

# Press Release, October 09, 2007

## Monthly traffic performance data – September 2007



### Finnair scheduled traffic grew by 22.1 per cent

Finnair scheduled traffic increased by 22.1% compared to September last year. The main driver for the growth has been the company's Asian traffic, which grew by 28.8 per cent. Demand increased also on European routes, where the number of revenue passenger kilometers was 23.3 per cent higher than a year before. Passenger load factor was 73.9%, down 0.8 percentage points. Passenger load factor on European flights decreased 3.1 percentage points, mainly due to added capacity on longer routes to Southern European destinations. Number of passengers carried was 632 864, up 9.2%.

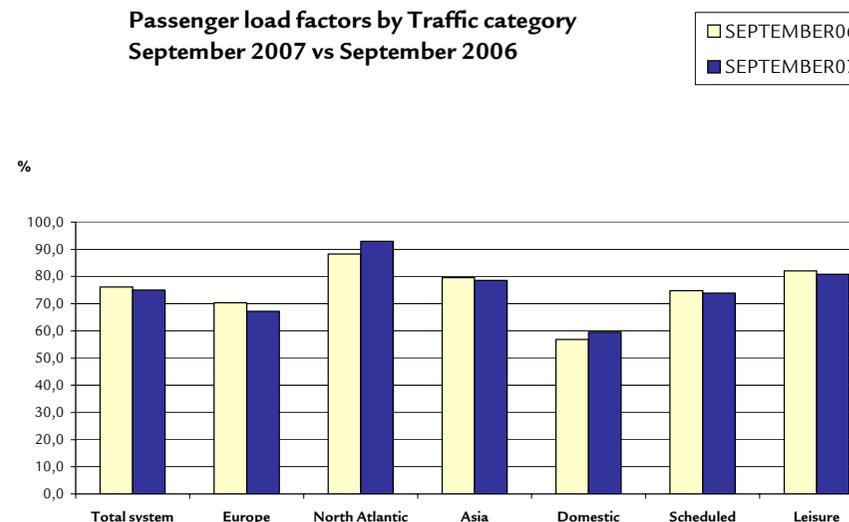
During July-September, unit revenue (euro cent/RPK) decreased by 6.5 per cent in scheduled traffic, mainly due to strong capacity increase in long-haul traffic as well as on longer routes in European traffic. During the same period unit costs fell more than the unit revenues.

Finnair total traffic, measured in passenger kilometers, increased by 16.8% in September, while the capacity was up by 18.6%, resulting in a passenger load factor of 75.0% or 1.1 points lower than last year. All Finnair Group airlines altogether transported 738 714 passengers, which is 7.2% more than a year ago.

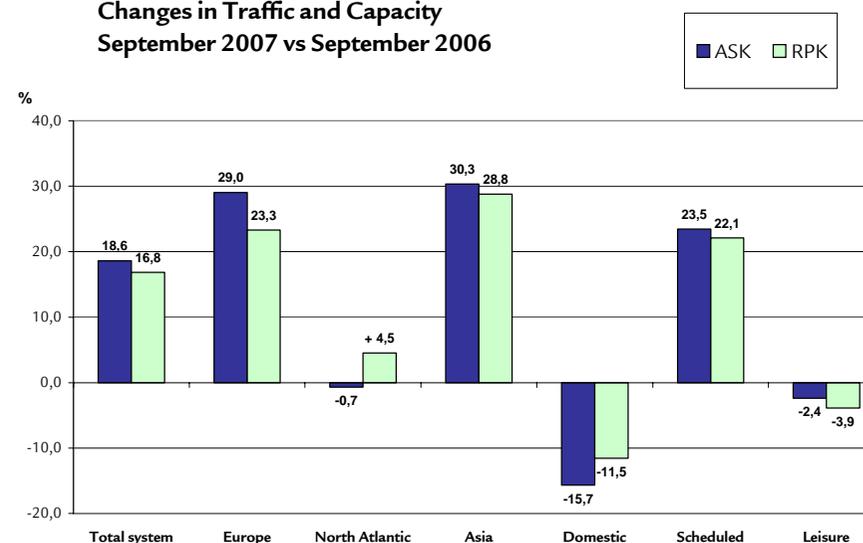
Finnair's Tallinn-based subsidiary Aero AS, carried 27 556 passengers (- 55.0%) on routes between Helsinki and the Baltic capitals and within Southern Finland. Aero figures are respectively included in Finnair Group total figures. At the end of June, Finnair sold its Stockholm-based subsidiary airline FlyNordic and its traffic performance is no longer reported as part of Finnair Group statistics. For better comparison, equivalent figures for last year have been adjusted accordingly.

Arrival punctuality of scheduled flights was 81.9% (based on a fifteen minute standard), 6.5 points lower than in September 2006. Including leisure flights arrival punctuality was 80.3% (-7.0 p.p).

Passenger load factors by Traffic category  
September 2007 vs September 2006



Changes in Traffic and Capacity  
September 2007 vs September 2006



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### Scheduled traffic

- In **scheduled traffic** (international + domestic) revenue passenger kilometres increased by 22.1%. The change in capacity was 23.5%. Passenger load factor was 73.9%, 0.8 percentage points lower than last year.
- In **scheduled international traffic**, total number of passengers was up by 20.1%. Capacity in ASKs was 27.4%, while RPKs increased by 24.6%.
  - In **European** scheduled traffic, ASKs increased by 29.0%, and as RPKs increased by 23.3%, the passenger load factor was 67.2%, down 3.1 points from previous year.
  - In **North Atlantic** scheduled traffic, capacity decreased by 0.7%. Change in RPKs was 4.5%, and passenger load factor for September was 93.0%, 4.6 points higher than previous year.
  - In **Asian** scheduled traffic, capacity increase was 30.3%. The passenger traffic was up by 28.8%. Passenger load factor was 78.6%, 0.9 percentage points down.
- **Domestic** scheduled traffic decreased by 11.5% on a capacity decrease of 15.7%. Passenger load factor increased by 2.8 percentage points to 59.6%.

### Leisure traffic

- ASKs for leisure traffic decreased in September by 2.4%, and RPKs decreased by 3.9%, resulting in a passenger load factor of 80.8%, 1.3 points lower than last year.

### Cargo

- Cargo traffic increased by 6.5% in terms of cargo tonnes carried. Growth in scheduled traffic was 15.8%. Increase in Asian traffic was 23.3%. Volume in European traffic increased by 8.3%. In North-Atlantic traffic cargo volume increased by 2.7%. Cargo traffic carried on chartered cargo flights decreased by 66.5%. The cargo load factor was 65.7%. The cargo load factor in the Asian traffic was 74.2% and in the North Atlantic traffic 80.6%.

TOTAL TRAFFIC	SEPTEMBER07	SEPTEMBER06	CHG %	JAN - SEP07	JAN - SEP06	CHG %
ASK (Milj.)	2 306	1 944	18,6	19 978	17 420	14,7
RPK (Milj.)	1 729	1 480	16,8	15 171	13 272	14,3
Passenger load factor	75,0 %	76,1 %	-1,1 pu	75,9 %	76,2 %	-0,2 pu
Nbr of passenger (000)	738,7	689,0	7,2	6 704,4	6 445,3	4,0

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Finnair Oyj  
 Communications  
 09 October 2007

ATTACHMENT: 'Finnair Traffic Performance September, Financial Year 2007'

**Next traffic statistics will be released on 07 November 2007**

## Finnair Group traffic performance September 07, Financial year 2007

The statistics include performance figures for Finnair and Aero Airlines. FlyNordic's performance figures have been noted in the reporting and compared year-on-year until 30<sup>th</sup> June .

	Sep 07	Change%	Jan 07 – Sep 07	Change%		Sep 07	Change%	Jan 07 – Sep 07	Change%
<b>Total traffic</b>					<b>Domestic</b>				
Passengers 1000	738,7	7,2	6 704,4	4,0	Passengers 1000	144,2	-16,5	1 288,1	-16,1
Available seat-kilometres mill	2 305,5	18,6	19 977,9	14,7	Available seat-kilometres mill	121,7	-15,7	1 106,8	-17,2
Revenue passenger kilometres mill	1 728,8	16,8	15 170,9	14,3	Revenue passenger kilometres mill	72,5	-11,5	679,8	-11,2
Passenger load factor %	75,0	-1,1 p	75,9	-0,2 p	Passenger load factor %	59,6	2,8 p	61,4	4,2 p
Cargo tones	9 369,9	6,5	71 125,4	2,4	<b>Leisure traffic</b>				
Available tonne-kilometres mill	357,3	16,2	3 024,0	14,2	Passengers 1000	105,9	-3,2	889,3	-7,3
Revenue tonne-kilometres mill	207,2	15,1	1 751,5	12,7	Available seat-kilometres mill	355,2	-2,4	3 767,3	-3,0
Overall load factor %	58,0	-0,5 p	57,9	-0,8 p	Revenue passenger kilometres mill	286,9	-3,9	3 219,4	-5,7
<b>Scheduled passenger traffic total</b>					Passenger load factor %	80,8	-1,3 p	85,5	-2,4 p
Passengers 1000	632,9	9,2	5 815,1	6,0	<b>Cargo Traffic</b>				
Available seat-kilometres mill	1 950,3	23,5	16 210,6	19,8	Cargo scheduled traffic total tonnes	8 998,2	15,8	65 865,1	7,1
Revenue passenger kilometres mill	1 441,9	22,1	11 951,6	21,3	- Europe tonnes	2 097,7	8,3	16 085,4	-7,3
Passenger load factor %	73,9	-0,8 p	73,7	0,9 p	- North Atlantic tonnes	804,1	2,7	5 585,6	-10,1
<b>Europe</b>					- Asia tonnes	5 819,6	23,3	41 696,2	18,9
Passengers 1000	366,5	19,1	3 581,2	12,9	- Domestic tonnes	276,7	-16,6	2 497,9	-13,5
Available seat-kilometres mill	741,5	29,0	6 716,0	19,8	Cargo leisure traffic tonnes	35,7	63,9	351,6	40,0
Revenue passenger kilometres mill	498,5	23,3	4 646,4	21,4	Scheduled cargo charter tonnes	336,0	-66,5	4 908,8	-36,0
Passenger load factor %	67,2	-3,1 p	69,2	0,9 p	Cargo tonnes total	9 369,9	6,5	71 125,4	2,4
<b>North Atlantic</b>					Available cargo tonnekilometres* mill.	79,7	-14,6	935,6	43,8
Passengers 1000	15,7	4,5	108,1	-4,6	Revenue cargo tonnekilometres mill.	52,4	10,3	393,4	6,9
Available seat-kilometres mill	111,7	-0,7	856,0	-2,7	Cargo load factor* %	65,7	14,8 p	42,0	-14,5 p
Revenue passenger kilometres mill	103,9	4,5	713,4	-4,6	<i>*Operational calculatory capacity</i>				
Passenger load factor %	93,0	4,6 p	83,3	-1,7 p					
<b>Asia</b>									
Passengers 1000	106,4	26,4	837,7	25,8					
Available seat-kilometres mill	975,4	30,3	7 531,8	31,8					
Revenue passenger kilometres mill	767,0	28,8	5 911,9	30,9					
Passenger load factor %	78,6	-0,9 p	78,5	-0,5 p					