# Interim <br> Report 



## Ahlstrom interim report J anuary-September 2011

## Decline in demand impacted performance

## Continuing operations J uly-September 2011 compared with J uly-September 2010:

- $\quad$ Net sa les EUR 389.7 million (EUR 413.0 million).
- Operating loss EUR 17.3 million (EUR 14.1 million profit) a nd operating profit excluding non-rec uming items EUR 8.0 million (EUR 13.8 million).
- Operating margin excluding non-recuming items $2.0 \%$ (3.3\%).
- Loss before taxes EUR 24.4 million (EUR 5.7 million profit).
- Ea mings per share EUR -0.47 (EUR 0.00).


## Highlights in J uly-September 2011

- Ahlstrom signed in August an a greement to divest its Home a nd Personal business a rea to Suominen Corporation. The total value of the transaction is approximately EUR 170 million.


## Continuing operations J anuary-September 2011 compared with J anuary-September 2010:

- $\quad$ Net sales EUR 1,235.9 million (EUR 1,219.6 million).
- Operating profit EUR 24.3 million (EUR 55.5 million) a nd operating profit excluding non-rec uring items EUR 48.0 million (EUR 54.0 million).
- Operating margin excluding non-recurning items 3.9\% (4.4\%).
- Profit before taxes EUR 4.1 million (EUR 33.2 million).
- $\quad$ Ea mings per share EUR -0.17 (EUR 0.33).


## Events after the review period: Profit improvement program

- On October 18, 2011, Ahlstrom a nnounced it will implement a profit improvement program to address its underperforming businesses. The program aims to generate an annual profit improvement of a pproximately EUR 15 million and may affect about 400 employees. As part of the program, initiatives in Ka rhula, Turin a nd Osnabrück were a nnounced.


## Outlook for 2011

- On October 18, 2011 Ahlstrom updated its outlook for this year. Net sa les from continuing operations are expected to be EUR 1,565-1,645 million. O perating profit excluding non-rec uning items from continued operations is expected to be EUR 46-56 million.


## J an Lång, President \& CEO:

- The divestment of the Home and Personal business a rea to Suominen was an important milestone in our strategy implementation and enables us to strengthen and expand our value added businesses. Despite the uncerta in and turbulent business environment we are also making good progress in the development programs we are implementing to reinforce the way we manage the business.
- Our ma in markets did not recover in September as we had expected. We anticipate that the market slowdown will continue, and as a result we changed our guidance for 2011 ea rier this month.
- We are taking firm action to address our underperforming businesses and to streamline further our cost base to gain effic ienc ies in the supply chain structure. This unfortunately also leadsto personnel reductions, which are necessary in orderfor us to remain competitive and profitable.

Key figures from continuing operations

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline EUR million \& Q3/2011 \& Q3/2010 \& Change, \% \& \[
\begin{aligned}
\& \text { Q1- } \\
\& \text { Q3/2011 } \\
\& \hline
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { Q1- } \\
\& \text { Q3/2010 } \\
\& \hline
\end{aligned}
\] \& Change, \% \\
\hline Netsales \& 389.7 \& 413.0 \& -5.6 \& 1,235.9 \& 1,219.6 \& 1.3 \\
\hline Operating profit \& -17.3 \& 14.1 \& -222.4 \& 24.3 \& 55.5 \& -56.2 \\
\hline \% of net sales \& -4.4 \& 3.4 \& \& 2.0 \& 4.5 \& \\
\hline Operating profit excl. NRI \& 8.0 \& 13.8 \& -42.3 \& 48.0 \& 54.0 \& -11.1 \\
\hline \% of net sales \& 2.0 \& 3.3 \& \& 3.9 \& 4.4 \& \\
\hline Profit/ Loss before taxes \& -24.4 \& 5.7 \& - \& 4.1 \& 33.2 \& -87.6 \\
\hline Profit for the period \& -20.2 \& 1.5 \& - \& -3.3 \& 19.7 \& -116.9 \\
\hline \begin{tabular}{l}
Eamings per share \\
Retum on capital employed, \%
\end{tabular} \& -0.47
-8.6 \& 0.00
6.0 \& \& -0.17

3.7 \& 0.33
8.1 \& <br>
\hline Capital expenditure Number of personnel, at the end of period \& 13.2
5,169 \& 15.8
5,383 \& -16.5
-4.0 \& 30.5
5,169 \& 27.0
5,383 \& 12.9
-4.0 <br>
\hline
\end{tabular}

The Home and Personal business area is reported separately as discontinued operations.

## Operating environment

The overall demand for several of our products continued to decline after the summer holiday season. The demand for specialty papermaterials, such as flexible packaging and release liners, as well as transportation filtration materials fell in the review period. The market for specialty reinforcements used by the wind energy industry in Ahlstrom's main markets continued to dec line.

The demand for materials used by the beverage and food packaging industries, such astea bags and baking papers, rose. The demand for wallcovermaterials and meta lized labels continued to grow in the quarter, while demand for flooring materials was stable.

Cost inflation related to the main raw materials used by Ahlstrom started to ease in the review period. However, the pric es of many key raw material components were still at a higher level than in the comparison period. Pulp pric es declined in the quarter, while prices of synthetic fibers, such as polyester and polypropylene, and chemic als stabilized after peaking in the previous quarter.

In March, the European Commission imposed a lower level antidumping duty on imports of certa in glassfiber products originating from the People's Republic of China to the European Union. This had a negative impact on European glassfiber manufacturers.

Development of net sales from continuing operations

| Net sales by business area | Q3/2011 | Q3/2010 | Change, \% | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/2011 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/2010 } \\ & \hline \end{aligned}$ | Change, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Building and Energy | 67.0 | 66.3 | 1.0 | 222.6 | 196.7 | 13.2 |
| Filtration | 78.7 | 87.4 | -9.9 | 244.8 | 254.9 | -4.0 |
| Food and Medical | 91.5 | 88.7 | 3.1 | 275.8 | 262.4 | 5.1 |
| Label and Processing | 163.6 | 182.2 | -10.2 | 528.4 | 542.4 | -2.6 |
| Otherfunctions* and eliminations | -11.1 | -11.6 |  | -35.7 | -36.8 |  |
| Total net sales | 389.7 | 413.0 | -5.6 | 1,235.9 | 1,219.6 | 1.3 |

* Other functions include financing and taxation-related items, as well as ea mings a nd costs belonging to holding and sales companies. The Home and Personal business a rea is reported separately as discontinued operations.


## J uly-September 2011 compared with J uly-September 2010

Ahlstrom's third-quarter 2011 net sales decreased $5.6 \%$ to EUR 389.7 million, compared with EUR 413.0 million in the third quarter 2010.

Breakdown of the net sales change:
Change, \%

|  | Change, \% |
| :--- | ---: |
| Q3/ 2010 |  |
| Price and mix | 0.4 |
| Currency | -2.4 |
| Volume <br> Divestments and <br> new assets | -0.7 |
| Q3/2011 | -2.9 |

Total sales volumes in tons fell 3.6\% from the compa rison period. The decline effected sales volumes in the Filtration (-6.8\%) a nd Label and Processing ( $-6.5 \%$ ) business a reas, whereas Building and Energy ( $+3.7 \%$ ) a nd Food and Medical (+7.5\%) reported an inc rease. Total sales volumes excluding the impact of divestments a nd new assets decreased by $1.9 \%$.

## J anuary-September 2011 compared with J anuary-September 2010

Net sales in J a nuary-September 2011 inc reased $1.3 \%$ to EUR $1,235.9$ million, compared with EUR 1,219.6 million in J a nuary-September 2010.

Breakdown of the net sales change:
Change, \%

| Change, \% |  |
| :--- | ---: |
| Q1-Q3/2010 |  |
| Price and mix | -1.5 |
| Currency | 1.4 |
| Volume | -3.0 |
| Divestments and <br> new assets | $\mathbf{1 . 3}$ |
| Q1-Q3/2011 |  |

Result and profitability from continuing operations

| Financial result by segment | Q3/2011 | Q3/2010 | Change, \% | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/2011 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/2010 } \\ & \hline \end{aligned}$ | Change, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Building and Energy |  |  |  |  |  |  |
| Operating profit | -23.5 | 0.5 |  | -21.7 | 0.2 |  |
| \% of net sales | -35.1 | 0.8 |  | -9.7 | 0.1 |  |
| Operating profit excl. NRI | -1.0 | 0.5 |  | 0.8 | 0.2 |  |
| \% of net sales | -1.5 | 0.8 |  | 0.4 | 0.1 |  |
| Filtation |  |  |  |  |  |  |
| Operating profit | 4.5 | 7.0 | -36.4 | 18.2 | 23.9 | -23.8 |
| \% of net sales | 5.7 | 8.1 |  | 7.4 | 9.4 |  |
| Operating profit excl. NRI | 4.2 | 6.8 | -38.5 | 18.5 | 23.6 | -21.7 |
| \% of net sales | 5.3 | 7.7 |  | 7.5 | 9.2 |  |
| Food and Medical |  |  |  |  |  |  |
| Operating profit | 4.2 | 1.6 | 157.6 | 10.0 | 10.9 | -8.6 |
| \% of net sales | 4.6 | 1.8 |  | 3.6 | 4.2 |  |
| Operating profit excl. NRI | 4.3 | 1.6 | 164.9 | 10.1 | 10.1 | -0.4 |
| \% of net sales | 4.7 | 1.8 |  | 3.7 | 3.9 |  |
| Label and Processing |  |  |  |  |  |  |
| Operating profit | -3.7 | 7.7 | -147.3 | 13.1 | 27.2 | -51.9 |
| \% of net sales | -2.2 | 4.2 |  | 2.5 | 5.0 |  |
| Operating profit excl. NRI | -0.6 | 6.2 | -110.0 | 14.4 | 25.7 | -43.9 |
| \% of net sales Otherfunctions* and eliminations | -0.4 | 3.4 |  | 2.7 | 4.7 |  |
| Operating profit | 1.2 | -2.8 |  | 4.8 | -6.7 |  |
| Ahlstrom Group total |  |  |  |  |  |  |
| Operating profit/loss | -17.3 | 14.1 | -222.4 | 24.3 | 55.5 | -56.2 |
| \% of net sales | -4.4 | 3.4 |  | 2.0 | 4.5 |  |
| Operating profit excl. NRI | 8.0 | 13.8 | -42.3 | 48.0 | 54.0 | -11.1 |
| \% of net sales | 2.0 | 3.3 |  | 3.9 | 4.4 |  |

*Other functions include financing and taxation-related items, as well as ea mings and costs belonging to holding and sales companies. Home and Personal business area is reported separately asdiscontinued operations.

## J uly-September 2011 c ompared with J uly-September 2010

Ahlstrom's third-qua rter 2011 operating loss was EUR 17.3 million (EUR 14.1 million profit) including non-rec uming costs of EUR 25.3 million (EUR 0.3 million ga in). Operating profit exc luding non-rec uming items was EUR 8.0 million (EUR 13.8 million). The most signific ant non-rec uming items in the third quarter 2011 were the following:

- Building and Energy booked a net non-recuming cost of about EUR 11 million for the decision to end production of glassfiber and glassfiber mats in Karhula, Finland
- Building a nd Energy booked non-recuring costs of about EUR 11 million for closing down its hybrid wallc over materials production line in Turin, Italy.
- Label and Processing booked non-recuming costs of about EUR 3 million for the planned streamlining measures at its O snabrück plant in Germany.

There were no signific ant non-recuming items in the third quarter 2010.

The operating profit wasnegatively impacted mainly by lower sales volumes. In addition, the previously inc reased raw material costs were not fully compensated by higher selling prices. The ramp-up and commerc ialization of the teabag material line in Chimside and the medical material plant in Mundra, which were part of the 2007 and 2008 investment program, continued to have a negative impact on profitability. Improved manufacturing efficiency had a positive impact on profitability.

Ahlstrom has decided to close the loss-making hybrid wallcover line in Turin in October 2011.

Ahlstrom's market related downtime in production was unchanged at $8.7 \%$ in the third quarter 2011 from the comparison period.

Loss before taxes was EUR 24.4 million (EUR 5.7 million profit).
The company's deferred tax income amounted to EUR 4.3 million (EUR 4.2 million income tax).

Loss for the period was EUR 20.2 million (EUR 1.5 million profit). Ea mings per share were EUR -0.47 (EUR 0.00).

## J anuary-September 2011 compared with J anuary-September 2010

Ahlstrom's s anuary-September 2011 operating profit was EUR 24.3 million (EUR 55.5 million) including non-recuming costs of EUR 23.7 million (EUR 1.4 million gain). O perating profit excluding non-rec uming itemswas EUR 48.0 (EUR 54.0 million). The 2010 figure was favorably impacted by a gain of approximately EUR 4.2 million from selling carbon dioxide emission rights. In J a nuary-September 2011, the figure was EUR 0.2 million.

The most significant non-recuring items in J a nuary-September 2011 in addition to those booked in the third quarter were the following:

- Label and Processing booked a gain of a pproximately EUR 1.9 million from the asset sale of its Asc oli plant in Italy. The plant was closed in 2008.
- Filtration booked a loss of EUR 0.3 million after the flooding at Louveira in the first quarter.
- In other functions, Ahlstrom booked a gain of EUR 1.0 million related to the sale of the Wuxi plant in China.

There were no signific ant non-recurning items during J a nuary-September 2010.
Ahlstrom's market related downtime in production in J anuary-September 2011 was 6.6\% compared with $8.7 \%$ in the comparison period.

Profit before taxes was EUR 4.1 million (EUR 33.2 million).
Income taxes amounted to EUR 7.4 million (EUR 13.5 million).
Loss for the period was EUR 3.3 million (EUR 19.7 million profit). Ea mings per share were EUR -0.17 (EUR 0.33).

## Divestment of Home and Personal business area

On August 4, 2011, Ahlstrom signed an a greement to divest its wipes fa brics business area, Home and Personal, to Suominen Comoration.

## Discontinued operations

Following the agreement to divest Home and Personal to Suominen, the segment has been classified as an asset held for sale and reported separately asdiscontinued operations as a result.

In J uly-September 2011, the profit for the period from discontinued operations was EUR 1.8 million, compared with EUR 2.6 million in the comparison period.

In J a nuary-September 2011, the loss for the period from discontinued operations was EUR 14.0 million (EUR 5.0 million profit). The 2011 figure includes an impaiment loss a nd cost to sell of EUR 18.6 million after tax related to the divestment.

## Result including discontinued operations

In July-September 2011, the loss for the period including discontinued operations was EUR 18.4 million (EUR 4.1 million profit). Ea mings per share were EUR -0.43 (EUR 0.06).

Retum on equity (ROE) was-11.7\% (2.3\%).
In J a nuary-September 2011, the loss for the period including discontinued operations was EUR 17.4 million (EUR 24.7 million profit). Ea mings per share were EUR -0.47 (EUR $0.44)$.

Retum on equity (ROE) was $-3.5 \%$ (4.8\%).
Business Area review

## Building and Energy

| EUR million | Q3/2011 | Q3/2010 | Change, $\%$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/2011 } \end{aligned}$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/2010 } \end{aligned}$ | Change, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Netsales | 67.0 | 66.3 | 1.0 | 222.6 | 196.7 | 13.2 |
| Operating profit | -23.5 | 0.5 | - | -21.7 | 0.2 | - |
| \% of net sales | -35.1 | 0.8 |  | -9.7 | 0.1 |  |
| Operating profitexcl. NRI | -1.0 | 0.5 | - | 0.8 | 0.2 | - |
| \% of netsales | -1.5 | 0.8 |  | 0.4 | 0.1 |  |
| RONA, \% | -70.2 | 1.4 |  | -21.7 | 0.1 |  |
| Sales volumes, 000s tons | 29.9 | 28.8 | 3.7 | 97.6 | 89.3 | 9.3 |

Net sales in J uly-September 2011 rose by 1.0\% to EUR 67.0 million, compared with EUR 66.3 million in J uly-September 2010. Continued sales volume growth in wallc over materials had a positive impact on net sales. Operating loss excluding non-recuring items was EUR 1.0 million (EUR 0.5 million profit). The result continued to be burdened by the costs of the hybrid wallc over line in Turin, Italy, and lower sales volumes in the wind energy industry. Lowered antidumping duty on imports of certain gla ssfiber products from the People's Republic of China to the European Union had a negative impact on European manufacturers and also affected the profitability of Building and Energy. Operating loss amounted to EUR 23.5 million (EUR 0.5 million profit). The 2011 figure includesa non-recuming cost of EUR 22.5 million for initiatives related to the profit improvement program announced on October 18, 2011.

In J a nuary-September 2011, net sales were EUR 222.6 million (EUR 196.7 million) and operating profit excluding non-recuring items EUR 0.8 million (EUR 0.2 million).

## Filtration

| EUR million | Q3/2011 | Q3/2010 | Change, \% | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/ } 2011 \end{aligned}$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/2010 } \end{aligned}$ | Change, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Netsales | 78.7 | 87.4 | -9.9 | 244.8 | 254.9 | -4.0 |
| Operating profit | 4.5 | 7.0 | -36.4 | 18.2 | 23.9 | -23.8 |
| \% of netsales | 5.7 | 8.1 |  | 7.4 | 9.4 |  |
| Operating profit excl. NRI | 4.2 | 6.8 | -38.5 | 18.5 | 23.6 | -21.7 |
| \% of netsales | 5.3 | 7.7 |  | 7.5 | 9.2 |  |
| RONA, \% | 11.1 | 14.8 |  | 14.8 | 17.5 |  |
| Sales volumes, 000s tons | 27.0 | 28.9 | -6.8 | 84.6 | 86.6 | -2.3 |

Net sales in J uly-September 2011 dec rea sed by $9.9 \%$ to EUR 78.7 million, compared with EUR 87.4 million in J uly-September 2010 as lower sales volumes, a dverse currenc y effects and divested businesses more than offset higher selling pric es. However, transportation filtration sales in South America had a positive effect on net sales. Operating profit exc luding non-recuring items fell to EUR 4.2 million (EUR 6.8 million)due to the lower salesvolumes. Operating profit amounted to EUR 4.5 million (EUR 7.0 million).

In J a nuary-September 2011, net sa les were EUR 244.8 million (EUR 254.9 million) a nd operating profit excluding non-rec uming items EUR 18.5 million (EUR 23.6 million).

Food and Medical

| EUR million | Q3/2011 | Q3/2010 | Change, $\%$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/ } 2011 \end{aligned}$ | $\begin{aligned} & \text { Q1- } \\ & \text { Q3/2010 } \end{aligned}$ | Change, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Netsales | 91.5 | 88.7 | 3.1 | 275.8 | 262.4 | 5.1 |
| Operating profit | 4.2 | 1.6 | 157.6 | 10.0 | 10.9 | -8.6 |
| \% of net sales | 4.6 | 1.8 |  | 3.6 | 4.2 |  |
| Operating profit excl. NRI | 4.3 | 1.6 | 164.9 | 10.1 | 10.1 | -0.4 |
| \% of net sales | 4.7 | 1.8 |  | 3.7 | 3.9 |  |
| RONA, \% | 8.3 | 3.0 |  | 6.4 | 7.1 |  |
| Sales volumes, 000s tons | 32.4 | 30.1 | 7.5 | 99.4 | 93.3 | 6.6 |

Net sales in J uly-September 2011 rose by $3.1 \%$ to EUR 91.5 million, compared with EUR 88.7 million in July-September 2010. The inc rease was due to higher sales volumes of food packaging and tea bag materials. The adverse currency effect had a negative impact on net sales. Operating profit excluding non-recuming items increased to EUR 4.3 million (EUR 1.6 million). The result was positively impacted by the improved product mix, higher volumes and selling prices. The Mundra plant in India and the teabag material line in Chimside, U.K., continued to weaken profitability. Operating profit was EUR 4.2 million (EUR 1.6 million).

In J a nuary-September 2011, net sa les were EUR 275.8 million (EUR 262.4 million) a nd operating profit excluding non-rec uming items EUR 10.1 million (EUR 10.1 million).

Label and Processing

|  |  |  | Change, <br> Q3/ |  |  | Q1- <br> Q3/2011 | Q1- <br> Q3/2010 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EUR million | Q3/2010 | Change, <br> \% |  |  |  |  |  |
| Net sales | $\mathbf{1 6 3 . 6}$ | 182.2 | -10.2 | 528.4 | 542.4 | -2.6 |  |
| Operating profit | $\mathbf{- 3 . 7}$ | 7.7 | -147.3 | 13.1 | 27.2 | -51.9 |  |
| \% of net sales | $\mathbf{- 2 . 2}$ | 4.2 |  | 2.5 | 5.0 |  |  |
| Operating profit excl. NRI | $\mathbf{- 0 . 6}$ | 6.2 | -110.0 | 14.4 | 25.7 | -43.9 |  |
| \% of net sales | $\mathbf{- 0 . 4}$ | 3.4 |  | 2.7 | 4.7 |  |  |
| RONA, \% | $\mathbf{- 5 . 6}$ | 10.6 |  | 6.6 | 12.2 |  |  |
| Sales volumes, 000s tons | $\mathbf{1 3 5 . 1}$ | 144.5 | -6.5 | 432.9 | 457.7 | -5.4 |  |

Net sa les in J uly-September 2011 fell by $10.2 \%$ to EUR 163.6 million, compared with EUR 182.2 million in J uly-September 2010. The dec line was due to lower sales volumes in abrasive and flexible packaging papers and release liners, the divestment of the Altenkirchen plant at the end of 2010, a nd lower selling prices. Higher sales volumes of graphics\& industrial papers and meta lized labels had a positive effect on net sales. Operating loss exc luding non-rec uring items was EUR 0.6 million (EUR 6.2 million profit) due to lower sales volumes a nd increased price competition. Operating loss a mounted to EUR 3.7 million (EUR 7.7 million profit).

Label and Processing launched in September Acti-VNM, a new generation of release papers for silic one coating. The technology enables Ahlstrom's customers to reduce manufacturing costs and at the same time improve relia bility.

In J a nuary-September 2011, net sa les were EUR 528.4 million (EUR 542.4 million) a nd operating profit excluding non-rec uming items EUR 14.4 million (EUR 25.7 million).

## Financing (including discontinued operations)

Net cash flow from operating activities in J a nuary-September 2011 a mounted to EUR 72.8 million (EUR 144.7 million), and cash flow after investments was EUR 45.4 million (EUR 104.4 million). In J uly-September 2011, net cash flow from operating a ctivities was EUR 26.7 million (EUR 67.5 million).

During J a nua ry-September 2011, operative working capital inc reased by EUR 16.3 million to EUR 210.7 million from the end of 2010. Its tumover rose by four days and was 41 days at the end of the review period. At the end of the third quarter 2010, operative working capital stood at EUR 208.3 million and tumover in days was 39.

Ahlstrom's interest-bearing net liabilities increased by EUR 3.1 million from the end of 2010 to EUR 333.2 million (December 31, 2010: EUR 330.1 million). Ahlstrom's interest bearing liabilities a mounted to EUR 355.1 million. The duration of the loan portfolio (average interest rate fixing period) was 21 months and the capital weighted average interest rate was $4.38 \%$. The average maturity of the loan portfolio was 48 months.

In J a nuary-September 2011, net fina ncial expenses were EUR 18.1 million (EUR 21.4 million). Net fina ncial expenses include net interest expenses of EUR 13.2 million (EUR 16.9 million), fina nc ing exchange rate losses of EUR 1.0 million (EUR 0.3 million), a nd other fina nc ial expenses of EUR 3.8 million (EUR 4.1 million).

In J uly-September 2011, net financial expenses were EUR 6.1 million (EUR 7.9 million). Net fina ncial expenses include net interest expenses of EUR 5.2 million (EUR 5.6 million), fina ncing exchange rate gains of EUR 0.2 million (EUR 0.8 million loss), a nd other fina ncial expenses of EUR 1.1 million (EUR 1.4 million).

The company's liquidity continuesto be good. At the end of the review period, its total liquid ity, including cash, unused committed credit facilities a nd cash pool limits was about EUR 447 million. In addition, the company had uncommitted credit facilities of about EUR 99 million available.

In J une, Ahlstrom signed a new EUR 250 million five-year revolving c redit facility to refina nce the company's existing EUR 200 million revolving credit facility signed in 2009.

The gearing ratio increased to $54.3 \%$ (December 31, 2010: 46.9\%). The equity ratio was 41.2\% (December 31, 2010: 45.6\%).

## Capital expenditure (including discontinued operations)

Ahlstrom's capital expenditure excluding a cquisitions totalled EUR 34.1 million in J anuary-September 2011 (EUR 28.7 million). In J uly-September 2011, investments totalled EUR 14.0 million (EUR 16.9 million).

In J une, Ahlstrom announced that it will invest a total of EUR 7 million at its Stenay plant in France in orderto produce lowergrammage grades, enhancing the quality of oneside coated papers for metalized labels a nd flexible packaging. The Stenay plant is part of the Label and Processing business a rea.

In J une, Ahlstrom announced that it will invest a total of EUR 30 million in a new wallcover substrates production line at its Binzhou plant in China, where the company is already ma nufa cturing filtration materials. Deliveries from the new line are expected to start in early 2013 and the new line will be part of the Building and Energy business area.

In May, Ahlstrom announced that it will invest in additional capacity in transportation filtration materials at its site in Louveira, Brazil. The investment will be completed in the first qua rter of 2012.

## Changes in the Executive Management Team

On J uly 26, 2011, Claudio Emmondi, Executive Vice President, Product \& Technology Development, and member of the Executive Management Team, resigned from Ahlstrom with immediate effect. His duties and responsibilities were transferred to Paul Stenson, Exec utive Vice President, Technology and Product Development.

PatrickJeambar, Exec utive Vice President, Label and Processing Business Area, stepped down from the Exec utive Management Team as of September 1, 2011. Daniele Borlatto, Vice President, Release \& Label and Supply Chain, succeeded J eambarasthe Executive Vice President, Label and Processing BusinessArea. He also became a member of the Exec utive Management Team reporting to J an Lång, President and CEO.

## Implementation of the new operating model

In conjunction with the reorganization last year, Ahlstrom started the implementation of its new operating model. By strengthening and harmonizing global processes the company aims to inc rease its customer focus and enhance the mana gement of the entire product and supply chain. Development programs aimed at enhancing the planning and ha monization of processescontinued during the review period.

## Waste management program

The project to reduce material waste in manufacturing launched in 2010 has progressed asplanned. Ahlstrom aims to reduce production waste volume by 15 percent, which equals a nnual savings of a p proximately EUR 20 million as of 2012. By the end of September 2011, the project had been launched at 31 plants out of the total of 37 , and the intention is to expand it to all production units by the end of this year.

Personnel
Ahlstrom employed on average 5,179 people* in J a nua ry-September $2011(5,247)$, and 5,169 people $(5,383)$ at the end of the period. The number of personnel has decreased due to the earlier announced unit divestments. At the end of the period, the highest numbers of employees were in France (23.9\%), the United States (18.0\%), Finland (11.8\%), Italy (11.4\%), Brazil (7.3\%) and Germany (7.6\%).

[^0]
## Authorizations of the Board of Directors

The Annual General Meeting of Shareholders held on March 30, 2011 authorized the Board of Directors to repurchase and distribute the company's own shares as well as to accept them aspledge asproposed by the Board of Directors. The number of shares to be repurchased or accepted aspledge by vitue of the authorization shall not exceed $4,000,000$ shares in the company, yet always taking into account the limitations set forth in the Companies' Act as regards the maximum number of shares owned by or pledged to the company orits subsidiaries. The shares may be repurchased only through public trading at the prevailing market price by using unrestric ted shareholders' equity. The rules and guidelines of NASDAQ OMX Helsinki Oy and Euroc lear Finla nd Ltd shall be followed in the repurchase.

The authorization includes the right for the Board of Directors to decide upon all other terms and conditions for the repurchase of the company's own shares, or their acceptance aspledge, including the right to decide on the repurchase of the company's own shares otherwise than in proportion to the shareholders' holdings in the company.

By virtue of the authorization, the Board of Directors has the right to resolve to distribute a maximum of $4,000,000$ own sharesheld by the company. The Board of Directors was authorized to decide to whom and in which order the own shares will be distributed. The Board of Directors may decide on the distribution of the company's own shares otherwise than in proportion to the existing pre-emptive right of shareholders to purc hase the company's own shares. The shares may be used e.g. asconsideration in a c quisitions and in other a rrangements as well as to implement the Company's sharebased incentive plans in the mannerand to the extent decided by the Board of Directors. The Board of Directors has also the right to decide on the distribution of the shares in public trading for the purpose of fina nc ing possible acquisitions. The authorization also includes the right for the Board of Directors to resolve on the sale of the shares accepted as a pledge. The authorization includes the right for the Board of Directors to resolve upon all other terms and conditions for the distribution of the shares held by the Company.

The authorizations forthe Board of Directors to repurchase the company's own shares, to distribute them as well as to accept them as pledge are valid for 18 months from the close of the Annual General Meeting but will, however, expire at the close of the next Annual General Meeting, at the latest.

On September 15, 2011, Ahlstrom decided to utilize the authorization given by the Annual General Meeting held on March 30, 2011, to repurc hase its own shares for the implementation of the company's share-based incentive plan.

The maximum number of shares to be acquired is 250,000 corresponding to about $0.54 \%$ of the total number of shares and votes. The repurchases will reduce the distributable capital and reserves.

At the end of September 30, 2011, Ahlstrom held a total of 28,288 of its own shares, corresponding to approximately $0.06 \%$ of the total shares and votes.

## Shares and share capital

Ahlstrom's shares are listed on the NASDAQ OMX Helsinki. Ahlstrom has one series of shares. The share is classified under NASDAQ OMX's Materials sector and the trading code is AHLIV.

During J a nuary-September 2011, a total of 4.92 million Ahlstrom shares were traded for a total of EUR 79.8 million. The lowest trading price was EUR 10.60 and the highest EUR 18.23. The closing price on September 30,2011 was EUR 12.45. The market capitalization
at the end of the review period wasEUR 577.0 million, excluding the sharesowned by the parent company and Ahlcor Oy , which is a management ownership company.

Ahlstrom Group's equity per share was EUR 11.48 at the end of the review period (December 31, 2010: EUR 13.48).

## Other events during the review period

In September, a fire broke out at Ahlstrom's Mozzate wipes fabric splant in Italy and caused damage to one of the production lines. Based on the initial investigation, production on the affected line is expected to be halted for a three to five months for repair. The financial damage is expected to be covered by insurance.

The Mozzate plant is part of the Home and Personal business area making fabrics for wipes. Ahlstrom has in August signed an agreement to divest the business to Suominen.

## Events after the review period

## Profit improvement program

On October 18, 2011, Ahlstrom announced it will implement a profit improvement program to address underperforming businesses. The program aims to improve annual operating profit by approximately EUR 15 million starting from the year 2012 and may affect about 400 employees. The figure includes the personnel reductions of 225 people announced on October 18, 2011. The overall impact of the non-recuring items of the program is cash neutral.

Ahlstrom booked a total non-recuring cost of a pproximately EUR 25 million for the three measures mentioned below in its third-quarter 2011 financial results. Further improvement measures are being considered and will be announced in due course.

As a result of the co-operation negotiations started in September at its Karhula and Mikkeli plants, part of the Building and Energy business area, Ahlstrom has decided to gradually end the production of glassfiber and glassfiber mats in Karhula by the end of 2011 as the operation is unprofitable. The production of glassfiber tissue at the site will continue as before. The decision to end glassfiber production will lead to a personnel reduction of 163 employees in Finland starting from October. Several training and support programs aimed at finding new employment opportunities for those affected have been started intemally and in the Kotka region with local authorities.

In the Building and Energy business area, Ahlstrom has decided to close its hybrid wallc over production line in Turin, Italy, in October. The line, which started in 2009 has been permanently affected by weak profitability. Negotiations with employee representatives conceming the 22 employees working on the line have been initiated.

In the Label and Processing business area, Ahlstrom is initiating negotiations on strea mlining measures at its O sna brück plant in Germany that may affect a maximum of 39 employees if implemented in the next 18 months.

## Change in outlook

On October 18, 2011, Ahlstrom updated its 2011 outlook for net sales and operating profit exc luding non-recuring items from continuing operations. The company's sales volumes development had been weakerthan it had earlieranticipated due to a slowdown in its main markets.

## Completion of Home and Personal Divestment

Ahlstrom confirmed the closing of the divestment of its wipes fabrics, the Home and Personal business area, to Suominen Corporation on October 20, 2011. The business will be transferred on October 31, 2011, except for the Brazilian part of the business, which is estimated to be transferred in the first quarter of 2012.

The transaction was signed on August 4, 2011, and the total value of the transaction is approximately EUR 170 million. Following the transaction, Ahlstrom becomes the largest shareholder in Suominen with a $27.1 \%$ stake. Ahlstrom has committed not to dec rease its ownership in Suominen below 20\% for a maximum of two years.

## Outlook

Sales volume development in the second half of 2011 is expected to be weakerthan earlier antic ipated due to the slowdown in Ahlstrom's main markets. The lowerthan expected demand hashad an adverse impact on net sales and operating profit, particularly in the Label and Processing business area. Due to the slowdown of the markets and easing of raw material cost inflation, it has been more challenging to implement suc cesfully price increases to compensate for high raw material costs.

Ahlstrom estimates net sales from continuing operations for the current year to amount to EUR 1,565-1,645 million. Operating profit excluding non-recuring items from continuing operations is estimated to be EUR 46-56 million.

In 2011, investments exc luding ac quisitions from continuing operations are estimated to be approximately EUR 85 million (EUR 47.2 million in 2010). The figure inc ludes investments that have already been announced in 2010 and 2011, such as the filtration material capacity increase in Turin, and the crepe paperplant investment together with a joint venture partner in China and the wallc over materials line in China.

## Short-term risks

The economic growth in Europe and North America has slowed down at a fasterpace than earlier antic ipated due to the sovereign debt crisis and increa sed uncertainties. Growth in Asia and otheremerging markets hascontinued to be strong, however growth could be negatively affected by the slowdown in Europe and North America. The possible further conta gion of the debt crisis poses an additional risk to economic growth and sales development at Ahlstrom.

Slower economic growth may lead to lower sales volumes and force Ahlstrom to take more market related shutdowns at plants, hurting profitability. The increased uncerta inty related to global economic growth makesit more difficult to forecast future developments.

Ahlstrom's main raw materials are natural fibers, mainly pulp, synthetic fibers and chemicals. The company is one of the world'slargest buyers of market pulp. Despite the recent dec lines, key raw material components used by Ahlstrom rema in at a high level.

If global economic growth slows down further, mainta ining the current selling price levels may be at risk and maintaining the current profitability level might be compromised.

The general risks facing Ahlstrom's business operations are described in greater detail on the company website at www.ahlstrom.com and in the report by the Board of Directors in the company's Annual Report 2010. The risk management process is also described in the Corporate Govemance Statement available on the company website.

This interim report has been prepared in accordance with the Intemational Financial Reporting Standards (IFRS). Comparable figures refer to the same period last year unless otherwise stated.

This report contains certain forward-looking statements that reflect the present views of the company's management. The statements conta in uncertainties and risks and are thus subject to changes in the general economic situation and in the company's business.

Helsinki, October 24, 2011
Ahlstrom Corporation
Board of Directors

## Additional information

J an Lång, President \& CEO , tel. +358 (0)10 8884700
Seppo Parvi, CFO, tel. +358 (0)10 8884768
Ahlstrom's President \& CEO Jan Lång and CFO Seppo Parvi will present the J anuarySeptember 2011 interim report in a Finnish-language press and analyst conference in Helsinki today, October 24, 2011, at 2:30 p.m. (CET+1). The conference will take place at Event Arena Bank, Unioninkatu 20, $2^{\text {nd }}$ floor. The meeting room will be announced on the display board in the lobby.

In addition, President \& CEO Lång and CFO Parvi will hold a conference call in Eng lish for analysts, investors and representatives of the media today, October 24, 2011, at 4:30 p.m. (CET+1). To participate in the conference call, please dial (09) 23101621 in Finland or $+44(0) 2033645381$ outside Finland a few minutes before the conference begins. The access code is 6406131 .

The conference call can also be listened to live on the Intemet. The link to the Englishlanguage presentation (an audio webcast) including slides is available on the company website at www.ahlstrom.com. Questions may also be submitted in writing via the Intemet. Listening to the conference call requires registration.

An on-demand webcast including slides is available for viewing and listening on the company website for one yearafter the conference call.

Presentation material will be available on October 24, 2011 afterthe Interim Report is published, at www.ahlstrom.com > Investors > Reports and presentations > 2011. Material in Finnish will be available at www.ahlstrom.fi >Sijoittajat > Katsaukset ja presenta atiot >2011.

## Ahlstrom's financial information in 2012

Ahlstrom will publish fina ncial information in 2011 as follows:

| Report | Date of publication | Silent period |
| :--- | :--- | :--- |
| Fina ncial sta tements 2011 | Wednesday, February 1 | J a nuary 1-Februa ry 1 |
| Interim Report J a nua ry-March | Friday, April 27 | April 1-27 |
| Interim Report J a nua ry-April | Thursday, August 9 | July 1-August 9 |
| Interim Report J anuary- <br> September | Monday, October 22 | Oc tober 1-22 |

During the silent period, Ahlstrom will not communic ate with capital market representatives.


#### Abstract

Ahlstrom in brief Ahlstrom is a high performance materials company, partnering with leading businesses around the world to help them stay ahead. Our products are used in a large variety of everyday applic ations, such as filters, wallc overs, wipes, flooring, labels and food packaging. We have a leading market position in the businesses in which we operate. Our 5,700 employees serve customers in 26 countries on six c ontinents. In 2010, Ahlstrom's net sales amounted to EUR 1.9 billion. The company's share is quoted on the NASDAQ OMX Helsinki. More information is available at www.ahlstrom.com.


Appendix
Consolidated financial statements

## Appendix: Consolidated financial statement

Financial statements are unaudited.

| INCOME STATEMENT | Q3 | Q3 | Q1-Q3 | Q1-Q3 | Q1-Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2011 | 2010 | 2010 |
| Continuing operations |  |  |  |  |  |
| Netsales | 389.7 | 413.0 | 1,235.9 | 1,219.6 | 1,636.3 |
| Cost of goods sold | -359.0 | -357.8 | -1,090.1 | -1,046.6 | -1,414.0 |
| Gross profit | 30.7 | 55.2 | 145.8 | 173.0 | 222.3 |
| Sales and marketing expenses | -11.4 | -12.1 | -36.4 | -37.5 | -49.2 |
| R\&D expenses | -4.9 | -4.8 | -13.8 | -13.6 | -18.6 |
| Administrative expenses | -23.0 | -23.1 | -67.5 | -71.6 | -96.8 |
| Otheroperating income | 1.4 | 0.8 | 8.1 | 8.6 | 16.8 |
| Other operating expense | -10.2 | -1.9 | -12.0 | -3.4 | -28.0 |
| Operating profit/ loss | -17.3 | 14.1 | 24.3 | 55.5 | 46.5 |
| Net financial expenses | -6.0 | -7.7 | -17.8 | -21.1 | -26.3 |
| Share of profit/ loss of associated companies | -1.1 | -0.7 | -2.4 | -1.2 | -1.4 |
| Profit/ loss before taxes | -24.4 | 5.7 | 4.1 | 33.2 | 18.8 |
| Income taxes | 4.3 | -4.2 | -7.4 | -13.5 | -7.8 |
| Profit/ loss for the period from continuing operations | -20.2 | 1.5 | -3.3 | 19.7 | 10.9 |

## Disc ontinued operations

| Profit/loss for the period Impaiment loss recognised on the remeasurement to fair value and cost to sell | 1.9 -0.2 | 2.6 | 4.5 -18.6 | 5.0 | 7.0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Profit/ loss for the period from disc ontinued operations | 1.8 | 2.6 | -14.0 | 5.0 | 7.0 |
| Profit/ loss for the period | -18.4 | 4.1 | -17.4 | 24.7 | 17.9 |
| Attributable to |  |  |  |  |  |
| Owners of the parent | -18.4 | 4.1 | -17.5 | 24.7 | 17.9 |
| Non-controlling interest | -0.0 | 0.0 | 0.2 | 0.0 | 0.0 |
| Continuing operations | Oh, |  |  |  |  |
| Ea mings per share, EUR |  |  |  |  |  |
| - Basic and diluted * | -0.47 | 0.00 | -0.17 | 0.33 | 0.11 |

## Inc luding disc ontinued operations

Ea mings per share, EUR

| - Basic and diluted $*$ | $\mathbf{- 0 . 4 3}$ | 0.06 | $\mathbf{- 0 . 4 7}$ |
| :--- | :--- | :--- | :--- |
| With the effect of interest on hybrid bond for the <br> period, net of tax |  | 0.44 |  |


| STATEMENTOF COMPREHENSIVE INCOME | Q3 | Q3 | Q1-Q3 | Q1-Q3 | Q1-Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2011 | 2010 | 2010 |
| Profit/ loss for the period | -18.4 | 4.1 | -17.4 | 24.7 | 17.9 |
| Other comprehensive inc ome, net of tax |  |  |  |  |  |
| Translation differences | -11.3 | -28.5 | -27.4 | 26.3 | 39.2 |
| Hedges of net investments in foreign operations | - | -0.0 | - | -2.8 | -2.8 |
| Cash flow hedges | -0.0 | -0.0 | -0.1 | -0.4 | 0.8 |
| Other comprehensive income, net of tax | -11.3 | -28.5 | -27.5 | 23.2 | 37.3 |
| Total comprehensive income for the period | -29.7 | -24.4 | -44.9 | 47.8 | 55.2 |
| Attributable to |  |  |  |  |  |
| Owners of the parent | -29.7 | -24.4 | -45.1 | 47.8 | 55.2 |
| Non-controlling interest | -0.0 | 0.0 | 0.2 | 0.0 | 0.0 |


| BALANCE SHEET | Sep 30, | Sep 30, | Dec 31, |
| :--- | ---: | ---: | ---: |
| EUR million | $\mathbf{2 0 1 1}$ | 2010 | 2010 |

## ASSEIS

Non-current assets

| Property, plant and equipment | $\mathbf{5 3 1 . 3}$ | 594.2 | 590.1 |
| :--- | ---: | ---: | ---: |
| Good will | $\mathbf{1 0 7 . 5}$ | 126.1 | 114.1 |
| Other intangible assets | $\mathbf{3 7 . 6}$ | 45.8 | 41.1 |
| Investments in a ssociated companies | $\mathbf{8 . 2}$ | 10.9 | 10.7 |
| Other investments | $\mathbf{2 . 5}$ | 2.5 | 2.5 |
| Other receivables | $\mathbf{4 6 . 5}$ | 33.2 | 44.4 |
| Deferred taxassets | $\mathbf{6 0 . 4}$ | 56.3 | 54.9 |
| Total non-curent assets | $\mathbf{7 9 4 . 0}$ | 869.0 | 857.7 |

Curentassets

| Inventories | $\mathbf{1 8 8 . 2}$ | 171.9 | 173.6 |
| :--- | ---: | ---: | ---: |
| Trade and other rec eivables | $\mathbf{2 5 7 . 3}$ | 271.3 | 266.9 |
| Income tax receivables | $\mathbf{2 . 0}$ | 2.8 | 2.4 |
| Other investments | - | - | - |
| Cash and cash equivalents | $\mathbf{2 1 . 0}$ | 44.1 | 23.5 |
| Total current assets | $\mathbf{4 6 8 . 5}$ | 490.1 | 466.3 |
| Assets classified as held for sale | $\mathbf{2 2 8 . 4}$ | $\mathbf{2 3 6 . 4}$ | 234.8 |
| Total assets | $\mathbf{1 , 4 9 1 . 0}$ | $\mathbf{1 , 5 9 5 . 5}$ | $\mathbf{1 , 5 5 8 . 9}$ |

EQUITY AND LABILTIES

| Equity a ttributable to owners of the parent | $\mathbf{5 3 2 . 2}$ | 618.4 | 623.0 |
| :--- | ---: | ---: | ---: |
| Hybrid bond | $\mathbf{8 0 . 0}$ | 80.0 | 80.0 |
| Non-controlling interest | $\mathbf{1 . 0}$ | 0.9 | 0.9 |
| Total equity | $\mathbf{6 1 3 . 2}$ | 699.3 | $\mathbf{7 0 3 . 8}$ |


| Non-current liabilities |  |  |  |
| :--- | ---: | ---: | ---: |
| Interest-bea ring loans a nd borrowings | $\mathbf{2 3 2 . 0}$ | 203.3 | 261.7 |
| Employee benefit obligations | $\mathbf{7 5 . 7}$ | 78.5 | $\mathbf{7 5 . 4}$ |
| Provisions | $\mathbf{2 . 8}$ | 3.3 | 3.0 |
| Other liabilities | $\mathbf{3 . 8}$ | 3.9 | 4.4 |
| Deferred tax liabilities | $\mathbf{3 1 . 1}$ | 33.0 | $\mathbf{2 7 . 4}$ |
| Total non-current liabilities | $\mathbf{3 4 5 . 5}$ | 322.0 | 371.9 |

## Curent liabilities

| Interest-bearing loans and borrowings | $\mathbf{1 1 2 . 9}$ | 176.9 | 95.0 |
| :--- | ---: | ---: | ---: |
| Trade and other payables | $\mathbf{3 3 0 . 5}$ | 333.0 | 327.1 |
| Income tax liabilities | $\mathbf{4 . 8}$ | 5.9 | 4.4 |
| Provisions | $\mathbf{2 3 . 1}$ | 6.3 | 6.7 |
| Total current liabilities | $\mathbf{4 7 1 . 3}$ | 522.1 | $\mathbf{4 3 3 . 2}$ |
| Total liabilities | $\mathbf{8 1 6 . 8}$ | 844.2 | 805.1 |
| Liabilities directly assoc iated with assets c lassified as held for sale | $\mathbf{6 0 . 9}$ | 52.0 | 49.9 |
| Total equity and liabilities | $\mathbf{1 , 4 9 1 . 0}$ | $\mathbf{1 , 5 9 5 . 5}$ | $\mathbf{1 , 5 5 8 . 9}$ |

## Statement of changes in equity

1) Issued capital
2) Share premium
3) Non-restric ted equity reserve
4) Hedging reserve
5) Translation reserve
6) Own shares
7) Reta ined eamings
8) Total attributable to owners of the parent
9) Non-controlling interest
10) Hybrid bond
11) Total equity

| EUR million | 1) | 2) | 3) | 4) | 5) | 6) | 7) | 8) | 9) | 10) | 11) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity at J anuary 1, 2010 | 70.0 | 209.3 | 8.3 | -0.8 | -17.7 | - | 336.6 | 605.6 | - | 80.0 | 685.6 |
| Profit / loss for the period | - | - | - | - | - | - | 24.7 | 24.7 | - | - | 24.7 |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  |  |  |
| Translation differences Hedges of net investments in foreign operations | - | - | - | - | 26.3 -2.8 | - | - | 26.3 -2.8 | - | - | 26.3 -2.8 |
| Cash flow hedges | - | - | - | -0.4 | - | - | - | -0.4 | - | - | -0.4 |
| Dividends paid and other | - | - | - | - | - | - | -26.0 | -26.0 | - | - | -26.0 |
| Hybrid bond | - | - | - | - | - | - | - | - | - | - | - |
| Interest on hybrid bond | - | - | - | - | - | - | -5.6 | -5.6 | - | - | -5.6 |
| Purchases of own shares | - | - | - | - | - | -0.9 | - | -0.9 | - | - | -0.9 |
| Share ownership plan for EMT | - | - | - | - | - | -2.8 | - | -2.8 | 0.9 | - | -2.0 |
| Change in non-controlling interests | - | - | - | - | - | - | - | - | - | - | - |
| Share-based incentive plan | - | - | - | - | - | - | 0.3 | 0.3 | - | - | 0.3 |
| Equity at September 30, 2010 | 70.0 | 209.3 | 8.3 | -1.2 | 5.9 | -3.7 | 329.9 | 618.4 | 0.9 | 80.0 | 699.3 |
| Equity at J anuary 1, 2011 | 70.0 | 209.3 | 8.3 | 0.0 | 18.8 | -6.4 | 323.0 | 623.0 | 0.9 | 80.0 | 703.8 |
| Profit / loss for the period | - | - | - | - | - | - | -17.5 | -17.5 | 0.1 | - | -17.4 |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  |  |  |  |
| Translation differences Hedges of net investments in foreign operations | - | - | - | - | -27.4 | - | - | -27.4 | - | - | -27.4 |
| Cash flow hedges | - | - | - | -0.1 | - | - | - | -0.1 | - | - | -0.1 |
| Dividends paid and other | - | - | - | - | - | - | -41.1 | -41.1 | - | - | -41.1 |
| Hybrid bond | - | - | - | - | - | - | - | - | - | - | - |
| Interest on hybrid bond | - | - | - | - | - | - | -5.6 | -5.6 | - | - | -5.6 |
| Purchases of own shares | - | - | - | - | - | -0.1 | - | -0.1 | - | - | -0.1 |
| Share ownership plan for EMT | - | - | - | - | - | - | - | - | - | - | - |
| Change in non-controlling interests | - | - | - | - | - | - | - | - | - | - | - |
| Share-based incentive plan | - | - | - | - | - | 2.1 | -1.0 | 1.1 | - | - | 1.1 |
| Equity at September 30, 2011 | 70.0 | 209.3 | 8.3 | -0.1 | -8.6 | -4.3 | 257.7 | 532.2 | 1.0 | 80.0 | 613.2 |


| STATEMENTOF CASH ROWS - including discontinued operations | Q3 | Q3 | Q1-Q3 | Q1-Q3 | Q1-Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2011 | 2010 | 2010 |
| Cash flow from operating activities |  |  |  |  |  |
| Profit / loss for the period | -18.4 | 4.1 | -17.4 | 24.7 | 17.9 |
| Adjustments, total | 33.7 | 39.3 | 117.0 | 113.6 | 145.2 |
| Changes in net working capital | 10.8 | 31.3 | -28.6 | 56.7 | 69.2 |
| Change in provisions | 15.8 | -2.3 | 15.7 | -5.7 | -4.9 |
| Financial items | -13.0 | -3.6 | -8.6 | -40.2 | -53.2 |
| Income taxes paid / received | -2.3 | -1.4 | -5.4 | -4.4 | -6.8 |
| Net cash from operating activities | 26.7 | 67.5 | 72.8 | 144.7 | 167.5 |
| Cash flow from investing activities |  |  |  |  |  |
| Acquisition of Group companies | 0.3 | -11.2 | 0.3 | -11.2 | -11.2 |
| Purchases of intangible and tangible assets | -12.5 | -15.8 | -34.0 | -29.2 | -48.7 |
| Other investing activities | 0.9 | -0.2 | 6.3 | 0.1 | 11.3 |
| Net cash from investing activities | -11.3 | -27.3 | -27.4 | -40.3 | -48.7 |
| Cash flow from financing activities |  |  |  |  |  |
| Dividends paid and other | - | - | -41.1 | -25.6 | -25.9 |
| Repurchase of own shares Investment to Ahlstrom Comoration shares related to share ownership plan for EMT | -0.1 | -2.0 | -0.1 | -0.9 -2.0 | -2.0 -3.5 |
| Payments received on hybrid bond | - | - | - | - | - |
| Interest on hybrid bond | - | - | - | - | -7.6 |
| Changes in loans and other financing activities | -19.4 | -13.2 | -5.7 | -52.2 | -76.9 |
| Net cash from financing activities | -19.4 | -15.1 | -46.8 | -80.7 | -115.8 |
| Net change in cash and cash equivalents | -4.0 | 25.1 | -1.5 | 23.7 | 2.9 |
| Cash and cash equivalents at the beginning of the period | 26.6 | 20.0 | 24.6 | 19.9 | 19.9 |
| Foreign exc hange adjustment | -0.6 | -0.6 | -1.2 | 0.9 | 1.7 |
| Cash and cash equivalents at the end of the period | 21.9 | 44.5 | 21.9 | 44.5 | 24.6 |


| KPY RGURES | $\begin{array}{r} \text { Q3 } \\ 2011 \end{array}$ | $\begin{array}{r} \text { Q3 } \\ 2010 \end{array}$ | $\begin{array}{r} \text { Q1-Q3 } \\ 2011 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q 1-Q3 } \\ 2010 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q 1-Q4 } \\ 2010 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing operations |  |  |  |  |  |
| Personnel costs | -84.6 | -75.5 | -243.1 | -234.3 | -315.3 |
| Depreciation and amortization | -20.8 | -22.0 | -64.3 | -65.7 | -88.2 |
| Impa imment c harges | -9.1 | -0.1 | -9.1 | -0.1 | -0.1 |
|  | , | , | , | , | , |
| Operating profit, \% | -4.4 | 3.4 | 2.0 | 4.5 | 2.8 |
| Retum on capital employed (ROCE), \% | -8.6 | 6.0 | 3.7 | 8.1 | 5.2 |
| Basic eamings pershare *, EUR | -0.47 | 0.00 | -0.17 | 0.33 | 0.11 |
| Capital expenditure, EUR million | 13.2 | 15.8 | 30.5 | 27.0 | 47.2 |
| Number of employees, average | 5,192 | 5,280 | 5,179 | 5,247 | 5,264 |
| Inc luding disc ontinued operations |  |  |  |  |  |
| Personnel costs | -93.6 | -84.1 | -269.7 | -259.6 | -350.0 |
| Depreciation and amortization | -20.8 | -26.2 | -72.1 | -78.3 | -104.8 |
| Impaiment charges | -9.1 | -0.1 | -22.6 | -0.1 | -0.2 |
| Operating profit, \% | -2.9 | 3.5 | 0.7 | 4.3 | 2.8 |
| Retum on capital employed (ROCE), \% | -5.7 | 6.0 | 1.3 | 7.4 | 5.0 |
| Retum on equity (ROE), \% | -11.7 | 2.3 | -3.5 | 4.8 | 2.6 |
| Interest-bea ring net liabilities, EUR million | 333.2 | 333.7 | 333.2 | 333.7 | 330.1 |
| Equity ratio, \% | 41.2 | 44.3 | 41.2 | 44.3 | 45.6 |
| Gearing ratio, \% | 54.3 | 47.7 | 54.3 | 47.7 | 46.9 |
| Basic eamings pershare *, EUR | -0.43 | 0.06 | -0.47 | 0.44 | 0.26 |
| Equity pershare, EUR | 11.48 | 13.33 | 11.48 | 13.33 | 13.48 |
| Average number of shares during the period, 1000's | 46,350 | 46,517 | 46,316 | 46,585 | 46,514 |
| Number of shares at the end of the period, 1000's | 46,346 | 46,403 | 46,346 | 46,403 | 46,224 |
| Capital expenditure, EUR million | 14.0 | 16.9 | 34.1 | 28.7 | 51.1 |
| Capital employed at the end of the period, EUR million | 968.3 | 1,077.5 | 968.3 | 1,077.5 | 1,058.5 |
| Number of employees, average | 5,762 | 5,844 | 5,748 | 5,805 | 5,823 |

* With the effect of interest on hybrid bond for the
period, net of tax


## Accounting principles

This interim report has been prepared in accordance with IAS 34, Interim Fina ncial reporting, as adopted by EU and the accounting principles set out in the Group's Fina ncial Statements for 2010 except for the changes below.

## Changes in accounting principles

The following new or amended standards and interpretations which the Group has adopted as of J anuary 1, 2011 have not had impact on the consolidated financial statements.

- IAS 32 Financial Instruments: Presentation (amendment) - Classific a tion of Rights Issues
- IAS 24 Related Party Disclosures (revised)
- IFRIC 14 Prepayments of a Minimum Funding Requirement (amendment)
- IFRIC 19 Extinguishing Fina ncial Liabilities with Equity Instruments


## Disposals of businesses in 2011

On December 7, 2010 Ahlstrom signed an a greement to sell Wuxi plant in China a nd three production lines in Bethune in the USA to Andrew Industries. Ahlstrom completed the sales of production lines in Bethune on December 22, 2010 and the sales of Wuxi on March 31, 2011. The value of the Wuxi transaction is EUR 1.1 million.
Property, plant and equipment
Intangible assets
Inventories ..... 0.1
Trade and other receivables ..... 0.2
Cash and cash equivalents ..... 0.2
Fina nc ial lia bilitiesTrade and otherpayables0.3
Net assets ..... 0.3
Total transaction value ..... 1.1
Consideration received (in cash) ..... 0.7
Cash (disposed of) ..... 0.2
Net cash inflow ..... 0.5

| SEGMENTINFORMATION | Q3 | Q3 | Q1-Q3 | Q1-Q3 | Q1-Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2010 | 2011 | 2010 | 2010 |
| Building and Energy | 67.0 | 66.3 | 222.6 | 196.7 | 268.9 |
| Filtration | 78.7 | 87.4 | 244.8 | 254.9 | 339.8 |
| Food and Medical | 91.5 | 88.7 | 275.8 | 262.4 | 354.7 |
| Label and Processing | 163.6 | 182.2 | 528.4 | 542.4 | 724.3 |
| Other operations | 18.4 | 11.5 | 53.5 | 32.8 | 44.4 |
| Intemal sales | -29.4 | -23.1 | -89.2 | -69.6 | -95.8 |
| Total net sales | 389.7 | 413.0 | 1235.9 | 1219.6 | 1636.3 |
| Building and Energy | 4.6 | 3.8 | 13.1 | 11.2 | 14.3 |
| Filtration | 2.0 | 1.4 | 6.5 | 5.1 | 7.3 |
| Food and Medical | 8.5 | 9.3 | 27.8 | 23.0 | 34.5 |
| Label and Processing | 8.7 | 7.4 | 24.8 | 22.8 | 30.5 |
| Other operations | 5.6 | 1.1 | 17.0 | 7.4 | 9.2 |
| Total intemal sales | 29.4 | 23.1 | 89.2 | 69.6 | 95.8 |
| Building and Energy | -23.5 | 0.5 | -21.7 | 0.2 | 1.3 |
| Filtration | 4.5 | 7.0 | 18.2 | 23.9 | 3.1 |
| Food and Medical | 4.2 | 1.6 | 10.0 | 10.9 | 13.0 |
| Label and Processing | -3.7 | 7.7 | 13.1 | 27.2 | 32.2 |
| Other operations and eliminations | 1.2 | -2.8 | 4.8 | -6.7 | -3.2 |
| Operating profit/ loss | -17.3 | 14.1 | 24.3 | 55.5 | 46.5 |
| Retum on capital employed (RONA), \% |  |  |  |  |  |
| Building and Energy | -70.2 | 1.4 | -21.7 | 0.1 | 0.9 |
| Filtration | 11.1 | 14.8 | 14.8 | 17.5 | 1.8 |
| Food and Medical | 8.3 | 3.0 | 6.4 | 7.1 | 6.3 |
| Label and Processing | -5.6 | 10.6 | 6.6 | 12.2 | 10.9 |
| Group (ROCE), \% | -8.6 | 6.0 | 3.7 | 8.1 | 5.2 |
| Building and Energy | 119.5 | 147.6 | 119.5 | 147.6 | 147.7 |
| Filtration | 161.3 | 191.5 | 161.3 | 191.5 | 166.1 |
| Food and Medical | 205.7 | 206.0 | 205.7 | 206.0 | 213.0 |
| Label and Processing | 248.9 | 280.2 | 248.9 | 280.2 | 277.9 |
| Other operations and eliminations | -5.9 | -16.3 | -5.9 | -16.3 | -4.6 |
| Total net assets | 729.5 | 808.9 | 729.5 | 808.9 | 800.1 |
| Building and Energy | 1.5 | 1.6 | 4.6 | 2.7 | 6.0 |
| Filtration | 4.4 | 1.6 | 10.8 | 3.2 | 6.8 |
| Food and Medical | 2.6 | 4.6 | 6.5 | 9.9 | 13.0 |
| Label and Processing | 4.4 | 7.7 | 6.5 | 10.4 | 19.4 |
| Otheroperations | 0.4 | 0.3 | 2.0 | 0.9 | 2.1 |
| Total capital expenditure | 13.2 | 15.8 | 30.5 | 27.0 | 47.2 |


| Building and Energy | -4.6 | -4.5 | -14.0 | -13.5 | -18.1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Filtration | -4.2 | -4.7 | -12.4 | -14.3 | -19.1 |
| Food and Medical | -4.5 | -5.2 | -14.0 | -14.8 | -20.2 |
| Label and Processing | -7.0 | -7.0 | -21.3 | -21.3 | -28.4 |
| Otheroperations | -0.5 | -0.6 | -2.7 | -1.8 | -2.3 |
| Total depreciation and amortization | -20.8 | -22.0 | -64.3 | -65.7 | -88.2 |
| Building and Energy | -9.1 | - | -9.1 | - |  |
| Filtration | - | - | - | - | - |
| Food and Medical | - | - | - | - | - |
| Label and Processing | - | -0.1 | - | -0.1 | -0.1 |
| Otheroperations | - | - | - | - | - |
| Total impaiment charges | -9.1 | -0.1 | -9.1 | -0.1 | -0.1 |
| Building and Energy | -22.5 | - | -22.5 | - | - |
| Filtration | 0.3 | 0.3 | -0.3 | 0.3 | -24.7 |
| Food and Medical | -0.1 | - | -0.1 | 0.8 | -1.0 |
| Label and Processing | -3.0 | 1.5 | -1.3 | 1.6 | 1.6 |
| Otheroperations | 0.0 | -1.5 | 0.5 | -1.2 | 3.8 |
| Total non-recuring items | -25.3 | 0.3 | -23.7 | 1.4 | -20.3 |


| SEGMENTINFORMATION | Q3 | Q3 | Q1-Q3 | Q1-Q3 | Q1-Q4 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Thousands of tons | $\mathbf{2 0 1 1}$ | 2010 | $\mathbf{2 0 1 1}$ | 2010 | 2010 |
|  |  |  |  |  |  |
| Building and Energy | $\mathbf{2 9 . 9}$ | 28.8 | $\mathbf{9 7 . 6}$ | 89.3 | 121.1 |
| Filtration | $\mathbf{2 7 . 0}$ | 28.9 | $\mathbf{8 4 . 6}$ | 86.6 | 115.1 |
| Food and Medical | $\mathbf{3 2 . 4}$ | 30.1 | $\mathbf{9 9 . 4}$ | 93.3 | 125.4 |
| Label and Processing | $\mathbf{1 3 5 . 1}$ | 144.5 | $\mathbf{4 3 2 . 9}$ | 457.7 | 601.0 |
| Other operations and eliminations | $\mathbf{- 9 . 9}$ | -9.9 | $\mathbf{- 3 0 . 8}$ | -32.5 | $\mathbf{- 4 3 . 3}$ |
| Total salestons | $\mathbf{2 1 4 . 4}$ | 222.5 | $\mathbf{6 8 3 . 7}$ | $\mathbf{6 9 4 . 4}$ | $\mathbf{9 1 9 . 3}$ |

Segment information is presented according to the IFRS standards.

| NETSALES BY REGION |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| - including discontinued operations Q3 | Q3 | Q1-Q3 | Q1-Q3 | Q1-Q4 |
| EUR million 2011 | 2010 | 2011 | 2010 | 2010 |
| Europe 242.5 | 245.6 | 777.2 | 740.1 | 987.3 |
| North America 112.2 | 105.4 | 334.4 | 327.2 | 455.9 |
| South America 55.1 | 66.7 | 161.3 | 170.7 | 214.1 |
| Asia-Pacific 46.1 | 55.7 | 153.7 | 145.8 | 197.5 |
| Rest of the world 10.3 | 8.9 | 28.0 | 29.0 | 39.4 |
| Total net sales 466.2 | 482.4 | 1,454.6 | 1,412.8 | 1,894.2 |
| CHANGES OF PROPERTY, PLANTAND |  |  |  |  |
| EQUIPMENT- including discontinued operations |  | Q1-Q3 | Q1-Q3 | Q1-Q4 |
| EUR million |  | 2011 | 2010 | 2010 |
| Book value at J an 1 |  | 704.9 | 717.6 | 717.6 |
| Acquisitions through business combinations |  | - | 11.5 | 12.2 |
| Additions |  | 32.5 | 28.0 | 49.9 |
| Disposals |  | -0.2 | -0.3 | -10.2 |
| Depreciations and impaiment charges |  | -76.2 | -74.0 | -99.2 |
| Translation differences and other changes |  | -22.1 | 25.0 | 34.6 |
| Book value at the end of the period |  | 638.7 | 707.9 | 704.9 |
| TRANSAC TIONS WTTH RELATED PARIIES - including discontinued operations |  | Q1-Q3 | Q1-Q3 | Q1-Q4 |
| EUR million |  | 2011 | 2010 | 2010 |
| Transactions with associated companies |  |  |  |  |
| Sales and interest income |  | 0.4 | 0.4 | 0.5 |
| Purchases of goods and services |  | -2.3 | -2.1 | -2.8 |
| Trade and other receivables |  | 0.1 | 0.1 | 0.1 |
| Trade and other payables |  | 0.2 | 0.2 | 0.2 |
| Market prices have been used in transactions with associated companies. |  |  |  |  |
| OPERATING LEASES - including discontinued operations EUR million |  | Sep 30, <br> 2011 | $\begin{array}{r} \text { Sep } 30, \\ 2010 \\ \hline \end{array}$ | Dec 31, $2010$ |
| Current portion |  | 7.1 | 5.7 | 7.1 |
| Non-current portion |  | 18.8 | 19.2 | 20.3 |
| Total |  | 25.9 | 24.9 | 27.4 |


| COШATERALS AND COMMITMENTS - including discontinued operations EUR million | $\begin{array}{r} \text { Sep 30, } \\ 2011 \end{array}$ | $\begin{array}{r} \text { Sep } 30, \\ 2010 \\ \hline \end{array}$ | $\begin{array}{r} \text { Dec } 31, \\ 2010 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Mortgages | 73.0 | 73.0 | 73.0 |
| Pledges | 0.2 | 0.2 | 0.2 |
| Commitments |  |  |  |
| Guarantees given on behalf of group companies | 20.4 | 22.9 | 19.8 |
| Guarantees given on behalf of associated companies | 15.0 | - | - |
| Capital expenditure commitments | 20.5 | 7.3 | 3.6 |
| Other commitments | 2.3 | 2.1 | 2.6 |


| QUARIERLY DATA | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EUR million | $\mathbf{2 0 1 1}$ | 2011 | 2011 | 2010 | 2010 | 2010 | 2010 |

## Continuing operations

| Net sales | $\mathbf{3 8 9 . 7}$ | 423.7 | 422.5 | 416.8 | 413.0 | 424.9 | 381.6 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cost of goods sold | $\mathbf{- 3 5 9 . 0}$ | -366.2 | -364.9 | -367.5 | -357.8 | -358.3 | -330.4 |
| Gross profit | $\mathbf{3 0 . 7}$ | 57.5 | 57.6 | 49.3 | 55.2 | 66.6 | 51.2 |
| Sa les and marketing expenses | $\mathbf{- 1 1 . 4}$ | -11.7 | -13.2 | -11.7 | -12.1 | -13.0 | -12.4 |
| R\&D expenses | $\mathbf{- 4 . 9}$ | -4.0 | -4.9 | -5.0 | -4.8 | -4.6 | -4.2 |
| Administrative expenses | $\mathbf{- 2 3 . 0}$ | -23.8 | -20.7 | -25.2 | -23.1 | -25.9 | -22.6 |
| Other operating income | $\mathbf{1 . 4}$ | 5.0 | 1.8 | 8.3 | 0.8 | 5.8 | 2.0 |
| Other operating expense | $\mathbf{- 1 0 . 2}$ | -0.8 | -0.9 | -24.6 | -1.9 | -0.6 | -0.9 |
| Operating profit/ loss | $\mathbf{- 1 7 . 3}$ | 22.1 | 19.5 | -9.0 | 14.1 | 28.2 | 13.1 |
| Net fina a ial expenses | $\mathbf{- 6 . 0}$ | -6.6 | -5.2 | -5.3 | -7.7 | -6.7 | -6.6 |
| Share of profit/ loss of associated companies | $\mathbf{- 1 . 1}$ | -1.3 | -0.0 | -0.2 | -0.7 | -0.4 | -0.0 |
| Profit/ loss before taxes | $\mathbf{- 2 4 . 4}$ | 14.3 | 14.3 | -14.5 | 5.7 | 21.0 | 6.5 |
| Income taxes | $\mathbf{4 . 3}$ | -5.8 | -5.9 | 5.7 | -4.2 | -7.4 | -1.9 |
| Profit/ loss forthe period from continuing operations | $\mathbf{- 2 0 . 2}$ | 8.5 | 8.3 | -8.8 | 1.5 | 13.6 | 4.6 |

## Disc ontinued operations

| Profit/loss for the period <br> Impa iment loss recognised on the remeasurement to <br> fair value and cost to sell | $\mathbf{1 . 9}$ | 1.3 | 1.3 | 2.0 | 2.6 | 1.5 | 0.9 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Profit/ loss for the period from discontinued operations | $\mathbf{- 0 . 2}$ | $\mathbf{- 1 8 . 4}$ |  | - | - | - | - |
|  | $\mathbf{1 . 8}$ | -17.1 | 1.3 | 2.0 | 2.6 | 1.5 | 0.9 |
| Profit/loss for the period | $\mathbf{- 1 8 . 4}$ | -8.6 | 9.6 | -6.8 | 4.1 | 15.1 | 5.5 |

Attributable to

| Owners of the parent | $\mathbf{- 1 8 . 4}$ | -8.6 | 9.4 | -6.8 | 4.1 | 15.1 | 5.5 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Non-controlling interest | $\mathbf{- 0 . 0}$ | -0.0 | 0.2 | -0.0 | 0.0 | - | - |


| QUARIERLY DATA BY SEGMENT | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EUR million | $\mathbf{2 0 1 1}$ | 2011 | 2011 | 2010 | 2010 | 2010 | 2010 |


| Netsales |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Building and Energy | $\mathbf{6 7 . 0}$ | 77.0 | 78.6 | 72.2 | 66.3 | 68.3 | 62.1 |
| Filtration | $\mathbf{7 8 . 7}$ | 83.8 | 82.3 | 84.9 | 87.4 | 88.5 | 79.0 |
| Food and Medical | $\mathbf{9 1 . 5}$ | 90.9 | 93.4 | 92.3 | 88.7 | 91.7 | 82.0 |
| Label and Processing | $\mathbf{1 6 3 . 6}$ | 183.2 | 181.7 | 181.9 | 182.2 | 188.1 | 172.0 |
| Otheroperations and eliminations | $\mathbf{- 1 1 . 1}$ | -11.2 | -13.5 | -14.6 | -11.6 | -11.7 | -13.4 |
| Group total | $\mathbf{3 8 9 . 7}$ | 423.7 | 422.5 | 416.8 | 413.0 | 424.9 | 381.6 |

Operating profit/ loss

| Building and Energy | $\mathbf{- 2 3 . 5}$ | -0.5 | 2.3 | 1.2 | 0.5 | 1.4 | -1.8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Filtration | $\mathbf{4 . 5}$ | 6.6 | 7.1 | -20.7 | 7.0 | 9.4 | 7.5 |
| Food and Medical | $\mathbf{4 . 2}$ | 2.9 | 3.0 | 2.1 | 1.6 | 5.3 | 4.0 |
| Label and Processing | $\mathbf{- 3 . 7}$ | 10.5 | 6.2 | 5.0 | 7.7 | 14.2 | 5.3 |
| Otheroperations and eliminations | $\mathbf{1 . 2}$ | 2.7 | 0.9 | 3.5 | -2.8 | -2.1 | -1.8 |
| Group total | $\mathbf{- 1 7 . 3}$ | 22.1 | 19.5 | -9.0 | 14.1 | 28.2 | 13.1 |

Operating profit/ loss excl. NRI

| Building and Energy | $\mathbf{- 1 . 0}$ | -0.5 | 2.3 | 1.2 | 0.5 | 1.4 | -1.8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Filtration | $\mathbf{4 . 2}$ | 6.1 | 8.2 | 4.2 | 6.8 | 9.4 | 7.5 |
| Food and Medical | $\mathbf{4 . 3}$ | 2.9 | 3.0 | 3.9 | 1.6 | 4.5 | 4.0 |
| Label and Processing | $\mathbf{- 0 . 6}$ | 8.8 | 6.2 | 4.9 | 6.2 | 14.2 | 5.3 |
| Other operations and eliminations | $\mathbf{1 . 2}$ | 3.2 | -0.0 | -1.5 | -1.3 | -2.1 | -2.1 |
| Group total | $\mathbf{8 . 0}$ | 20.4 | 19.7 | 12.7 | 13.8 | 27.4 | $\mathbf{1 2}$ |


| Sales tons, thousands of tons |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Building and Energy | $\mathbf{2 9 . 9}$ | 33.9 | 33.8 | 31.8 | 28.8 | 31.2 | 29.3 |
| Filtration | $\mathbf{2 7 . 0}$ | 29.2 | 28.4 | 28.5 | 28.9 | 29.7 | 28.0 |
| Food and Medical | $\mathbf{3 2 . 4}$ | 33.3 | 33.7 | 32.1 | 30.1 | 32.3 | 30.9 |
| Label and Processing | $\mathbf{1 3 5 . 1}$ | 149.7 | 148.2 | 143.3 | 144.5 | 156.9 | 156.2 |
| Otheroperations and eliminations | $\mathbf{- 9 . 9}$ | -10.4 | -10.5 | -10.8 | -9.9 | -10.9 | -11.7 |
| Group total | $\mathbf{2 1 4 . 4}$ | 235.7 | 233.6 | 224.9 | 222.5 | 239.2 | $\mathbf{2 3 2 . 7}$ |


| KEY FGURES QUARIERLY | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EUR million | 2011 | 2011 | 2011 | 2010 | 2010 | 2010 | 2010 |
| Continued operations |  |  |  |  |  |  |  |
| Net sales | 389.7 | 423.7 | 422.5 | 416.8 | 413.0 | 424.9 | 381.6 |
| Operating profit/ loss | -17.3 | 22.1 | 19.5 | -9.0 | 14.1 | 28.2 | 13.1 |
| Profit / loss before taxes | -24.4 | 14.3 | 14.3 | -14.5 | 5.7 | 21.0 | 6.5 |
| Profit/ loss for the period | -20.2 | 8.5 | 8.3 | -8.8 | 1.5 | 13.6 | 4.6 |
|  |  | , | , | , | , | , |  |
| Retum on capital employed (ROCE), \% | -8.6 | 10.2 | 9.2 | -3.9 | 6.0 | 12.4 | 5.9 |
| Basic eamings per share *, EUR | -0.47 | 0.16 | 0.14 | -0.22 | 0.00 | 0.26 | 0.07 |
| Including discontinued operations |  |  |  |  |  |  |  |
| Net sales | 466.2 | 496.8 | 491.6 | 481.4 | 482.4 | 489.4 | 441.0 |
| Operating profit/ loss | -13.5 | 3.6 | 20.8 | -7.0 | 16.9 | 29.8 | 14.0 |
| Profit / loss before taxes | -20.7 | -4.4 | 15.5 | -12.6 | 8.3 | 22.5 | 7.4 |
| Profit / loss for the period | -18.4 | -8.6 | 9.6 | -6.8 | 4.1 | 15.1 | 5.5 |
|  | , | , | , | , | , | , | , |
| Gearing ratio, \% | 54.3 | 52.6 | 48.4 | 46.9 | 47.7 | 50.3 | 55.3 |
| Retum on capital employed (ROCE), \% | -5.7 | 1.1 | 8.2 | -2.5 | 6.0 | 10.9 | 5.2 |
| Basic eamings pershare *, EUR | -0.43 | -0.21 | 0.17 | -0.18 | 0.06 | 0.29 | 0.09 |
| Average number of shares during the period, 1000's | 46,350 | 46,349 | 46,248 | 46,305 | 46,517 | 46,596 | 46,642 |

* With the effect of interest on hybrid
bond for the period, net of tax


## Calculation of key figures

| Interest-bearing net lia bilities | Interest-bearing loans and borrowings - Cash and cash equivalents - Other investments (current) |  |
| :---: | :---: | :---: |
| Equity ratio, | Total equity | $\times 100$ |
| \% | Total assets - Advances received |  |
| Gearing ratio, | Interest-bearing net liabilities | $\times 100$ |
| \% | Total equity |  |
| Retum on equity | Profit (loss) for the period | $\times 100$ |
| (ROE), \% | Total equity (annual average) |  |
| Retum on capital employed | Profit (loss) before taxes + Financing expenses |  |
|  | Total assets (a nnual average) - Non-interest bearing |  |
| (ROCE), \% | liabilities (annual average) |  |
| Retum on capital employed | Operating profit (loss)/ |  |
| (RONA), \% | Working capital (a nnual average) + Property, plant and equipment and Intangible assets (annual average) |  |
| Basic eamings pershare, | Profit (loss) for the period - Non-controlling interest Interest on hybrid bond for the period, net of tax |  |
| EUR | Average number of shares during the period |  |
| Diluted eamings per share, | Profit (loss) for the period - Non-controlling interest - Interest on hybrid bond for the period, net of tax |  |
| EUR | Average diluted number of shares during the period |  |
| Equity per share, | Equity attributable to owners of the parent/ |  |
| EUR | Number of outstanding shares at the end of the period |  |


[^0]:    * The figure is based on continuing operations and was calculated as full-time equivalents.

