEUR	164.0	169.9	-3.5	128.0
Non-interest-bearing liabilities, MEUR	730.1	794.9	-8.2	650.0

## APPENDIX 7

WRITEDOWNS MADE TO THE NON-CURRENT ASSETS, MEUR	1-9/2007
Writedowns made to the non-current assets	
Intangible assets	4.2
Tangible assets	3.2
Investments	10.9
Writedowns made to the non-current assets, total	18.3

Writedowns made to the non-current assets have been entered as restructuring costs in the income statement.

## APPENDIX 8

BUSINESS AREAS, MEUR	1-9/2007	1-9/2006	1-12/2006
Net Sales			

Terminal Products	2,362.1	2,613.5	3,512.1
Communications Networks	618.4	566.2	772.3
<b>Total</b>	<b>2,980.5</b>	<b>3,179.7</b>	<b>4,284.3</b>
Segment's operating income			
Terminal Products	-42.3	55.2	68.4
Communications Networks	-0.1	16.6	22.4
Group's non-allocated expenses/income	-29.0	-34.7	-46.8
<b>Total</b>	<b>-71.5</b>	<b>37.0</b>	<b>43.9</b>

Of the 34.9 million euros restructuring costs recognized in the first three quarters of 2007, 33.2 million euros have been entered against Terminal Products' operating income, 1.4 million euros against Communications Networks' operating income and 0.3 million euros under Group non-allocated expenses.

Elcoteq's share of associated company results in the first three quarters of 2007 totaled -0.4 million euros (-0.7). Associated company results for the full year 2006 totaled -1.0 million euros. The share of associated company results is allocated to the Group's non-allocated expenses/income.

## APPENDIX 9

### ASSETS PLEDGED AND CONTINGENT LIABILITIES, MEUR

	Sept. 30, 2007	Sept. 30, 2006	Change, %	Dec. 31, 2006
<b>ON BEHALF OF OTHERS</b>				
Guarantees	0.0	0.0		0.0
<b>LEASING COMMITMENTS</b>				
Operating leases, production machinery and equipment (excl. VAT)	30.0	54.9	-45.4	48.2
Rental commitments, real-estate (excl. VAT)	26.0	29.3	-11.3	27.6
<b>DERIVATIVE CONTRACTS</b>				
Currency forward contracts, transaction risk no hedge accounting applied				
Nominal value	252.1	282.7	-10.8	275.4
Fair value	-4.0	-1.0	300.0	-5.1
Currency derivative contracts, transaction risk hedge accounting applied *)				
Nominal value	242.5	-		-
Fair value	-2.0	-		-
Currency forward contracts, translation risk				
Nominal value	34.1	28.4	20.1	35.5
Fair value	0.5	-0.0		0.3
Currency forward contracts, financial risk				
Nominal value	124.9	148.3	-15.8	131.1

Fair value	0.0	-0.2		-0.0
Interest rate and foreign exchange swap contracts				
Nominal value	4.0	4.0	0.0	4.0
Fair value	-0.1	0.0		0.1

The derivative contracts have been valued using the market prices and the exchange reference rates of the European Central Bank on the balance sheet date. The figures also include closed positions.

\*) The Group has applied hedge accounting to derivative instruments related to purchases from June 30, 2007.

#### OTHER COMMITMENTS

The Group is engaged in some legal cases which are not expected to have a significant impact on its profits, and therefore no provision has been made.

### APPENDIX 10

#### QUARTERLY FIGURES

INCOME STATEMENT, MEUR	Q3/ 2007	Q2/ 2007	Q1/ 2007	Q4/ 2006	Q3/ 2006	Q2/ 2006	Q1/ 2006
<b>NET SALES</b>	<b>1,059.7</b>	<b>968.3</b>	<b>952.5</b>	<b>1,104.6</b>	<b>1,169.1</b>	<b>1,029.6</b>	<b>981.1</b>
Change in work in progress and finished goods	23.8	-0.9	1.3	-8.1	19.4	-6.5	12.6
Other operating income	2.1	1.0	1.0	3.2	1.0	1.1	1.7
Operating expenses	-1,063.5	-964.5	-957.0	-1,070.9	-1,151.0	-991.9	-968.2
Restructuring costs	-1.8	-3.1	-30.1	-	-	-	-
Depreciation and writedowns	-20.4	-19.9	-20.1	-22.0	-21.8	-20.1	-18.9
<b>OPERATING INCOME</b>	<b>-0.1</b>	<b>-19.0</b>	<b>-52.4</b>	<b>6.9</b>	<b>16.6</b>	<b>12.2</b>	<b>8.3</b>
% of net sales	0.0	-2.0	-5.5	0.6	1.4	1.2	0.8
Financial income and expenses	-7.3	-6.1	-6.4	-7.4	-6.2	-5.0	-5.1
Share of profits and losses of associates	0.0	-0.1	-0.3	-0.3	-0.2	-0.2	-0.3
<b>INCOME BEFORE TAXES</b>	<b>-7.5</b>	<b>-25.1</b>	<b>-59.0</b>	<b>-0.8</b>	<b>10.1</b>	<b>7.0</b>	<b>2.9</b>
Income taxes	1.6	5.3	12.4	1.6	-3.4	-2.0	-0.8
<b>NET INCOME FOR THE PERIOD</b>	<b>-5.9</b>	<b>-19.8</b>	<b>-46.6</b>	<b>0.8</b>	<b>6.7</b>	<b>5.0</b>	<b>2.1</b>
<b>ATTRIBUTABLE TO:</b>							
Equity holders of the parent company	-6.3	-20.6	-46.9	-0.3	5.9	4.4	2.1
Minority interests	0.4	0.7	0.3	1.1	0.8	0.6	-0.0
	<b>-5.9</b>	<b>-19.8</b>	<b>-46.6</b>	<b>0.8</b>	<b>6.7</b>	<b>5.0</b>	<b>2.1</b>
	<b>Q3/</b>	<b>Q2/</b>	<b>Q1/</b>	<b>Q4/</b>	<b>Q3/</b>	<b>Q2/</b>	<b>Q1/</b>

<b>BALANCE SHEET, MEUR</b>	<b>2007</b>	<b>2007</b>	<b>2007</b>	<b>2006</b>	<b>2006</b>	<b>2006</b>	<b>2006</b>
<b>ASSETS</b>							
Non-current assets							
Intangible assets	35.0	36.9	38.8	45.4	47.8	49.4	48.2
Tangible assets	210.5	220.4	227.3	245.0	263.6	242.1	238.2
Investments	2.4	2.5	2.6	13.7	14.0	14.0	14.0
Long-term receivables	37.6	34.8	28.6	15.3	14.2	11.2	10.6
Non-current assets, total	285.5	294.7	297.4	319.4	339.6	316.7	311.0
Current assets							
Inventories	395.7	365.0	346.4	359.0	407.4	366.1	339.6
Current receivables	435.3	420.3	390.1	402.9	518.1	447.9	425.7
Cash and equivalents	65.8	44.4	75.4	82.3	102.4	41.0	143.5
Assets classified as held for sale	7.9	7.6	6.7	-	-	-	-
Current assets, total	904.7	837.3	818.6	844.2	1,028.0	854.9	908.9
<b>ASSETS, TOTAL</b>	<b>1,190.2</b>	<b>1,132.0</b>	<b>1,116.0</b>	<b>1,163.6</b>	<b>1,367.6</b>	<b>1,171.7</b>	<b>1,219.9</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>							
Equity attributable to equity holders of the parent company							
Share capital	13.0	13.0	12.6	12.6	12.6	12.6	12.5
Other shareholders' equity	206.1	213.5	228.5	281.0	279.9	272.9	267.1
Equity attributable to equity holders of the parent company, total	219.2	226.6	241.1	293.7	292.5	285.4	279.5
Minority interests	11.0	9.8	10.1	9.6	7.9	7.0	6.7
Total equity	230.2	236.4	251.2	303.3	300.4	292.5	286.3
Long-term liabilities							
Long-term loans	179.6	179.4	179.6	179.7	179.9	179.9	180.0
Other long-term debt	5.0	5.1	4.5	5.2	4.3	4.1	3.7
Long-term liabilities, total	184.6	184.5	184.1	184.8	184.3	184.0	183.7
Current liabilities							
Current loans	49.8	56.6	64.8	30.6	92.0	26.2	38.7
Other current liabilities	718.0	647.0	607.3	643.1	788.3	666.3	708.9
Provisions	7.5	7.5	8.5	1.8	2.5	2.7	2.5
Current liabilities, total	775.4	711.1	680.6	675.5	882.9	695.2	750.0
<b>SHAREHOLDERS' EQUITY AND LIABILITIES, TOTAL</b>	<b>1,190.2</b>	<b>1,132.0</b>	<b>1,116.0</b>	<b>1,163.6</b>	<b>1,367.6</b>	<b>1,171.7</b>	<b>1,219.9</b>
Personnel on average during the period	19,433	19,714	19,065	17,431	16,930	16,581	15,748
Gross capital expenditures, MEUR	14.8	13.4	11.2	32.3	38.5	30.1	16.0
ROI/ROCE from 12 preceding months, %	-12.0	-9.4	-2.9	9.1	12.1	15.7	16.0

Earnings per share (EPS), EUR	-0.19	-0.64	-1.49	-0.01	0.19	0.14	0.07
Solvency, %	19.4	20.9	22.5	26.1	22.0	25.0	23.5

<b>CONSOLIDATED CASH FLOW STATEMENT, MEUR</b>	<b>Q3/2007</b>	<b>Q2/2007</b>	<b>Q1/2007</b>	<b>Q4/2006</b>	<b>Q3/2006</b>	<b>Q2/2006</b>	<b>Q1/2006</b>
Cash flow before change in working capital	13.1	-2.3	-4.3	23.8	36.8	28.4	25.2
Change in working capital	33.9	-5.9	-18.4	30.7	13.7	-73.1	12.6
Financial items and taxes	-3.8	-1.2	-8.6	-11.6	-7.7	-6.6	-7.3
Cash flow from operating activities	43.2	-9.5	-31.2	43.1	42.6	-51.3	30.6
Purchases of non-current assets	-18.0	-12.5	-10.4	-18.2	-48.8	-24.5	-17.4
Disposals of non-current assets	3.7	1.0	0.7	16.4	1.5	4.2	1.1
Cash flow before financing activities	28.9	-21.0	-40.9	41.2	-4.7	-71.5	14.2
Proceeds from share issue	-	6.7	0.0	0.5	0.5	1.4	0.5
Change in current debt	-4.5	-8.8	34.4	-60.9	65.4	-10.3	-1.7
Issuance of long-term debt	-	-	-	-	-	-	29.8
Repayment of long-term debt	-	-0.2	-0.2	-0.2	-0.1	-0.2	-
Dividends paid	-1.5	-7.4	-	-	-	-20.6	-
Cash flow from financing activities	-6.0	-9.7	34.3	-60.6	65.9	-29.7	28.6
Change in cash and equivalents	23.0	-30.8	-6.6	-19.3	61.1	-101.1	42.8
Cash and equivalents at the beginning of the period	44.4	75.4	82.3	102.4	41.0	143.5	101.4
Effect of exchange rate changes on cash held	-1.6	-0.2	-0.3	-0.8	0.4	-1.4	-0.7
Cash and equivalents at the end of period	65.8	44.4	75.4	82.3	102.4	41.0	143.5
<b>BUSINESS AREAS, MEUR</b>	<b>Q3/2007</b>	<b>Q2/2007</b>	<b>Q1/2007</b>	<b>Q4/2006</b>	<b>Q3/2006</b>	<b>Q2/2006</b>	<b>Q1/2006</b>
Net sales							
Terminal Products	842.9	752.0	767.2	898.6	967.9	837.6	808.0
Communications Networks	216.8	216.4	185.3	206.0	201.2	192.0	173.1
Total	1,059.7	968.3	952.5	1,104.6	1,169.1	1,029.6	981.1
Segment's operating income							
Terminal Products	6.0	-11.4	-36.9	13.2	18.6	20.7	15.9
Communications Networks	2.4	2.2	-4.7	5.7	8.8	3.2	4.6
Group's non-allocated expenses/income	-8.5	-9.8	-10.8	-12.1	-10.8	-11.6	-12.3
Total	-0.1	-19.0	-52.4	6.9	16.6	12.2	8.3

Of the 1.8 million euros restructuring costs recognized in the third quarter of 2007, 2.1 million euros have been

entered against Terminal Products' operating income, -0.3 million euros against Communications Networks' operating income and 0.0 million euros under Group's non-allocated expenses.

Of the 3.1 million euros restructuring costs recognized in the second quarter of 2007, 2.9 million euros have been entered against Terminal Products' operating income, -0.3 million euros against Communications Networks' operating income and -0.1 million euros under Group's non-allocated expenses.

Of the 30.1 million euros restructuring costs recognized in the first quarter of 2007, 28.3 million euros have been entered against Terminal Products' operating income, 1.4 million euros against Communications Networks' operating income and 0.4 million euros under Group's non-allocated expenses.

<b>GEOGRAPHICAL AREAS, MEUR</b>	<b>Q3/ 2007</b>	<b>Q2/ 2007</b>	<b>Q1/ 2007</b>	<b>Q4/ 2006</b>	<b>Q3/ 2006</b>	<b>Q2/ 2006</b>	<b>Q1/ 2006</b>
Net Sales							
Europe	530.2	481.0	507.6	635.8	659.4	599.7	530.5
Asia-Pacific	313.7	272.1	231.2	260.3	307.2	272.8	253.8
Americas	215.7	215.2	213.6	208.5	202.4	157.1	196.8
Total	1,059.7	968.3	952.5	1,104.6	1,169.1	1,029.6	981.1